

Alabama  
International  
Trade

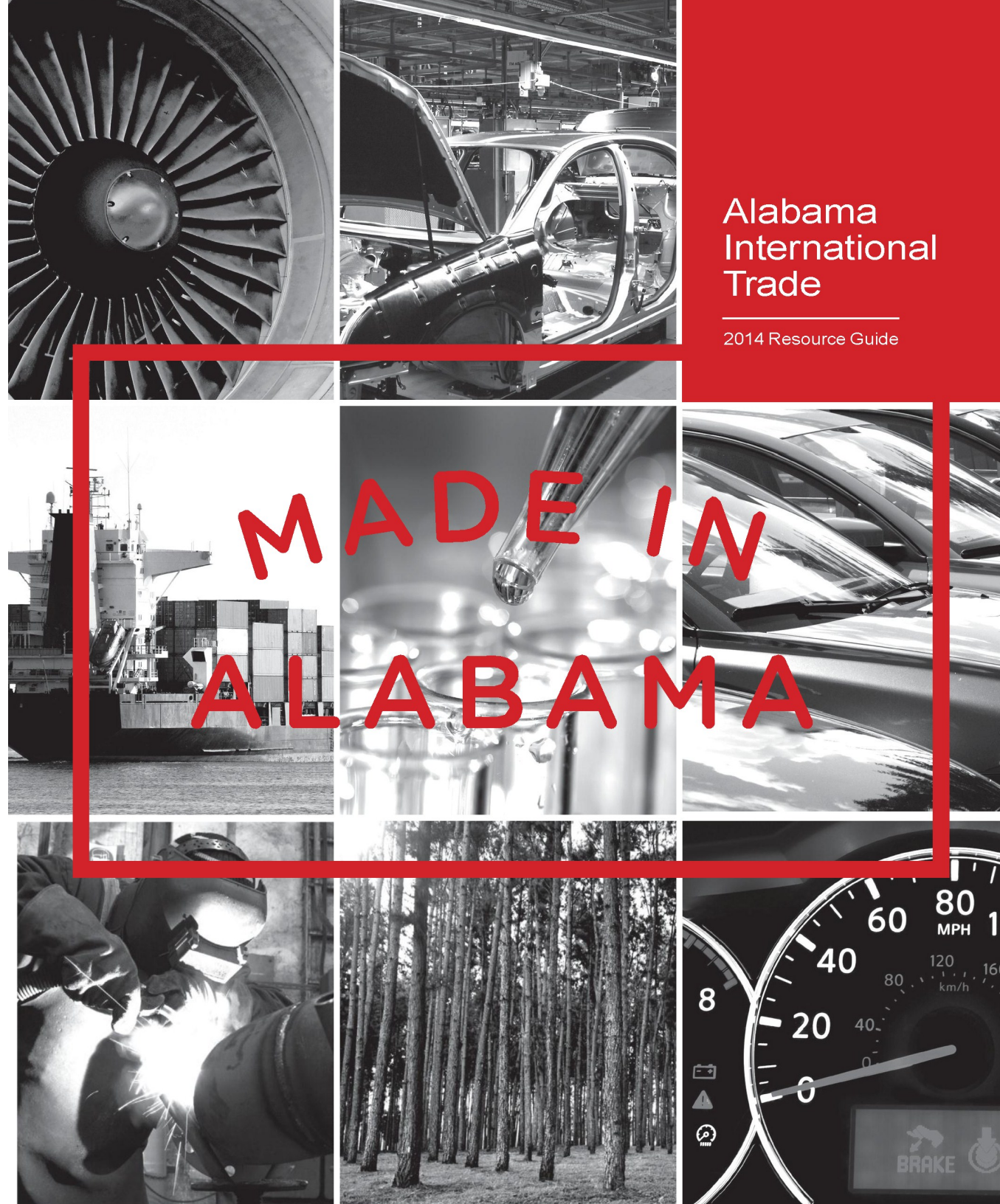
2014 Resource Guide



**Alabama Department of Commerce  
International Trade Division**

401 Adams Avenue, Suite 630  
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Montgomery, Alabama 36130  
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## INDEX

Regions Bank	27
Richard Murray & Co.	37, 40
Richway Transportation Services, Inc.	42
Ross Maritime, Inc.	44
S and M Transportation	47
Seacliff Agency, LLC	44
Seagate Steamship Lines, Inc.	44
Seaonus Stevedoring	42
Shabani & Associates, PC	34
Southeastern Freight Forwarding, Inc.	40
Starnes Davis Florie LLP	34
Steamship Agencies & Lines (Licensed)	43-45
Stevedoring Companies (Licensed)	42
Stiegler Shipping Co., Inc.	40
Servis 1st Bank	28
SunTrust Bank	28
Synovus Bank	28
Team Worldwide	40
T. Parker Host	44
Tradelanes, Inc.	40
Transgroup Worldwide Logistics	40, 47
Transmarine Alabama, Inc.	45
Tri-State Maritime Services	42
United States Customs Service	24
United States Department of Commerce, U.S. Commercial Service Birmingham Export Assistance Center	23
United States Small Business Administration	25
UPS Supply Chain Solutions	37, 40, 41
Waller Lansden Dorch & Davis, LLP	34
Websites for International Trade & Policy	84-86
Wells Fargo Bank	29
Wiggins, Childs, Quinn & Pantazi	35
Wilhelmsen Ships Service	45
Wise Resolution, LLC	35
World Trade Consult, LLC—John R. Koch	30
W. R. Zanes & Company of Louisiana, Inc.	37, 41



# ALABAMA INTERNATIONAL TRADE RESOURCE GUIDE

## ALABAMA DEPARTMENT OF COMMERCE INTERNATIONAL TRADE DIVISION

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WHILE EVERY EFFORT HAS BEEN MADE TO PROVIDE ACCURATE INFORMATION, ERRORS AND OMISSIONS INADVERTENTLY OCCUR. PLEASE CONTACT THE INTERNATIONAL TRADE DIVISION WITH ANY CHANGES OR CORRECTIONS.

## INDEX

Inchcape Shipping Services	43
International Shipholding Corporation	44
InXpress USA	46
Jacobson Companies	46
Japan-America Society of Alabama, The	57
Jensen Shipping Co., Inc.	39
JIT Services, Inc.	47
J. Maxime Roy, Inc.—Warren Barres	30
John M. Brining Co., Inc.	37, 39
Jones Walker	33
Kuehne+Nagel, Inc.	37, 39
Lanier Ford	34
Little Mendelson PC	34
Lott Ship Agency, Inc.	44
LSC: Alabama Logistics Provider	47
Madison County Commission International Trade Development Center	18
Maritime Endeavors Shipping Co.	44
Maynard, Cooper & Gale, P.C.	34
Meador Warehousing & Distribution	47
Merchants Transfer Company	47
Meridian Finance Group—Jennifer Simpson	30
Mobile Area Chamber of Commerce	19
Mobile Container Terminal, LLC	20
N. D. Cunningham & Co., Inc.	37, 39
NeSmith Immigration Attorneys	34
Nord-Sud Shipping, Inc.	44
Norton Lilly International	44
North Alabama International Trade Association (NAITA)	21
Ogletree Deakins	34
Page & Jones, Inc.	37, 39, 44
Panalpina, Inc.	37, 40
Paul A. Boulo, Inc.	40
Phelps, Jenkins, Gibson & Fowler LLP	34
Port of Huntsville	22
Premier Bulk Stevedoring	42

## INDEX

Constangy, Brooks & Smith, LLP	32
Consulates and Trade Offices	58-83
Corporate Warehouse Services	46
Crimson Shipping	43
CSA	42
Custom Marketing Services, Inc.	46
Customs Brokers	36-37
Daniel F. Young	38
Diversified Contractors, Inc.	46
Deitra Crawley, Esq.	33
Dothan Warehouse	46
Duell Hunt Law Firm	33
Duke Law Firm, PC	33
EmoTrans Global Logistics	39
Ex-Im Bank Export Credit Insurance Brokers	30
Expeditors International	36, 39
Export Alabama Alliance	7-8
Export Insurance Services, Inc.—Angela Johnson	30
Fillette, Green Shipping Svc. (USA) Corp.	43
Foreign-Trade Zones in Alabama	16-17
Freight Forwarders, International	38-41
Fowler Rodriguez Valdes-Fauli	33
General Steamship Corp.	43
Global Business Solutions—Kathy Edwards	30
Glovis America	39
Golden Stevedoring & Logistics	42
Grieg Star Shipping, Inc.	43
Hancock/Whitney Banking Group	27
Hand Arendall LLP	33
Haskell Slaughter Young & Rediker, LLC	33
Hodges Warehouse	46
Homeland Security Department; Customs & Border Protection— Ports of Entry	24
Huie Fernanambucq & Stewart, LLP	33
Huntsville/Madison County Chamber of Commerce	56

