



Alabama
Department of Labor

Labor Market Information
James Henry, Division Director

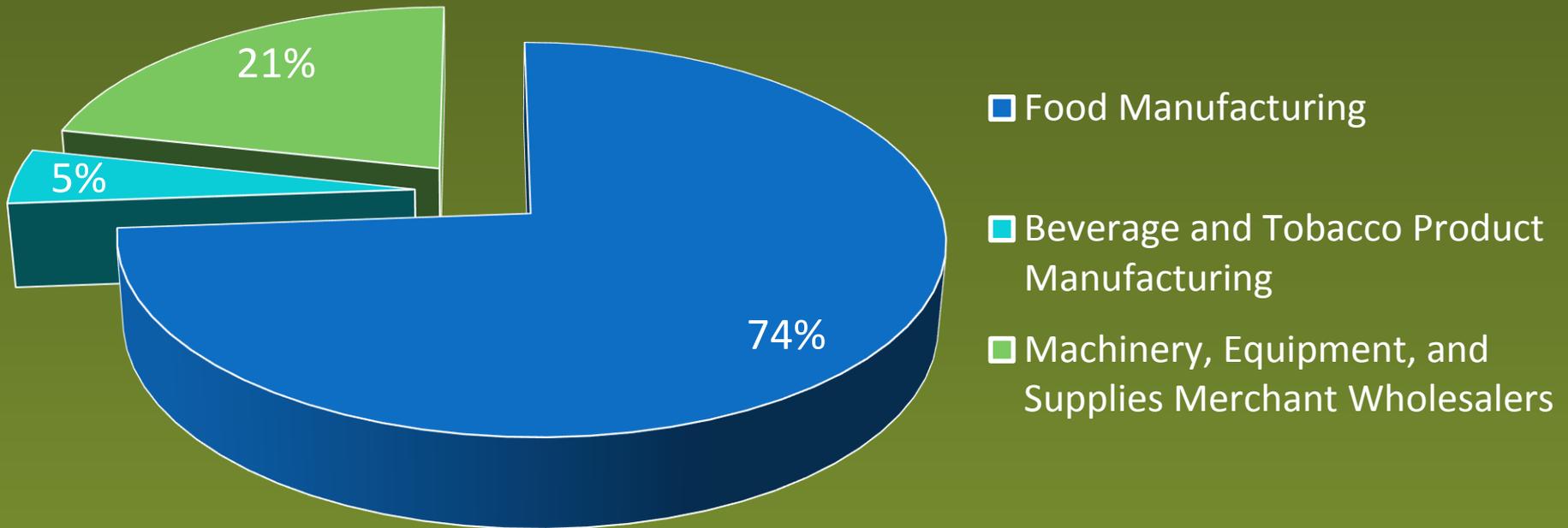


Accelerate Alabama Agriculture

Alabama Department of Labor
Labor Market Information Division



Alabama Agriculture Employment by Industry Sectors





Alabama Agriculture Industry Overview

Sector	# of Companies	# Employed
Food Manufacturing	348	31,419
Beverage and Tobacco Product Manufacturing	44	1,965
Machinery, Equipment, and Supplies Merchant Wholesalers	801	9,175



Food Manufacturing

311 Food Manufacturing

Industries in the Food Manufacturing subsector transform livestock and agricultural products into products for intermediate or final consumption. The industry groups are distinguished by the raw materials (generally of animal or vegetable origin) processed into food products. The food products manufactured in these establishments are typically sold to wholesalers or retailers for distribution to consumers, but establishments primarily engaged in retailing bakery and candy products made on the premises not for immediate consumption are included.

348 companies; 31,419 employed;
74% of Agriculture Industry Employment

# of Employees	% of Companies
1-49	76%
50-99	6%
100-249	8%
250+	10%

Top 5 Job Categories:

- 39% Meat, Poultry, and Fish Cutters and Trimmers
- 7% Helpers--Production Workers
- 5% Packers and Packers, Hand
- 4% Food Cooking Machine Operators and Tenders
- 4% Packaging and Filling Machine Operators and Tenders

Source: Quarterly Census of Employment and Wages, 2013 annual average. *Note: Numbers may not equal 100% due to rounding.*

Source: 2014 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



Food Manufacturing Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	443	\$1,380	\$1,181	*
2 – 3 Years	302	\$2,019	\$1,310	13.5%
4 – 5 Years	244	*	*	15.0%
6 – 10 Years	389	\$2,228	\$1,720	11.1%
11+ Years	27,804	\$2,784	\$2,086	8.0%
All Firm Ages	29,182	\$2,732	\$2,003	8.5%



Beverage and Tobacco Product Manufacturing

312 Beverage and Tobacco Product Manufacturing

The industry group, Beverage Manufacturing, includes three types of establishments: (1) those that manufacture nonalcoholic beverages; (2) those that manufacture alcoholic beverages through the fermentation process; and (3) those that produce distilled alcoholic beverages. Ice manufacturing, while not a beverage, is included with nonalcoholic beverage manufacturing because it uses the same production process as water purification. In the case of activities related to the manufacture of beverages, the structure follows the defined production processes. Tobacco Manufacturing includes two types of establishments: (1) those engaged in re-drying and stemming tobacco and, (2) those that manufacture tobacco products, such as cigarettes and cigars.

44 companies; 1,965 employed;
5% of Agriculture Industry Employment

# of Employees	% of Companies
1-49	88%
50-99	2%
100-249	2%
250+	8%

Source: Quarterly Census of Employment and Wages, 2013 annual average. *Note: Numbers may not equal 100% due to rounding.*

Top 5 Job Categories:

- 9% Demonstrators and Product Promoters
- 8% Packaging and Filling Machine Operators and Tenders
- 7% Industrial Truck and Tractor Operators
- 7% Driver/Sales Workers
- 7% Laborers and Freight, Stock, and Material Movers, Hand

Source: 2014 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



Beverage and Tobacco Product Manufacturing Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	44	*	*	*
2 – 3 Years	*	\$1,865	\$1,143	*
4 – 5 Years	*	*	*	*
6 – 10 Years	30	\$2,358	\$2,191	*
11+ Years	1,712	\$3,886	\$2,726	4.8%
All Firm Ages	1,795	\$3,801	\$2,549	5.3%



Machinery, Equipment, and Supplies Merchant Wholesalers

4238 Machinery, Equipment, and Supplies Merchant Wholesalers

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

801 companies; 9,175 employed;
21% of Agriculture Industry Employment

# of Employees	% of Companies
1-49	98%
50-99	2%
100-249	0%
250+	0%

Top 5 Job Categories:

- 22% Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
- 6% Mobile Heavy Equipment Mechanics, Except Engines
- 5% Farm Equipment Mechanics and Service Technicians
- 4% General and Operations Managers
- 4% Bookkeeping, Accounting, and Auditing Clerks

Source: Quarterly Census of Employment and Wages, 2013 annual average. *Note: Numbers may not equal 100% due to rounding.*