# Table of Contents

## **SECTION ONE: Export Alabama Alliance**

## **SECTION TWO: International Trade Services**

- Alabama Department of Commerce, International Trade Division
- Alabama Department of Agriculture & Industries
- Alabama District Export Council, U.S. Department of Commerce, International Trade Administration
- Alabama Forestry Commission, Management Division, Marketing & Economic Development
- Alabama International Trade Center
- Alabama State Port Authority
- Birmingham Business Alliance
- Foreign Trade Zones
- Madison County Commission, International Trade Development Center
- Mobile Area Chamber of Commerce
- Mobile Container Terminal, LLC
- North Alabama International Trade Association
- Port of Huntsville
- U.S. Department of Commerce, U.S. Foreign Commercial Service, Birmingham Export Assistance Center
- U.S. Department of Homeland Security, Customs & Border Protection, Ports of Entry
- U.S. Small Business Administration, Alabama District Office

# Table of Contents

## INDEX

### SECTION THREE: Specialized Trade Services

- Alabama Banks with International Departments
- Ex-Im Bank Export Credit Insurance Brokers
- Alabama Bar International Law Section
- Alabama Law Firms with International Experience
- Customs Brokers
- International Freight Forwarders
- Licensed Stevedoring Companies
- Licensed Steamship Agencies & Lines
- Third Party Logistics Providers

### SECTION FOUR: Support Organizations

- Alabama Aerospace Industry Association
- Alabama Automotive Manufacturers Association
- Alabama Farmers Federation, International Trade Division
- Alabama Germany Partnership
- Alabama India Business Partnerships
- Alabama Power, Economic and Community Development
- Alabama World Trade Association
- Biotechnology Association of Alabama
- Chamber of Commerce of Huntsville/Madison County
- The Japan-America Society of Alabama

### SECTION FIVE: Foreign Embassies, Consulates and Trade Offices

### SECTION SIX: Trade-Related Websites

Alabama Aerospace Industry Association	48
Alabama Automotive Manufacturers Association	49
Alabama Department of Agriculture and Industries	10
Alabama Department of Commerce	9
Alabama District Export Council	11
Alabama Farmers Federation	50
Alabama Forestry Commission	12
Alabama Germany Partnership	51
Alabama Law Firms With International Experience	32-35
Alabama India Business Partnerships	52
Alabama International Trade Center	13
Alabama Power Company, Economic and Community Development	53
Alabama State Bar International Law Section	31
Alabama State Port Authority/Alabama State Docks	14
Alabama World Trade Association	54
Aronov Insurance, Inc.—Bob Froese	30
ASF Logistics	38, 46
Aztec Maritime Service, Inc.	43
Banks in Alabama with International Departments	26-29
Baker, Donelson, Bearman, Caldwell, & Berkowitz, PC	32
Balch & Bingham, LLP	32
BB&T	26
BBVA Compass Bank	26
Bennett Motor Express	38
Biehl & Company	43
Biotechnology Association of Alabama	55
Birmingham Business Alliance	15
BLG Logistics, Inc.	46
Bonet & Smith, PC	32
Bradley Arant Boult Cummings, LLP	32
Bulk Shipping, Inc.	43
Burr Forman LLP	32
Capell & Howard PC	32
Carole C. Leland Customs Brokers	36
Celtic International Shipping Agency, LLC	43
CG Railway, Inc.	43
Christian & Small, LLP	32
C.H. Robinson Worldwide, Inc.	36, 38

## WEBSITES FOR INTERNATIONAL TRADE & POLICY

### State and International Government Organizations

Council of State Governments.....www.csg.org  
 National Association of Secretaries of State.....www.nass.org  
 State International Development Organizations.....www.sidoamerica.org  
 National Governors Association.....www.nga.org  
 Southern Legislative Conference.....www.slcatlanta.org  
 United Nations.....www.un.org  
 Access to World Embassy Sites.....www.embassyworld.com  
 Foreign Embassies in Washington, DC.....www.embassy.org  
 Organization for Economic Co-Operation & Development.....www.oecd.org  
 Inter-American Development Bank.....www.iadb.org  
 U.N. Conference on Trade & Development.....  
 .....www.unctad.info/en/trade-analysis-branch

### Non-Profit Organizations & Advocacy

U.S. Chamber of Commerce's "Trade Supports Jobs" Program.....  
 .....www.tradesupportsjobs.com  
 Council on Foreign Relations.....www.cfr.org  
 Sister Cities International.....www.sister-cities.org  
 Organization for International Investment (FDI).....www.ofii.org  
 Federation of International Trade Associations.....www.fita.org  
 For the Translation Field.....www.gala-global.org  
 Small Business Exporters Association.....www.sbea.org

### Immigration

American Immigration Lawyers Association.....www.aila.org  
 Citizenship & Immigration Services.....www.uscis.gov  
 Demographics.....www.census.gov/econ/cbp/

### International Education

National Association of International Educators.....www.nafsa.org  
 National Clearinghouse for English Language Acquisition.....www.ncela.gwu.edu  
 American Council on the Teaching of Foreign Languages.....www.actfl.org  
 Gilman International Scholarship Program.....www.iie.org/gilman  
 The East Asia Resource Center.....www.jsis.washington.edu/earc  
 Southern Center for International Studies.....www.southerncenter.org



*Supporting Alabama Industries  
 Promoting Products & Services Worldwide*

The Export Alabama Alliance is a seamless network of international trade agencies with the fundamental objective of helping Alabama companies grow their business internationally. This strong alliance of local, state and federal organizations works together to develop and coordinate programs to facilitate the export of Alabama's goods and services overseas.

In addition to jointly promoting sanctioned overseas events, such as trade missions and trade shows, the Export Alabama Alliance counsels and assists companies in all aspects of global commerce, from how to assess a firm's export readiness, to developing a marketing plan, to export financing, credit insurance and documentation, to delivery and payment. Workshops and seminars, as well as individual counseling sessions, are coordinated by the Export Alabama Alliance to help educate and prepare Alabama companies to compete in the global marketplace. The Alabama International Trade Resource Guide provides information on these organizations. Most services are free of charge, while others require a nominal fee.

In addition to the Export Alabama Alliance, there are organizations that provide specific services in the export process. These organizations are found in the Specialized Services category of the Alabama International Trade Resource Guide. The third category of listings contains other resources that support international trade efforts.

We believe that you will find this guide to be a valuable resource and we encourage you to become acquainted with Alabama's trade organizations and the services they offer. If you have not already done so, we invite you to become involved in the state's international trade community.

## EXPORT ALABAMA ALLIANCE MEMBERS

Alabama  
 Department of Commerce

Alabama  
 Department of Agriculture

Alabama International  
 Trade Center

Alabama State Port Authority

Alabama World Trade  
 Association

Birmingham Business Alliance

Madison County Commission  
 International Trade  
 Development Center

Mobile Area  
 Chamber of Commerce

North Alabama  
 International Trade Association

Port of Huntsville

U.S. Department of Commerce  
 Birmingham Export  
 Assistance Center

U.S. Chamber of Commerce

U.S. Small Business  
 Administration

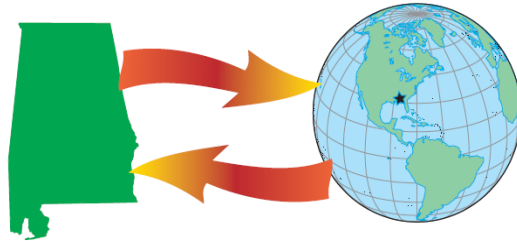
## Export Alabama Alliance: Making Trade Work for You

Doing business overseas can be a challenge. Let the Export Alabama Alliance be your export partner. One call can link you to programs and services designed to help you succeed in the global marketplace. Whether you are a first-time exporter or want to expand into new or existing markets, we are here to assist you.

Alabama's team approach to economic development is evident in the state's effective international trade efforts. The Export Alabama Alliance is a statewide network of export assistance professionals with the fundamental objective of helping Alabama companies to increase their business internationally. Our team provides comprehensive international trade services, all on a confidential basis.

- Overseas Marketing Solutions
- Customized Research
- Locate Distributors/Representatives
- Export Financing
- Trade Missions & Shows
- Trade Regulations
- Export Seminars & Workshops
- Foreign Buyer Delegations
- Diplomacy
- Trade Leads

**TRADE** comes full circle for **Alabama**  
Alabama **EXPORTS** billions of dollars to the world



International **TRADE** is critical to Alabama's **ECONOMY**

**TRADE Means REVENUE** ▪ **TRADE Means PROSPERITY** ▪ **TRADE Means JOBS**

**Alabama Department of Commerce**  
**International Trade Division**  
trade.info@commerce.alabama.gov  
www.madeinalabama.com

## WEBSITES FOR INTERNATIONAL TRADE & POLICY

### Overseas Trade Missions and Trade Shows

USDOC Trade Events.....[www.export.gov/eac/trade\\_events.asp](http://www.export.gov/eac/trade_events.asp)  
Reed Exhibitions.....[www.reedexpo.com](http://www.reedexpo.com)  
Exhibitor Networks.....[www.exhibitoronline.com](http://www.exhibitoronline.com)  
Tradeshaw News Network.....[www.tsnn.com](http://www.tsnn.com)  
Allworld Exhibitions.....[www.allworldexhibitions.com](http://www.allworldexhibitions.com)