Source: 2014 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



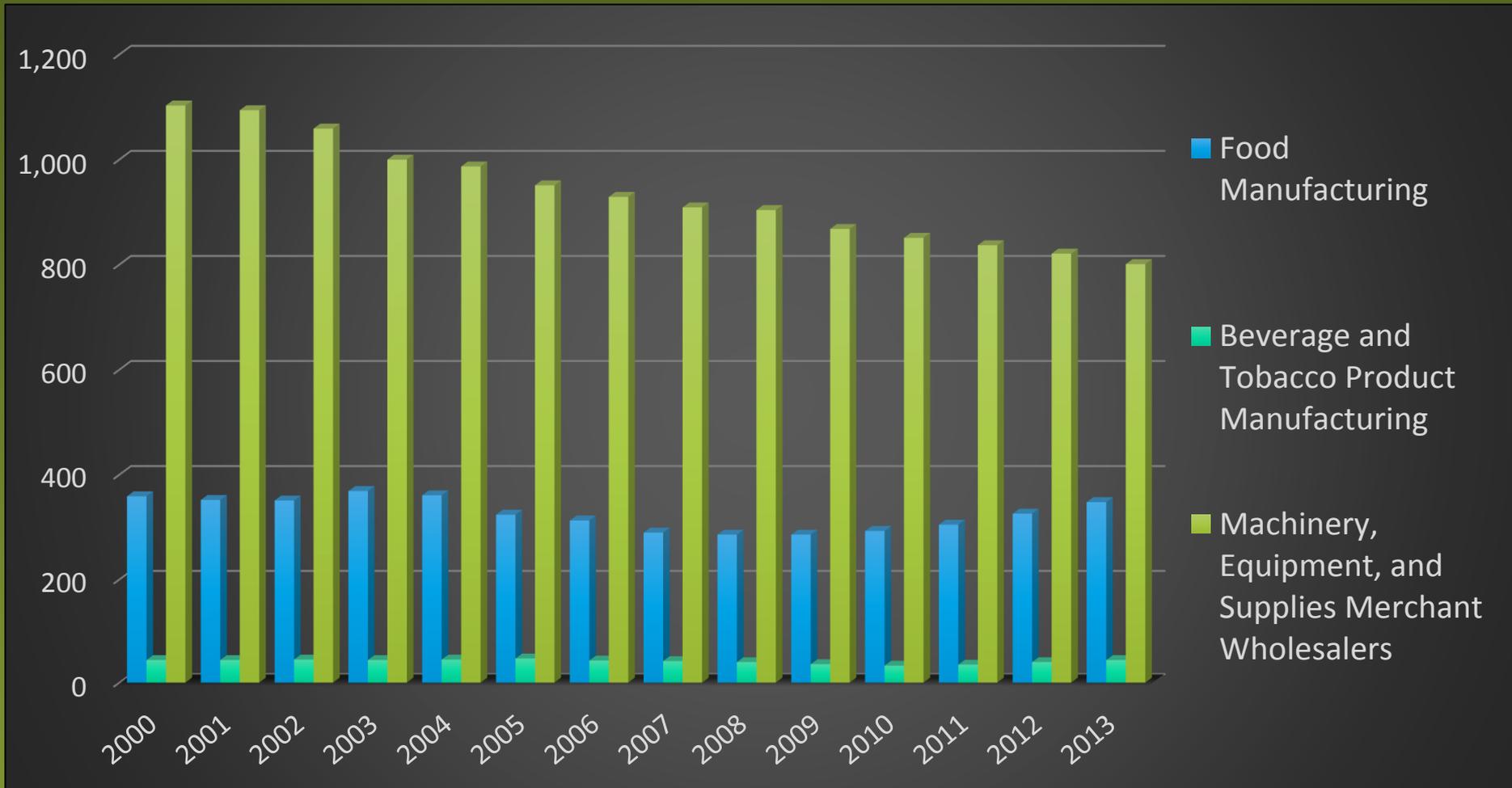
Machinery, Equipment, and Supplies Merchant Wholesalers

Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	125	\$4,633	\$3,366	7.9%
2 – 3 Years	111	\$4,291	\$2,825	10.9%
4 – 5 Years	148	\$4,104	\$3,084	7.9%
6 – 10 Years	555	\$4,660	\$2,962	5.0%
11+ Years	7,907	\$4,876	\$3,344	3.9%
All Firm Ages	8,844	\$4,839	\$3,290	4.2%

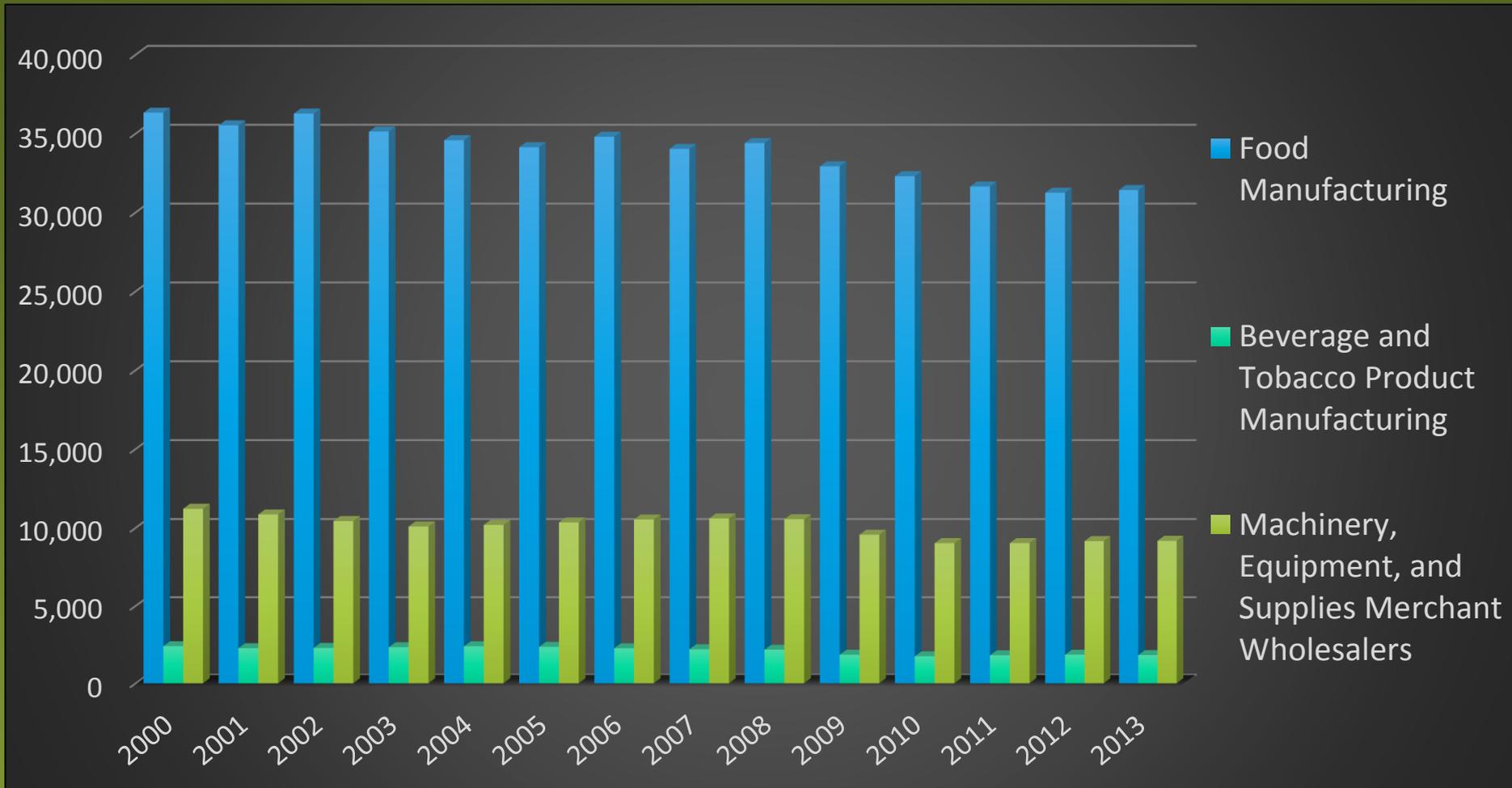


Development of Alabama's Agriculture Industry by Company





Development of Alabama's Agriculture Industry by Employment





Top Occupations for Agriculture by Rounded Employment

Occupations	# of Jobs	% of Total
Meat, Poultry, and Fish Cutters and Trimmers	12,090	29%
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,280	5%
Helpers--Production Workers	2,270	5%
Packers and Packagers, Hand	1,480	3%
Food Cooking Machine Operators and Tenders	1,330	3%
Packaging and Filling Machine Operators and Tenders	1,300	3%
Laborers and Freight, Stock, and Material Movers, Hand	1,220	3%
Industrial Machinery Mechanics	1,100	3%
Cleaners of Vehicles and Equipment	990	2%
Remaining Occupations	18,350	43%