### Regulations, Standards, Tariffs, and Certification of Product Sites

National Center for Standards & Certification Information.....  
.....[www.nist.gov/director/sco/nscsi](http://www.nist.gov/director/sco/nscsi)  
International Standards Organization.....[www.iso.ch](http://www.iso.ch)  
The American National Standards Institute.....[www.ansi.org](http://www.ansi.org)

### Statistics on Trade

United Nations Statistics Division.....[www.un.org/depts/unsd](http://www.un.org/depts/unsd)  
Foreign Trade Division, U.S. Census Bureau.....[www.census.gov/foreign-trade](http://www.census.gov/foreign-trade)  
World Trade Organization.....[www.wto.org](http://www.wto.org)  
Search for Survey of Current Business.....[www.gpo.gov](http://www.gpo.gov)

### Industry Organizations

U.S. Chamber of Commerce.....[www.uschamber.org](http://www.uschamber.org)  
U.S. Council for International Business.....[www.uscib.org](http://www.uscib.org)  
The International Chamber of Commerce.....[www.iccwbo.org](http://www.iccwbo.org)

### Federal Agencies

U.S. Small Business Administration.....[www.sba.gov/oit](http://www.sba.gov/oit)  
U.S. Agency for International Development.....[www.usaid.gov](http://www.usaid.gov)  
U.S. Trade Representative .....[www.ustr.gov](http://www.ustr.gov)  
U.S. State Department.....[www.state.gov](http://www.state.gov)  
Bureau of Labor Statistics .....[www.stats.bls.gov](http://www.stats.bls.gov)  
Citizenship & Immigration Services.....[www.uscis.gov](http://www.uscis.gov)  
Office of Travel & Tourism Industries.....[www.tinet.ita.doc.gov](http://www.tinet.ita.doc.gov)  
U.S. International Trade Commission.....[www.usitc.gov](http://www.usitc.gov)  
U.S. Customs & Border Protection.....[www.cbp.gov](http://www.cbp.gov)  
Library of Congress.....[www.loc.gov](http://www.loc.gov)  
Overseas Private Investment Corporation.....[www.opic.gov](http://www.opic.gov)



## WEBSITES FOR INTERNATIONAL TRADE & POLICY

### How to Trade

USDOC International Trade Administration.....www.ita.doc.gov  
Global Information Network for SMEs.....www.gin.sme.ne.jp  
How to Start an Export/Import Business.....www.entrepreneur.com  
FITA's List of Good Websites.....www.fita.org/useful/useful.html  
Web Casts for International Marketing.....www.globalspeak.com  
Business Cultures.....www.getcustoms.com  
World Trade Centers Association online.....www.wtca.org

### Trade Finance Information

Market Access and Compliance (MAC).....www.trade.gov/mac  
International Finance Corporation.....www.ifc.org  
International Trade Resource Center.....www.tradeport.org  
U.S. Export-Import Bank.....www.exim.gov  
Overseas Private Investment Corporation.....www.opic.gov  
U.S. Trade and Development Agency.....www.ustda.gov  
Universal Currency Converter.....www.xe.com/ucc/  
Foreign Exchange Tools.....www.oanda.com

### Country Information & Trade Agreement

China Information.....www.chinaonline.com  
Japan External Trade Association.....www.jetro.org  
English Language Newspaper Worldwide.....www.world-newspapers.com  
Foreign Embassies of the United States.....www.embassy.org  
Country Commercial Guides (CCG).....  
.....www.export.gov/about/eg\_main\_016806.asp

### Company Research Sites

The U.S. Exporters' Yellow Pages.....www.exportyellowpages.com  
Directory of American Firms Operating in Foreign Countries.....  
.....www.uniworldbp.com  
Owens Online.....www.owens.com

### Trade Lead Sites

To Locate Your Nearest Export Assistance Center.....  
.....www.export.gov/eac/index.asp  
World's Largest Base Supplier.....www.alibaba.com

## STATE OF ALABAMA ALABAMA DEPARTMENT OF COMMERCE INTERNATIONAL TRADE DIVISION

- Brings overseas and/or foreign buyers together with Alabama suppliers through the organization, promotion and recruitment of Alabama companies to participate in:
  - International trade missions
  - Trade shows and exhibitions
  - Incoming trade missions
- Serves as a clearinghouse within Alabama for various federal, state and local agencies, academia and the business community to bring together international buyers and Alabama suppliers
- Provides individual counseling and sponsors international trade workshops, seminars and conferences on relevant international business topics
- Maintains a statewide international trade database and publishes the *Alabama Exporters Directory*, *Alabama International Trade Resource Guide* and *The Year In Trade*, which provide a statistical overview of Alabama's exports and imports

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www.madeinalabama.com

**STATE OF ALABAMA  
DEPARTMENT OF AGRICULTURE  
AND INDUSTRIES**

The Alabama Department of Agriculture and Industries provides timely, fair and expert regulatory control over product, business entities, movement and application of goods and services for which applicable state and federal law exists and strives to protect and provide service to Alabama consumers. Department personnel will actively work to initiate and support economic development activities and promote domestic and international consumption of Alabama products. It is the department's goal to be recognized for its employees' integrity and professional performance. The Alabama Department of Agriculture and Industries is a member state of the Southern U.S. Trade Association (SUSTA).

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**CONTACTS**

1445 Federal Drive  
Montgomery, Alabama 36107  
Tel: 334.240.7311  
Fax: 334.240.7270  
www.agi.alabama.gov

Mailing Address:  
P.O. Box 3336  
Montgomery, Alabama 36109

**FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES**

UZBEKISTAN

Embassy of the Republic of Uzbekistan  
1746 Massachusetts Avenue NW  
Washington, DC 20036  
Tel: 202.530.7291  
Fax: 202.293.6804  
info@uzbekistan.org  
www.uzbekistan.org

VENEZUELA

Consulate General of the  
Bolivarian Republic of Venezuela  
400 Poydras Street, Suite 2145  
New Orleans, Louisiana 70130  
Tel: 504.210.1020  
Fax: 504.522.7092  
conve.usnor@mppre.gov.ve  
www.neworleans.embavenez-us.org

VIETNAM

Embassy of the Socialist  
Republic of Vietnam  
1233 20th Street NW, Suite 400  
Washington, DC 20036  
Tel: 202.861.0737  
Fax: 202.861.0917  
info@vietnamembassy.us  
www.vietnamembassy-usa.org

Vietnam Trade Office  
1730 M Street NW, Suite 501  
Washington, DC 20036  
Tel: 202.463.9425  
Fax: 202.463.9439  
vinatrade@vietnam-ustrade.org  
www.vietnam-ustrade.org

YEMEN

Embassy of the Republic of Yemen  
2319 Wyoming Avenue NW  
Washington, DC 20008  
Tel: 202.965.4760  
Fax: 202.337.2017  
information@yemenembassy.org  
www.yemenembassy.org

ZAMBIA

Embassy of the Republic of Zambia  
2419 Massachusetts Avenue NW  
Washington, DC 20008  
Tel: 202.265.9717  
Fax: 202.332.0826  
geninfo@zambiaembassy.org  
www.zambiaembassy.org

ZIMBABWE

Embassy of the Republic of Zimbabwe  
1608 New Hampshire Avenue NW  
Washington, DC 20009  
Tel: 202.332.7100  
Fax: 202.483.9326  
info33@zimbabwe-embassy.us  
www.zimbabwe-embassy.us

## FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

Turkish American Chamber of  
Commerce of the Southeast U.S.  
1349 West Peachtree Street NW  
Two Midtown Plaza, Suite 1010  
Atlanta, Georgia 30309  
Tel: 678.500.1664  
Fax: 678.500.1665  
www.taccsoutheast.com

### TURKMENISTAN

Embassy of Turkmenistan  
2207 Massachusetts Avenue NW  
Washington, DC 20008  
Tel: 202.588.1500  
Fax: 202.280.1003  
turkmenembassyus@verizon.net  
www.turkmenistanembassy.org

### UGANDA

Embassy of the Republic of Uganda  
5911 16th Street NW  
Washington, DC 20011  
Tel: 202.726.7100  
Fax: 202.726.1727  
info@ugandaembassyus.org  
www.ugandaembassy.com

### UKRAINE

Embassy of Ukraine  
3350 M Street NW  
Washington, DC 20007  
Tel: 202.349.2920  
Fax: 202.333.0817  
emb\_us@mfa.gov.ua  
http://usa.mfa.gov.ua/en

Honorary Consul of Ukraine  
Scotty Colson  
c/o Mayor's Office  
Division of Economic Development  
710 North 20th Street  
Birmingham, Alabama 35203  
Tel: 205.254.2799  
Fax: 205.254.7741  
scotty.colson@ci.birmingham.al.us

### UNITED ARAB EMIRATES

Embassy of the United Arab Emirates  
3522 International Court NW, Suite 400  
Washington, DC 20008  
Tel: 202.243.2400  
Fax: 202.243.2432  
www.uae-embassy.org

### UNITED KINGDOM

Consulate General of the United  
Kingdom of Great Britain &  
Northern Ireland  
Georgia Pacific Center, Suite 3400  
133 Peachtree Street NE  
Atlanta, Georgia 30303  
Tel: 404.954.7700  
Fax: 404.954.7702  
www.gov.uk/government/world/organisations/british-consulate-general-atlanta

### URUGUAY

Consulate General of the  
Oriental Republic of Uruguay  
2103 Coral Way, Suite 600  
Miami, Florida 33145  
Tel: 305.443.7253  
Fax: 305.443.7802  
consulado@uruguaymiami.org  
www.uruguaymiami.org

## ALABAMA DISTRICT EXPORT COUNCIL U.S. DEPARTMENT OF COMMERCE INTERNATIONAL TRADE ADMINISTRATION

The Alabama District Export Council (DEC) is a volunteer organization drawn from Alabama businesses, governmental agencies, and non-profits. Appointed by the Secretary of Commerce, members of the DEC have in-depth knowledge and experience in international business. They are available as a unique source of professional advice to help Alabama firms compete and win business in the international marketplace. The Alabama DEC works closely with the Birmingham U.S. Export Assistance Center of the U.S. Department of Commerce's Commercial Service to accomplish its mission through:

- Counseling, educating and mentoring local businesses
- Identifying key issues affecting U.S. industry competitiveness in the global marketplace
- Enhancing the efforts of the Birmingham U.S. Export Assistance Center

For more than 30 years, DEC's have served the United States by assisting in the export activity of companies in their local communities, thus promoting our country's economic growth and creating new and higher-paying jobs for their communities.

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## CONTACTS

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robert.stackpole@trade.gov

U.S. DEPARTMENT OF COMMERCE  
U.S. Foreign Commercial Service  
Birmingham Export Assistance Center  
950 22nd Street North, Suite 773  
Birmingham, Alabama 35203  
Fax: 205.731.0076  
www.export.gov

# ALABAMA FORESTRY COMMISSION MANAGEMENT DIVISION MARKETING & ECONOMIC DEVELOPMENT

- Publishes an online directory of forest industries in Alabama, in cooperation with the USDA Forest Service
- Collects information from primary and secondary forest product industries, in cooperation with the USDA Forest Service, to publish a Timber Product Output Survey
- Sources wood products to potential customers
- Provides data on the species, volumes, size class and growth versus drain, for a given radius within Alabama for potential manufacturers
- Works with the Alabama International Trade Center to provide export assistance to forest product companies on a case-by-case basis
- Works with the Alabama Department of Commerce to provide resource information used to recruit new forest industry and assist in the expansion of existing industries
- Targets furniture, cabinetry, plywood, veneer, dimension lumber and other building materials industries for assistance
- Produces the annual *Forest Resource Report* which contains economic status indicators of the forest industry and forest resources for Alabama for the previous year

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## CONTACTS

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brian.hendricks@forestry.alabama.gov

BRUCE SPRINGER  
Regional Forrester, East-Central Region  
Tel: 334.242.5585  
bruce.springer@forestry.alabama.gov

FOREST MANAGEMENT DIVISION  
513 Madison Avenue  
Montgomery, Alabama 36104  
Fax: 334.240.9346  
www.forestry.alabama.gov

## FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

### TAJIKISTAN

Embassy of the Republic of Tajikistan  
1005 New Hampshire Avenue NW  
Washington, DC 20037  
Tel: 202.223.6090  
Fax: 202.223.6091  
tajikistan@verizon.net  
www.tjus.org

### TANZANIA

Embassy of the United  
Republic of Tanzania  
1232 22nd Street NW  
Washington, DC 20037  
Tel: 202.884.1080  
Fax: 202.797.7408  
ubalozi@tanzaniaembassy-us.org  
www.tanzaniaembassy-us.org

### THAILAND

Embassy of the Kingdom of Thailand  
1024 Wisconsin Avenue NW  
Washington, DC 20007  
Tel: 202.944.3600  
Fax: 202.944.3611  
information@thaiembdc.org  
www.thaiembdc.org

Honorary Consul General  
of the Kingdom of Thailand  
Robert F. Henry, Jr.  
P.O. Box 4504  
Montgomery, Alabama 36103  
Tel: 334.269.2518  
Fax: 334.269.4678  
bobh@henrytile.com

### TOGO

Embassy of the Togolese Republic  
2208 Massachusetts Avenue NW  
Washington, DC 20008  
Tel: 202.234.4212  
Fax: 202.232.3190  
info@togoembassy.us  
www.togoeseembassy.com

### TRINIDAD & TOBAGO

Consulate General of the  
Republic of Trinidad & Tobago  
1000 Brickell Avenue, Suite 800  
Miami, Florida 33131  
Tel: 305.374.2199  
Fax: 305.374.3199  
consulate@ttcgmiami.com  
www.ttcgmiami.com

### TUNISIA

Embassy of the Republic of Tunisia  
1515 Massachusetts Avenue NW  
Washington, DC 20005  
Tel: 202.862.1850  
Fax: 202.862.1858  
info@tunconsusa.org  
www.tunconsusa.org

### TURKEY

Consulate General of the  
Republic of Turkey  
1990 Post Oak Blvd., Suite 1300  
Houston, Texas 77056  
Tel: 713.622.5849  
Fax: 713.623.6639  
consulate.houston@mfa.gov.tr  
www.houston.bk.mfa.gov.tr

## FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

### SURINAME

Embassy of the Republic of Suriname  
4301 Connecticut Avenue NW, Suite 460  
Washington, DC 20008  
Tel: 202.244.7488  
Fax: 202.244.5878  
www.surinameembassy.org

### SWAZILAND

Embassy of the Kingdom of Swaziland  
1712 Newham Avenue NW  
Washington, DC 20009  
Tel: 202.234.5002  
Fax: 202.234.8254

### SWEDEN

Embassy of the Kingdom of Sweden  
2900 K Street NW  
Washington, DC 20007  
Tel: 202.467.2600  
Fax: 202.467.2699  
ambassaden.washington@gov.se  
www.swedenabroad.com

Swedish-American  
Chamber of Commerce—Georgia  
400 Perimeter Center Terrace, Suite 50  
Atlanta, Georgia 30346  
Contact: Gary Bruce, Chairman  
Tel: 770.670.2480  
info@sacc-georgia.org  
www.sacc-georgia.org

### SWITZERLAND

Consulate General of the  
Swiss Federation  
1349 West Peachtree Street NW  
Two Midtown Plaza, Suite 1000  
Atlanta, Georgia 30309  
Tel: 404.870.2000  
Fax: 404.870.2011  
atl.vertretung@eda.admin.ch  
www.eda.admin.ch/atlanta

Swiss Business Hub USA  
1349 West Peachtree Street NW  
Two Midtown Plaza, Suite 1000  
Atlanta, Georgia 30309  
Tel: 404.870.2010  
Fax: 404.870.2011  
kimberly@swissbusinesshub.org  
www.s-ge.com

### SYRIA

Embassy of the Syrian Arab Republic  
2215 Wyoming Avenue NW  
Washington, DC 20008  
Tel: 202.232.6316  
Fax: 202.265.4585  
info@syrembassy.net  
www.syrianembassy.us

### TAIWAN

Taipei Economic & Cultural Office  
1180 West Peachtree Street, Suite 800  
Atlantic Center Plaza  
Atlanta, Georgia 30309  
Tel: 404.870.9375  
Fax: 404.870.9376  
tecoatl@teco.org  
www.teco.org

## ALABAMA INTERNATIONAL TRADE CENTER

The Alabama International Trade Center (AITC) operates as a federal-state partnership program between the University of Alabama and the U.S. Small Business Administration (SBA), promoting the official SBA trade programs and export financing programs in Alabama. The AITC is an institutional member of the Alabama Small Business Development Center Network, a statewide network of ten management and technical assistance centers.

In cooperation with the Alabama Department of Commerce, International Trade Division, the AITC was designated as the City State Partner for the U.S. Export-Import Bank for the State of Alabama.

- Works on a one-on-one, confidential basis to help small businesses enter and sell in export markets
- Services include:
  - Customized international research
  - In-house training
  - Export financing and capital access
  - Online research and training resources
- Focuses on:
  - New-to-export firms
  - State industries with export potential
  - Tracks export results

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## CONTACTS

BRIAN DAVIS  
Director

MICHAEL BROOKS  
Assistant Director

CAROLYN TURNER  
International Trade Specialist

PABLO DIAZ  
Export Sales Specialist

CAROL DECASTRA  
Export Finance Specialist

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# ALABAMA STATE PORT AUTHORITY

- 45 ft. ship channel on the lower harbor serving post-Panamax carriers serving containers, coal and steel
- 40 ft. ship channel on the upper harbor serving general, bulk, refrigerated, Ro/Ro and project cargoes
- Regularly scheduled ocean vessel carriage on most global trade lanes, including Asia, Europe, the Mediterranean, the Caribbean and Latin America
- Weekly container carrier-service to destinations worldwide: APL, China Shipping Container Lines (CSCL), CMA-CGM, Hyundai Merchant Marine (HMM), Maersk, Mediterranean Shipping Co. (MSC), Zim Lines
- Over 2.4 million square feet of warehouses and 2.4 million square feet of open storage, including a freezer/cold storage terminal
- Adjacent to I-10 and I-165
- Five Class I Railroads (on port): CSX, Canadian National, Alabama Gulf Coast Railroad - BNSF, Norfolk Southern and Kansas City Southern
- Rail ferry service every 4 days to Coatzacoalcos, Mexico (Veracruz Region) via the CG Railway
- Authority-owned terminal railroad and switch yard for all Class I and rail ferry railroads (on port)
- Access to 15,000 miles of inland waterways, including the Tennessee Tombigbee Waterway, Great Lakes, Upper Mississippi, Ohio and Missouri River Systems and the Gulf Intracoastal Waterway
- State highway frontage tracts in industrial areas