Wage Information

Top 10 by Rounded Occupational Employment

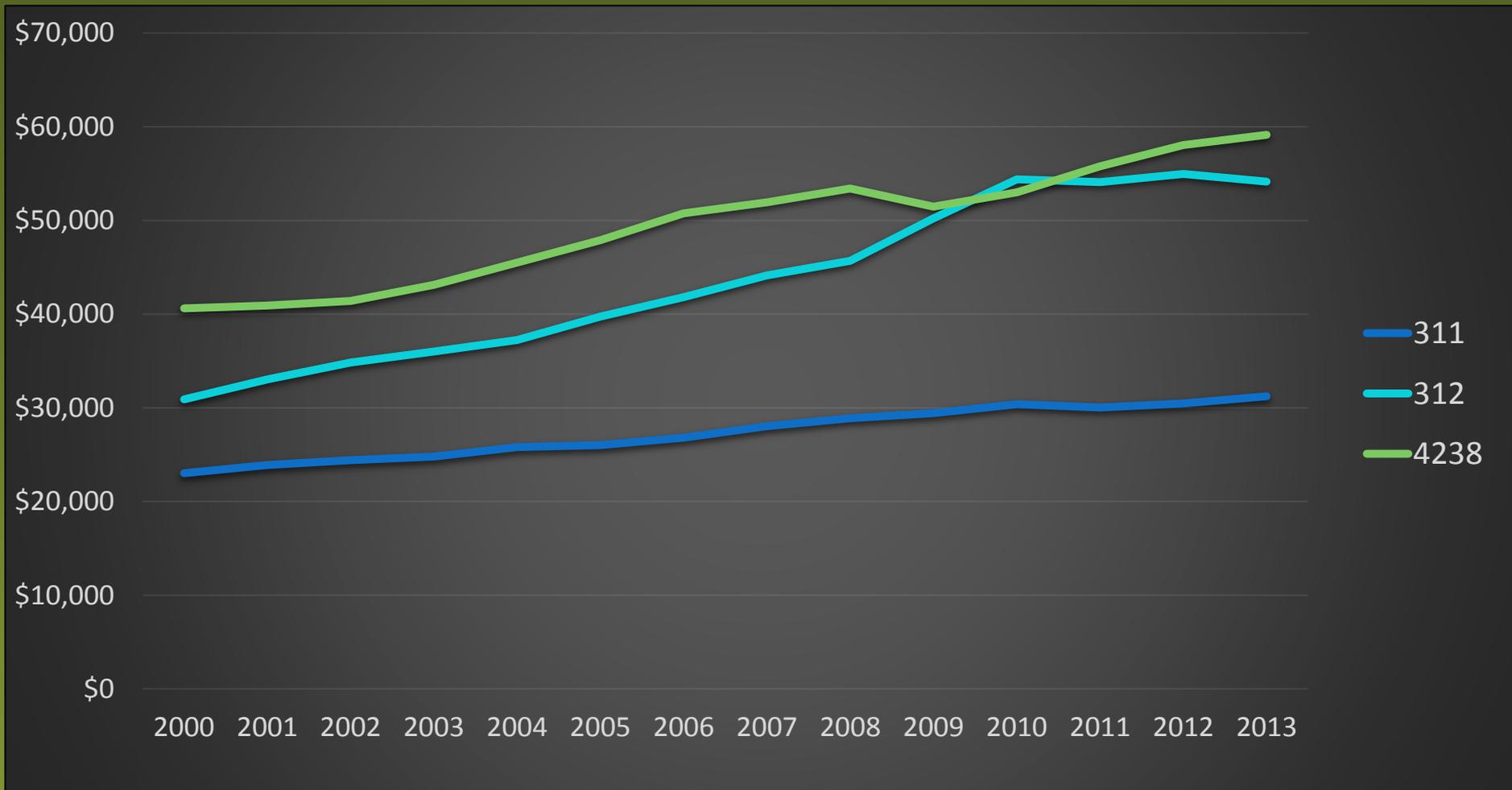
Occupation	Rounded Emp.	Mean Hourly	Mean Annual	Entry Hourly	Entry Annual	Experience Hourly	Experience Annual
Meat, Poultry, and Fish Cutters and Trimmers	12,090	\$10.66	\$22,172	\$8.73	\$18,148	\$11.63	\$24,174
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,280	\$31.17	\$64,839	\$15.53	\$32,302	\$38.99	\$81,102
Helpers--Production Workers	2,270	\$11.54	\$23,992	\$8.27	\$17,198	\$13.17	\$27,399
Packers and Packers, Hand	1,480	\$10.17	\$21,165	\$8.27	\$17,202	\$11.13	\$23,141
Food Cooking Machine Operators and Tenders	1,330	\$12.21	\$25,397	\$9.88	\$20,554	\$13.38	\$27,824
Packaging and Filling Machine Operators and Tenders	1,300	\$12.73	\$26,479	\$9.01	\$18,724	\$14.59	\$30,351
Laborers and Freight, Stock, and Material Movers, Hand	1,220	\$11.67	\$24,261	\$8.33	\$17,313	\$13.33	\$27,739
Industrial Machinery Mechanics	1,100	\$24.00	\$49,911	\$16.18	\$33,644	\$27.90	\$58,035
Cleaners of Vehicles and Equipment	990	\$10.95	\$22,788	\$8.23	\$17,112	\$12.32	\$25,622
First-Line Supervisors of Production and Operating Workers	940	\$27.07	\$56,294	\$16.86	\$35,083	\$32.17	\$66,910