---

## CONTACTS

JAMES K. LYONS  
Director & CEO

FRANK FOGARTY  
Vice President, Trade & Development

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marketing@asdd.com  
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## FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

### SINGAPORE

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singemb\_was@sgmfa.gov.sg  
www.mfa.gov.sg

### SLOVAKIA

Embassy of the Slovak Republic  
3523 International Court NW  
Washington, DC 20008  
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emb.washington@mzv.sk  
www.mzv.sk/washington

### SLOVENIA

Embassy of the Republic of Slovenia  
2410 California Street NW  
Washington, DC 20008  
Tel: 202.386.6601  
Fax: 202.386.6633  
vwa@gov.si  
www.washington.embassy.si

### SOUTH AFRICA

Embassy of the Republic of South Africa  
3400 International Drive NW  
Washington, DC 20008  
Tel: 202.232.4400  
Fax: 202.265.1607  
amb.washington@dirco.gov.za  
www.saembassy.org

### SPAIN

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Kingdom of Spain  
1800 Bering Drive, Suite 660  
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Honorary Consul of Spain  
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### SRI LANKA

Embassy of the Democratic  
Socialist Republic of Sri Lanka  
2148 Wyoming Avenue NW  
Washington, DC 20008  
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slembassy@slembassyusa.org  
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### SUDAN

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## FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

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Chamber of Commerce  
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RUSSIA  
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www.rusconhouston.mid.ru

Russian-American Chamber  
of Commerce in the USA  
970 Sidney Marcus Blvd., Suite 1112  
Atlanta, Georgia 30324  
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www.russianamericanchamber.com

RWANDA  
Embassy of the Republic of Rwanda  
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SAUDI ARABIA  
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SIERRA LEONE  
Embassy of the Republic of Sierra Leone  
1701 19<sup>th</sup> Street NW  
Washington, DC 20009  
Tel: 202.939.9261  
Fax: 202.483.1793  
info@embassyofsierraleone.net  
www.embassyofsierraleone.net

## BIRMINGHAM BUSINESS ALLIANCE

The Birmingham Business Alliance (BBA) is the lead regional economic development agency for the seven-county Birmingham metropolitan region (Bibb, Blount, Chilton, Jefferson, St. Clair, Shelby and Walker counties). The BBA's international trade program encourages and assists companies throughout Central Alabama to take advantage of significant global business opportunities and to market and promote the region and state as a destination for foreign direct investment.

In addition to its own international business programs, the BBA works closely with federal, state and local trade partners in the planning and facilitation of seminars and group training sessions highlighting the mechanics of exporting to foreign countries as well as industry specific export opportunities.

The BBA takes a leadership role in international trade by promoting the region's economic development and business opportunities by:

- Working in conjunction with the Alabama Department of Commerce to diversify Alabama's export base concentration on small and medium-sized businesses within the energy, bioscience, advanced manufacturing and information technology industry sectors
- Presenting trade seminars in cooperation with the Export Alabama Alliance
- Hosting and coordinating activities for international officials and business prospects
- Sponsoring and co-sponsoring information sessions on state-led trade missions
- Conducting marketing outreach to selected international trade multipliers, including foreign consulates and other trade organizations
- Working with individual companies to address their export opportunities and challenges
- Processing certificates of origin for local manufacturers

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## CONTACTS

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## FOREIGN TRADE ZONES

Foreign Trade Zones (FTZs) are designated sites licensed by the U.S. Foreign Trade Zones (FTZ) Board. While within Zones, all goods (both foreign and domestic) are treated as if they are outside U.S. Customs territory. FTZs are supervised by U.S. Customs through occasional audits and site visits.

The purpose of the U.S. Foreign Trade Zones program is to stimulate economic growth and development in the United States. In many instances, the duty on foreign parts incorporated into a product manufactured in an FTZ and subsequently entered into the U.S. commerce is assessed at the rate that applies to the finished product, rather than on its foreign parts and components. No duty is assessed on the value of U.S. parts, labor, overhead or profit. Thus, the U.S. Foreign Trade Zones program serves as a remedy for U.S.-based manufacturers who find themselves at a disadvantage when they are assessed duties on parts that are imported as part of their manufacturing process that serves the U.S. market.

Foreign Trade Zones are sponsored by qualified public or private corporations, which may operate the facilities themselves or contract for the operation with public and private firms. Many FTZ projects include an industrial park site with lots on which zone users can construct their own facilities. U.S. Foreign Trade Zones offer a number of benefits to zone users. These include:

- Deferral of customs duties on imports, not yet processed, shipped into the domestic market
- Availability of leasable storage/distribution space to users in general warehouse-type buildings, with access to various modes of transportation
- Operational flexibility, including storage, exhibition, assembly, manufacture and processing of merchandise
- Exemption from state/local inventory taxes on foreign/domestic goods held for export
- Elimination of duties on goods re-exported from FTZs
- Elimination of duty on waste, scrap and yield loss
- Relief from irrational duty rate relationships
- Substantial savings on merchandise processing fees with weekly entry procedure

## FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

### PERU

Consulate General of the  
Republic of Peru  
4360 Chamblee Dunwoody Road,  
Suite 580  
Atlanta, Georgia 30341  
Tel: 678.336.7010  
Fax: 678.990.1920  
informes@consulperuatlanta.com  
www.consulperuatlanta.com

### PHILIPPINES

Embassy of the Republic  
of the Philippines  
1600 Massachusetts Avenue NW  
Washington, DC 20036  
Tel: 202.467.9300  
Fax: 202.467.9417  
www.philippinesusa.info

Philippine-American Chamber  
of Commerce of Georgia, Inc.  
4 Lenox Pointe, Suite A  
Atlanta, Georgia 30324  
Tel: 404.355.3431  
Contact: Bryan Ramos, President  
bryan@ramoslawfirm.com  
www.philippinechamberga.com

### POLAND

Embassy of the Republic of Poland  
2640 16th Street NW  
Washington, DC 20009  
Tel: 202.499.1700  
Fax: 202.328.6271  
washington.amb@msz.gov.pl  
www.washington.msz.gov.pl/en/

Polish-American Chamber  
of Commerce of the Southeast U.S.  
Bank of America Tower  
600 Peachtree Street, Suite 4100  
Atlanta, Georgia 30309  
Tel: 404.724.4500  
Fax: 404.633.9936  
Contact: Kelvin Maxim, Chairman  
contact@pacc-south.com  
www.pacc-south.com

### PORTUGAL

Embassy of the Portuguese Republic  
2012 Massachusetts Avenue NW  
Washington, DC 20036  
Tel: 202.350.5400  
Fax: 202.462.3726  
info@embassyportugal-us.org  
www.embassyportugal-us.org

### QATAR

Embassy of the State of Qatar  
2555 M Street NW  
Washington, DC 20037  
Tel: 202.274.1600  
Fax: 202.237.0061  
info@qatareembassy.net  
www.qatareembassy.net

### ROMANIA

Embassy of Romania  
1607 23rd Street NW  
Washington, DC 20008  
Tel: 202.332.4846  
Fax: 202.232.4748  
office@roembus.org  
www.washington.mae.ro/en



## FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

Innovation Norway  
3410 West Dallas Street, Suite 200  
Houston, Texas 77019  
Tel: 713.620.4260  
houston@innovasjon norge.no  
www.invanor.no

Honorary Consul of Norway  
Leslie H. Stuart, Jr.  
6204 Brandy Run Road North  
Mobile, Alabama 36608  
Tel: 251.455.8182  
Fax: 251.342.2151  
les.stuart@comcast.net

OMAN  
Embassy of the Sultanate of Oman  
2535 Belmont Road NW  
Washington, DC 20008  
Tel: 202.387.1980  
Fax: 202.745.4933

PAKISTAN  
Consulate General of the  
Islamic Republic of Pakistan  
11850 Jones Road  
Houston, Texas 77070  
Tel: 281.894.6605  
Fax: 281.890.1433  
parephouston@sbcglobal.net  
www.pakistanconsulatehouston.org

PANAMA  
Consulate General of the  
Republic of Panama  
2615 Energy Centre,  
1100 Poydras Street  
New Orleans, Louisiana 70163  
Tel: 504.525.3458  
Fax: 504.524.8960  
consulgeneral@consulateofpanama.com  
www.consulateofpanama.com

PAPUA NEW GUINEA  
Embassy of the Independent State  
of Papua New Guinea  
1779 Massachusetts Avenue NW,  
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Tel: 202.745.3680  
Fax: 202.745.3679  
info@pngembassy.org  
www.pngembassy.org

PARAGUAY  
Consulate General of the  
Republic of Paraguay  
25 South East 2nd Avenue, Suite 705  
Miami, Florida 33131  
Tel: 305.374.9090  
Fax: 305.374.5522  
consular@paraguaymiami.org  
www.paraguaymiami.org

## FOREIGN TRADE ZONES CONTACTS

**ZONE NO. 82**  
**MOBILE, ALABAMA**  
Grantee: City of Mobile  
Zone Project Administrator:  
Mobile Foreign Trade Zone Corporation  
2062 Old Shell Road  
Mobile, Alabama 36607  
Contact: Greg Jones  
Tel: 251.445.1372  
Fax: 251.471.6727  
gregjones@ftzc.com  
www.ftzc.com

**ZONE NO. 83**  
**HUNTSVILLE, ALABAMA**  
Grantee: Huntsville-Madison County  
Airport Authority  
Zone Project Administrator:  
Huntsville Foreign Trade Zone Corporation  
P.O. Box 6241  
Huntsville, Alabama 35813  
Contact: Craig Pool  
Tel: 251.471.6725  
Fax: 251.471.6727  
craigpool@ftzc.com  
www.ftz83.com

**ZONE NO. 98**  
**BIRMINGHAM, ALABAMA**  
Grantee: City of Birmingham  
Office of Economic Development  
Third Floor  
710 20<sup>th</sup> Street North  
Birmingham, Alabama 35203  
Contact: Andrew J. Mayo  
Tel: 205.254.2774  
Fax: 205.254.7741  
andy.mayo@birminghamal.gov  
www.birminghamal.gov/oed/index.aspx

**ZONE NO. 222**  
**MONTGOMERY, ALABAMA**  
Grantee: Montgomery Area  
Chamber of Commerce  
Zone Project Administrator:  
Mobile Foreign Trade Zone Corporation  
2062 Old Shell Road  
Mobile, Alabama 36607  
Contact: Greg Jones  
Tel: 251.445.1372  
Fax: 251.471.6727  
gregjones@ftzc.com  
www.ftzc.com

**ZONE NO. 233**  
**DOTHAN, ALABAMA**  
Grantee: Dothan-Houston County  
Foreign Trade Zone, Inc.  
Zone Project Administrator:  
Mobile Foreign Trade Zone Corporation  
2062 Old Shell Road  
Mobile, Alabama 36607  
Contact: Greg Jones  
Tel: 251.445.1372  
Fax: 251.471.6727  
gregjones@ftzc.com  
www.ftzc.com

# MADISON COUNTY COMMISSION INTERNATIONAL TRADE DEVELOPMENT CENTER

- Export consultation
- Assistance with U.S. export licensing regulations
- Online international resources through the North Alabama International Trade Association (NAITA) – [www.naita.org](http://www.naita.org)
- Information clearinghouse for referrals and specialized export requirements
- Seminars and group training – mechanics of exporting and country and industry-specific topics
- Market outreach via overseas trade shows and missions

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## CONTACTS

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Fax: 202.667.5227  
[wshinfo@mfat.govt.nz](mailto:wshinfo@mfat.govt.nz)  
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513 Seminole Avenue NE  
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NICARAGUA  
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8060 Roswell Road  
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American Nigerian International  
Chamber of Commerce  
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Contact: Emelia Orubele, President  
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NORWAY  
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3410 West Dallas Street  
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Fax: 713.620.4290  
[cg.houston@mfa.no](mailto:cg.houston@mfa.no)  
[www.norway.org](http://www.norway.org)

## FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

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monconsul@mongolianembassy.us  
www.mongolianembassy.us

### MONTENEGRO

Embassy of Montenegro  
1610 New Hampshire Avenue NW  
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Fax: 202.234.6109

### MOROCCO

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www.embassyofmorocco.us

### MOZAMBIQUE

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2300 S Street NW  
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### NETHERLANDS

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## MOBILE AREA CHAMBER OF COMMERCE

- Sponsors and coordinates trade missions and trade shows
- Issues certificates of origin for export shipments
- Provides assistance to international businesses wishing to invest in Mobile
- Publishes a comprehensive Manufacturers Directory which includes products manufactured in the Mobile metropolitan statistical area
- Assists local companies in developing and expanding export markets
- Through federal and state resources, provides foreign market research, joint venture searches, identifies potential agents or distributors and provides trade leads
- Hosts educational events and seminars
- Coordinates regional participation in selected business shows and trade missions

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## CONTACTS

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P.O. Box 2187  
Mobile, Alabama 36652  
Fax: 251.431.8608  
www.mobilechamber.com

# MOBILE CONTAINER TERMINAL, LLC

A new 380+ acre container and multi-user intermodal terminal at the Alabama State Docks.

- Marine Terminal is operated by **Mobile Container Terminal LLC**, a joint venture between **APM Terminals North America** and **Terminal Link**, a division of CMA-CGM
- Two thousand foot berth on 45 ft. channel
- Two 65-T container cranes (four planned)
- Planned intermodal container transfer facility
- Lands available for value-added industries and distribution
- Adjacent to I-10, three miles from I-65 and adjacent to air cargo terminal
- Capacity 800,000 TEUs at full build out

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## CONTACTS

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## FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

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malwashdc@kln.gov.my  
www.kln.gov.my

### MALI

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ambassador@maliembassy.us  
www.maliembassy.us

### MALTA

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Fax: 202.387.5470  
maltaembassy.washington@gov.mt  
www.foreign.gov.mt

### MAURITANIA

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conatlanta@sre.gob.mx  
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ProMéxico: Trade & Investment  
1399 SW 1st Avenue, 3rd Floor  
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www.sua.mfa.md/about-embassy-en/

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### LIBYA

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## NORTH ALABAMA INTERNATIONAL TRADE ASSOCIATION

The North Alabama International Trade Association (NAITA) is a business-driven organization with the mission to promote economic growth through international trade education, training and networking. NAITA, a non-profit membership organization, provides an international networking forum, education on trade issues and prepares businesses for global success. NAITA began in 1983 and has grown to become the regional resource for international trade development. NAITA is managed by the Madison County Commission International Trade Development Center—Your Partner in the Global Marketplace.

Membership benefits include:

- Programs and meetings covering current international trade topics
- Seminars and conferences designed to address specific needs of members
- *NAITA eNews*, a periodic email newsletter to inform members of association activities, introduce new international resources and provide information on current international issues and trade policy
- Website ([www.naita.org](http://www.naita.org)) provides comprehensive information on NAITA events, international trade resource links and members, including an online membership directory
- Networking with U.S. businesses involved in international trade, foreign trading partners, U.S. government and foreign officials

---

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# PORT OF HUNTSVILLE

The Port of Huntsville is an inland port facility that is comprised of three operating entities – Huntsville International Airport (HSV), International Intermodal Center and Jetplex Industrial Park. This provides a multi-modal transportation system to a diverse customer base and stimulates the economic development and growth of the Tennessee Valley Region.

## Huntsville International Airport

- Over 70 passenger flights daily and Alabama's only non-stop international air cargo service
- Two parallel runways - 12,600-foot runway (second-longest runway in the Southeast U.S.) and 10,000-foot runway; runways with 5,000 foot separation for simultaneous takeoff/landing
- Instrument Landing System (ILS) on all four runway approaches
- Group VI aircraft capable

## International Intermodal Center (Air & Rail Cargo)

- Existing non-stop freighter service using the 747-8 to Europe, Mexico, Asia & South America
- Two-hour turnaround time for wide-body freighters
- Nearly 300,000 square feet of airside cargo tenant warehouse facilities with 5,250 square feet of cold storage and 11,000 square feet of temperature control storage
- U.S. Customs & Border Protection Port Inspectors and USDA Inspectors on site 24/7
- Freight forwarders and customs brokers on site
- Direct access to interstate highway system
- Container depot service
- Rail terminal with two 45-ton overhead Gantry cranes and dedicated stack train service via Norfolk Southern RR serving east & west coast ports. Also, domestic rail service to west coast and Northeast
- 9,000-foot unit train capacity, and annual capacity for 114,000 container lifts
- Investment of \$198,200,000 for air cargo growth

## Jetplex Industrial Park

- 4,000 acres available in tracts of 4 to 300 acres with utilities and direct interstate access
- Public use Foreign-Trade Zone No. 83; some sites have direct runway access
- Warehouse & distribution space available
- Alabama Industrial Development Training (AIDT) on site
- Regional workforce of 1.4 million people, plus excellent utilities and telecommunications

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### LAOS

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www.atlanta.us.emb-japan.go.jp

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## U.S. DEPARTMENT OF COMMERCE U.S. FOREIGN COMMERCIAL SERVICE BIRMINGHAM EXPORT ASSISTANCE CENTER

Designed to support U.S. exporters, the Commercial Service maintains a worldwide service delivery network with offices in more than 100 cities in the United States and in 80 countries overseas. Services include:

- International Partner Search: identifies the most suitable overseas licensees, distributors, agents and strategic partners for U.S. exporters
- Comprehensive and customized market research
- Trade events:
  - International catalog exhibitions
  - Exhibit opportunities in attractive, high-traffic U.S. pavilions at major international trade shows worldwide and through virtual trade shows
  - Assistance before, during and following major trade shows
- Exposure to nearly a half million buyers in 140 countries through *Export USA*, an international magazine and virtual trade show
- International Company Profiles provide credit checks and detailed background information on prospective partners
- Gold Key Service provides tailor-made business appointments
- Platinum Key Service offers comprehensive, market-entry procedures with sustained support (typically six months to one year) for individual companies
- Advocacy through accredited diplomats and other U.S. officials regarding

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www.buyusa.gov/alabama

# U.S. DEPARTMENT OF HOMELAND SECURITY CUSTOMS AND BORDER PROTECTION PORTS OF ENTRY

Ports of entry are under the jurisdiction of the Office of Field Operations.