Source: 2014 release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics; wage data aged using the most current Employment Cost Index (ECI) factors. Annual wage information rounded to the nearest whole dollar. *Note: Data reflects wages across all industries, not specifically to respective industry cluster.*



Wage Information

Total Wages by NAICS Code 2000-2013



Source: Alabama Department of Labor, Quarterly Census of Employment and Wages



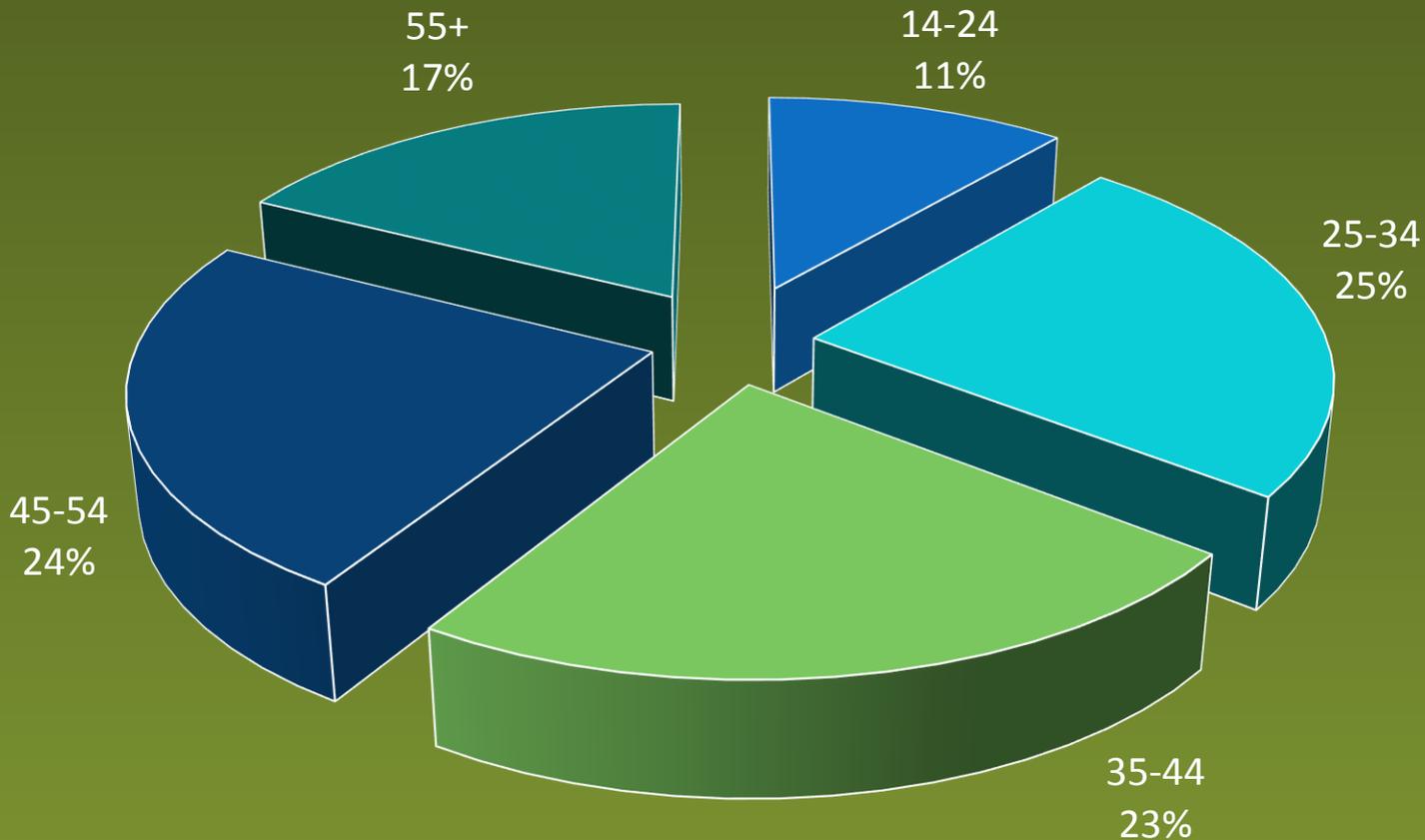
2013 Quarterly Workforce Indicators

NAICS	Industry	Average Turnover Rate	Average Job Gains	Average Net Job Flows	Average Monthly Earnings	Average Monthly Earnings – New Hires
311	Food Manufacturing	8.5%	761	5	\$2,733	\$2,001
3121	Beverage and Tobacco Product Manufacturing	5.4%	27	1	\$3,814	\$2,535
4238	Machinery, Equipment, and Supplies Merchant Wholesalers	4.1%	230	10	\$4,833	\$3,289