- Processes conveyances, passengers and all goods entering and exiting the United States
- Enforces customs and border protection laws
- Enforces over 400 laws for 40 other agencies involved in international commerce
- Provides information on related importing and exporting issues
  - Duty rates
  - Harmonized Tariff Schedule (HTS)
  - Rulings and regulations
  - Small importer
  - Publications and forms

---

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Norcross, Georgia 30093  
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Embassy of Pakistan  
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IRELAND  
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www.irishchamberofatlanta.com

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### HAITI

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### INDIA

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## U.S. SMALL BUSINESS ADMINISTRATION ALABAMA DISTRICT OFFICE

- Counseling, advice and information on starting and/or expanding a business through:
  - Small Business Development Centers (SBDC)
  - Service Corps of Retired Executives Association (SCORE)
  - Women's Business Centers (WBC)
- Financial assistance through the 7(a) and 504 loan programs
- Minority enterprise development
- Special emphasis areas
  - Women
  - Minorities
  - Veterans
  - Businesses involved in international trade

---

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## ALABAMA BANKS WITH INTERNATIONAL DEPARTMENTS

International banking departments offer services to assist exporters in financing an international sale, helping to structure competitive payment terms and advise of market risks and other export-related considerations and conditions.

Corporate export banking services include:

- Foreign exchange trading and hedging
- Letters of credit and bankers' acceptances
- Documentary collections and funds transfers
- Eurodollar market access
- Foreign drafts and currency exchange
- Pre- and post-export financing

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### BB&T - BRANCH BANKING & TRUST COMPANY

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MAYNARD, COOPER & GALE, P.C.  
2400 Regions Harbert Plaza  
1901 Sixth Avenue North  
Birmingham, Alabama 35203  
Tel: 205.254.1000  
Fax: 205.254.1999  
www.maynardcooper.com

NESMITH IMMIGRATION  
ATTORNEYS, LLC  
472 South Lawrence Street  
Montgomery, Alabama 36104  
Tel: 334.834.6992  
Fax: 334.834.4796  
www.nesmithimmigration.com

OGLETREE DEAKINS  
420 20th Street North, Suite 1900  
Birmingham, Alabama 35203  
Tel: 205.328.1900  
Fax: 205.328.6000  
www.ogletreedeakins.com

PHELPS, JENKINS, GIBSON &  
FOWLER, LLP  
1201 Greensboro Avenue  
Tuscaloosa, Alabama 35401  
Tel: 205.345.5100  
Fax: 205.758.4394  
www.pjgf.com

SHABANI & ASSOCIATES, PC  
1318 Alford Avenue, Suite 202  
Birmingham, Alabama 35226  
Tel: 205.823.1223  
Fax: 205.823.1967  
www.michaelshabani.com

STARNES DAVIS FLORIE LLP  
100 Brookwood Place, 7th Floor  
P.O. Box 598512 (35259)  
Birmingham, Alabama 35209  
Tel: 205.868.6000  
Fax: 205.868.6099  
www.starneslaw.com

WALLER LANSDEN DORCH &  
DAVIS, LLP  
1901 Sixth Avenue North, Suite 1400  
Birmingham, Alabama 35203  
Tel: 205.214.6380  
Fax: 205.214.8787  
www.wallerlaw.com

## FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

### ARGENTINA

Consulate General of the  
Argentine Republic  
245 Peachtree Center Avenue NE,  
Suite 2101  
Atlanta, Georgia 30303  
Tel: 404.880.0805  
Fax: 404.880.0806  
catla@mrecic.gov.ar  
www.catla.cancilleria.gov.ar

Argentine-American  
Chamber of Commerce  
99 West Paces Ferry, Suite 200  
Atlanta, Georgia 30305  
Tel: 404.929.9998  
Fax: 404.816.9190  
Contact: Tisha Tallman, President  
ttallman@ghcc.org  
www.ghcc.org

### ARMENIA

Embassy of the Republic of Armenia  
2225 R Street NW  
Washington, DC 20008  
Tel: 202.319.1976  
Fax: 202.319.2982  
contact@armembassy.org  
www.usa.mfa.am

### AUSTRALIA

Embassy of the  
Commonwealth of Australia  
1601 Massachusetts Avenue NW  
Washington, DC 20036  
Tel: 202.797.3000  
Fax: 202.797.3168  
www.usa.embassy.gov.au

### AUSTRIA

Embassy of the Republic of Austria  
3524 International Court NW  
Washington, DC 20008  
Tel: 202.895.6700  
Fax: 202.895.6750  
austroinfo@austria.org  
www.austria.org

Austrian Trade Commission  
3333 Riverwood Parkway SE, Suite 200  
Atlanta, Georgia 30339  
Tel: 678.401.2870  
Fax: 678.403.1343  
atlanta@advantageaustria.org  
www.advantageaustria.org/us

### AZERBAIJAN

Embassy of the Republic of Azerbaijan  
2741 34th Street NW  
Washington, DC 20008  
Tel: 202.337.3500  
Fax: 202.337.5911  
azerbaijan@azembassy.us  
www.azembassy.us

### BAHAMAS

Consulate General of the  
Commonwealth of the Bahamas  
2970 Clairmont Road NE, Suite 290  
Atlanta, Georgia 30329  
Tel: 404.214.0492  
bahamasconsulatega@bahconga.com  
www.bahconga.com

## FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

Foreign governments maintain diplomatic/consular and trade offices throughout the world to represent their governments. They are there to assist citizens traveling or residing in their consular district. In addition to promoting their country to the rest of the world, these offices also assist with trade and maintain positive relations at both the political and personal levels. Duties traditionally include issuing and renewing passports and other official documents, helping travelers in distress, signing death certificates, legalizing or delivering official documents, and assisting travelers who have trouble with local law enforcement or immigration authorities.

Selected offices having jurisdiction over the state of Alabama are shown below. For countries not listed, please contact the Alabama Department of Commerce's International Trade Division.

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### AFGHANISTAN

Embassy of the Islamic  
Republic of Afghanistan  
2341 Wyoming Avenue NW  
Washington, DC 20008  
Tel: 202.483.6410  
Fax: 202.483.6488  
info@embassyofafghanistan.org  
www.embassyofafghanistan.org

### ALBANIA

Embassy of the Republic of Albania  
1312 18th Street NW, 4th Floor  
Washington, DC 20036  
Tel: 202.223.4942  
Fax: 202.628.7342  
embassy.washington@mfa.gov.al  
www.embassyofalbania.org

### ALGERIA

Embassy of the People's  
Democratic Republic of Algeria  
2118 Kalorama Road NW  
Washington, DC 20008  
Tel: 202.265.2800  
Fax: 202.986.5906  
mail@algeria-us.org  
www.algeria-us.org

### ANGOLA

Consulate General of the  
Republic of Angola  
3040 Post Oak Blvd., Suite 780  
Houston, Texas 77056  
Tel: 713.212.3840  
Fax: 713.212.3841  
taniaaugusto@hotmail.com  
www.angolaconsulate-tx.org

## ALABAMA LAW FIRMS WITH INTERNATIONAL EXPERIENCE

WIGGINS, CHILDS, QUINN & PANTAZIS, LLC  
The Kress Building  
301 19th Street North  
Birmingham, Alabama 35203  
Tel: 205.314.0500  
Fax: 205.254.1500  
www.wcqp.com

WISE RESOLUTION, LLC  
205 20th Street North, Suite 319  
Birmingham, Alabama 35203  
Tel: 205.414.7589  
Fax: 205.414.7400  
michelle@wiseresolution.com  
www.wiseresolution.com

## CUSTOMS BROKERS

Customs brokers assist shippers in clearing their cargo when importing to or exporting from the United States.