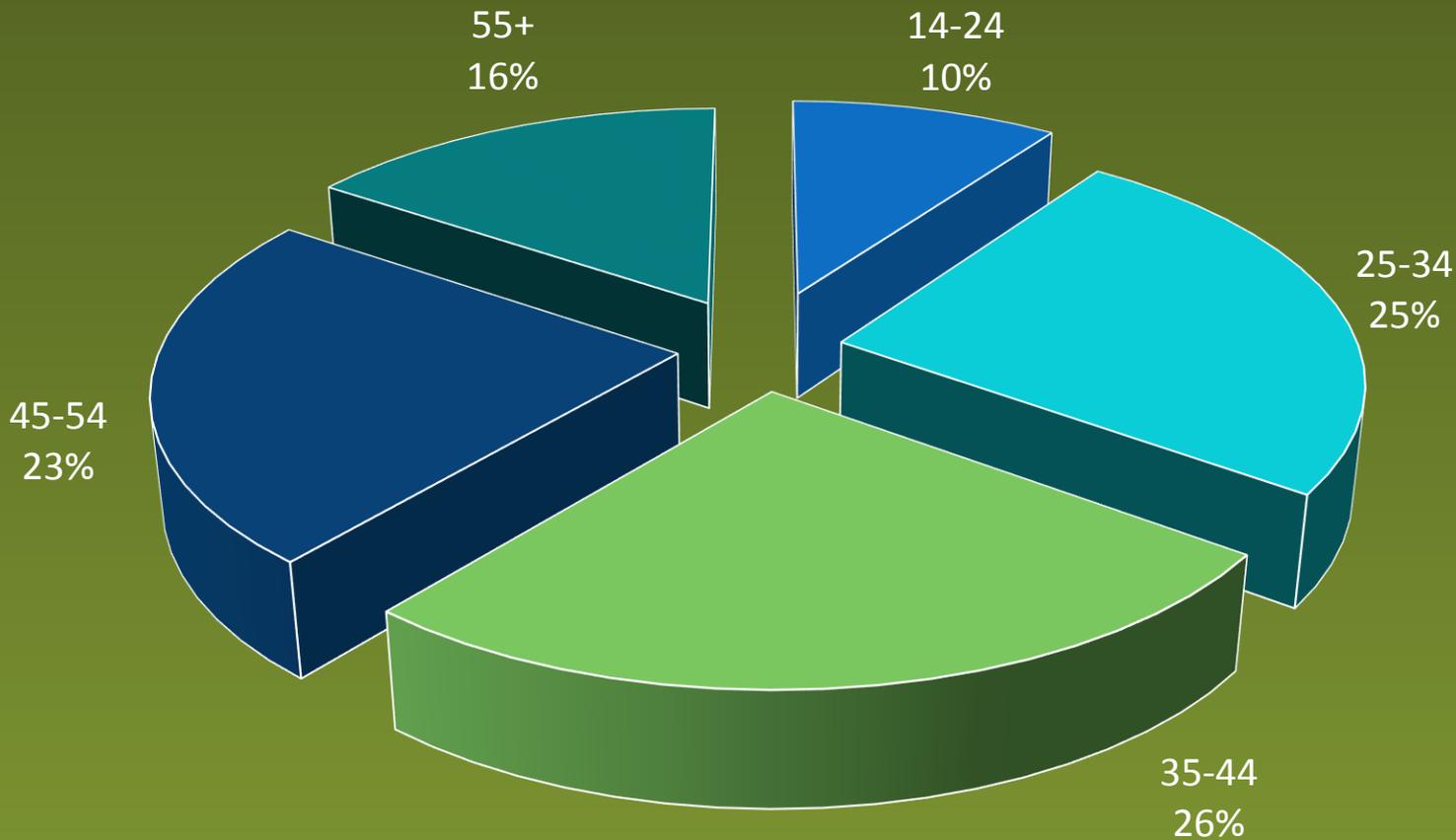
311 Food Manufacturing

2013 Average Annual Employment by Age Group



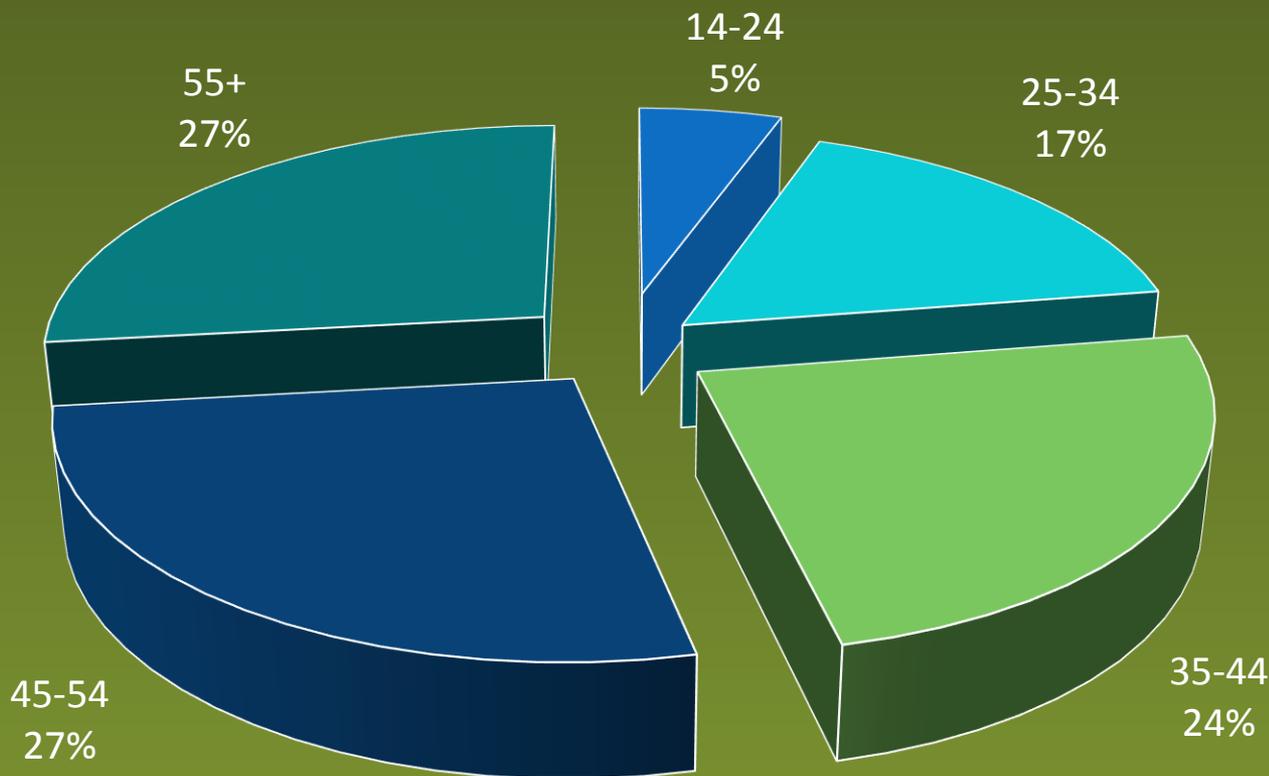


312 Beverage and Tobacco Product Manufacturing 2013 Average Annual Employment by Age Group





4238 Machinery, Equipment, and Supplies Merchant Wholesalers 2013 Average Annual Employment by Age Group





Projections Information

2012 – 2022 Industry Projections by NAICS Code

NAICS	Industry	2012	2022	Net Change	Percent Change	Average Annual Growth	U.S. Average Annual Growth	Location Quotient
311	Food Manufacturing	31,250	28,080	-3,170	-10.14	-1.06	-0.18	1.50
3121	Beverage and Tobacco Product Manufacturing	2,000	2,120	120	6.00	0.58	-0.21	0.73
4238	Machinery, Equipment, and Supplies Merchant Wholesalers	9,160	9,960	800	8.73	0.84	0.85	1.00



Major Agriculture Regions

Agriculture Industry Maps:

Statewide

Workforce Development Region 1

Workforce Development Region 2

Workforce Development Region 3

Workforce Development Region 4

Workforce Development Region 5

Workforce Development Region 6

Workforce Development Region 7

Workforce Development Region 8

Workforce Development Region 9

Workforce Development Region 10