- Arrange transshipment and local delivery of goods and track progress of imported/exported goods
- Calculate and can pay on behalf of the client, taxes, duties and excise fees
- Prepare formal entry documents and electronic submissions for clearance through Customs
- Communicate with governments, including arranging customs inspection
- Offer ATA carnets
- Offer insurance

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### CUSTOMS BROKERS IN ALABAMA

CAROLE C. LELAND-JENSEN  
CUSTOMS BROKERS  
244 West Valley Avenue, Suite 205  
Birmingham, Alabama 35209  
Tel: 205.328.2343  
Fax: 205.324.4253  
carole@lelandchb.com

EXPEDITORS INTERNATIONAL  
2850 Wall Triana Highway, Suite 202  
Huntsville, Alabama 35824  
Tel: 256.774.1156  
Fax: 256.774.1592  
alan.hoskins@expeditors.com  
www.expeditors.com

C. H. ROBINSON WORLDWIDE, INC.  
110 Beauregard Street, Suite 107  
Mobile, Alabama 36602  
Tel: 251.441.7012  
Fax: 251.441.7328  
www.chrobinson.com

EXPEDITORS INTERNATIONAL  
70 North Joachim Street, Unit F  
Mobile, Alabama 36602  
Tel: 251.434.4992  
Fax: 251.434.5762  
jeff.kennedy@expeditors.com  
www.expeditors.com

## THE JAPAN-AMERICA SOCIETY OF ALABAMA

The Japan-America Society of Alabama (JASA) was incorporated in September 1989 as a private, non-profit association to encourage and develop ties of friendship and understanding between individuals and organizations in Japan and Alabama.

- Provides an avenue for the people of Alabama and resident Japanese citizens to promote friendly, personal and professional relationships
- Offers a comprehensive program responsive to social, economic, and political needs through which to examine and learn from experiences and achievements of both Japan and Alabama
- Publishes *The Alabama Guide*, a publication in Japanese, to provide Japanese nationals residing in the state with pertinent information on living in Alabama

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### CONTACTS

TAMARA MORIYA  
Executive Director  
Tel: 205.943.4730  
jasa@mindspring.com

500 Beacon Parkway West  
Birmingham, Alabama 35209  
Fax: 205.943.4760  
www.jasaweb.org

## CHAMBER OF COMMERCE OF HUNTSVILLE/MADISON COUNTY

- Serves as the lead economic development organization for Huntsville/Madison County and provides assistance to companies looking to locate in the area
- Publishes a comprehensive industrial directory, which includes companies that indicate export activity
- Provides assistance to companies considering direct investment in Huntsville/Madison County
- Hosts and coordinates visits of foreign diplomats and international delegations
- Supports the growth and expansion of Huntsville/Madison County's 30 foreign-based companies

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### CONTACTS

CHIP CHERRY  
President & CEO  
ccherry@hsvchamber.org

LUCIA CAPE  
Vice President, Economic Development  
lcape@hsvchamber.org

KENNETH SMITH  
Director, Research & Information Services  
ksmith@hsvchamber.org

225 Church Street  
P.O. Box 408  
Huntsville, Alabama 35804  
Tel: 256.535.2000  
www.hsvchamber.org

## CUSTOMS BROKERS IN ALABAMA

JOHN M. BRINING CO., INC.  
202 Congress Street  
Mobile, Alabama 36603  
Tel: 251.432.9741  
Fax: 251.432.2029  
www.jmbrining.com

KUEHNE+NAGEL, INC.  
2101 Clinton Avenue, Suite 403  
Huntsville, Alabama 35805  
Tel: 256.464.0888  
Fax: 256.464.0891  
www.kuehne-nagel.com

N.D. CUNNINGHAM & CO., INC.  
205 St. Louis Street  
Mobile, Alabama 36602  
Tel: 251.432.4636  
Fax: 251.432.8675  
www.ndcunningham.com

PAGE & JONES, INC.  
52 North Jackson Street  
Mobile, Alabama 36602  
Tel: 251.287.8700  
Fax: 251.287.8760  
www.pagejones.com

PAGE & JONES, INC.  
107 39<sup>th</sup> Street North  
Birmingham, Alabama 35222  
Tel: 205.595.8429  
Fax: 205.595.8457  
www.pagejones.com

PAGE & JONES, INC.  
2850 Wall Triana Highway, Suite 205  
Huntsville, Alabama 35824  
Tel: 256.772.0231  
Fax: 256.772.7282  
www.pagejones.com

PANALPINA, INC.  
2846 Wall Triana Highway, Suite A  
Huntsville, Alabama 35824  
Tel: 256.774.0120  
Fax: 256.774.0172  
www.panalpina.com

RICHARD MURRAY & COMPANY, INC.  
109 North Conception Street  
Mobile, Alabama 36602  
Tel: 251.432.5549  
Fax: 251.432.2810

UPS SUPPLY CHAIN SOLUTIONS  
174 Old Highway 24  
Decatur, Alabama 35601  
Tel: 205.956.5784  
Fax: 205.956.2862  
www.ups-scs.com

UPS SUPPLY CHAIN SOLUTIONS  
2215 Avenue "O," Brookley Complex  
Mobile, Alabama 36615  
Tel: 205.956.5784  
Fax: 205.956.2862  
www.ups-scs.com

UPS SUPPLY CHAIN SOLUTIONS  
1690 Floyd Bradford Road  
Trussville, Alabama 35173  
Tel: 205.956.5784  
Fax: 205.956.2862  
www.ups-scs.com

W. R. ZANES & CO. OF LOUISIANA, INC.  
118 North Royal Street, Suite 507  
Mobile, Alabama 36602  
Tel: 251.438.1597  
Fax: 251.432.3812  
mobile@wrzanes.com  
www.wrzanes.com

## **INTERNATIONAL FREIGHT FORWARDERS**

Forwarders act as shipping agents for the exporter and handle the execution of cargo to its international destination. Forwarders quote shipping rates and schedules based on the terms of the export transaction between the seller and buyer and handle all phases of the shipping process. Many freight forwarders are located near airports or ocean port facilities. Many also serve as customs brokers, handling import and export of cargo.

Services include:

- Handling all shipping documents
- Obtaining quotes on shipping costs
- Arranging for and booking of space on transport vessels
- Presenting documents to the bank
- Handling of the loading of cargo onto the carrier
- Monitoring shipments
- Following through delivery of product at export destination based on specifications in export/shipping documents

---

### **FREIGHT FORWARDERS IN ALABAMA**

**ASF LOGISTICS**  
3812 Springhill Avenue  
Mobile, Alabama 36608  
Tel: 251.445.6793  
Fax: 251.460.4432  
www.asflogistics.com

**C. H. ROBINSON WORLDWIDE, INC.**  
110 Beauregard Street, Suite 107  
Mobile, Alabama 36602  
Tel: 251.441.7012  
Fax: 251.441.7328  
www.chrobinson.com

**BENNETT MOTOR EXPRESS**  
7481 Branchwood Drive  
Mobile, Alabama 36695  
Tel: 251.635.0048  
Fax: 251.635.1668  
mal@bennettig.com

**DANIEL F. YOUNG**  
1215 Seminole Drive, NW  
Hartselle, Alabama 35640  
Tel: 256.773.6202  
Fax: 256.773.3032  
hal.moore@dfyoung.com

## **BIOTECHNOLOGY ASSOCIATION OF ALABAMA**

The Biotechnology Association of Alabama (BioAlabama) is a statewide organization representing Alabama's bio-related industries, research scientists, clinicians and business professionals who are working together to foster, develop and support the life sciences in Alabama. The programs and member benefits are designed to enhance the progress of the industry and its members.

Mission Statement:

The Biotechnology Association of Alabama exists to help its members through building a favorable environment where bio-related businesses and academics can flourish and grow together.

Vision Statement:

The Biotechnology Association of Alabama sees great opportunity in taking advantage of Alabama's strong bio assets to build a future that puts the state in a national and global leadership position in diagnosing, treating and curing human and animal diseases while keeping our environment clean and safe.

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### **CONTACTS**

**KATHY NUGENT**  
President  
Tel: 205.588.0047  
president@bioalabama.com

1500 1st Avenue North, Unit 4  
Birmingham, Alabama 35203  
www.bioalabama.com

## ALABAMA WORLD TRADE ASSOCIATION

The Alabama World Trade Association (AWTA) is the only statewide trade association focused on positively affecting trade policies on a local, state and federal level. The AWTA also provides a forum for exporters across the state to communicate the value of international trade policy to decision makers.

Membership is comprised of businesses, manufacturers, chambers of commerce and agricultural groups committed to the promotion of Alabama products through increased exports. Activities and benefits include:

- Actively serves as an advocate of fair trade to government leaders
- Produces a quarterly newsletter, *Alabama International Dateline* and an annual membership directory
- Provides the opportunity to join other Alabama exporters in meetings with members of the Alabama Congressional Delegation to share concerns and suggestions about trade issues
- Organizes an annual AWTA meeting and works closely with trade allies/organizations to sponsor seminars, workshops and conferences focusing on trade

---

## CONTACTS

HILDA LOCKHART  
President  
Tel: 334.242.0442  
hilda.lockhart@commerce.alabama.gov

401 Adams Avenue, Suite 630  
P.O. Box 304106  
Montgomery, Alabama 36130

## FREIGHT FORWARDERS IN ALABAMA

EMO TRANS, INC.  
1015 Montlimar Drive, Suite D5  
Mobile, Alabama 36609  
Tel: 251.342.3313  
Fax: 251.342.4413  
www.emotrans.com

EXPEDITORS INTERNATIONAL  
2850 Wall Triana Highway, Suite 202  
Huntsville, Alabama 35824  
Tel: 256.774.1156  
Fax: 256.774.1592  
alan.hoskins@expeditors.com  
www.expeditors.com

EXPEDITORS INTERNATIONAL  
70 North Joachim Street  
Mobile, Alabama 36602  
Tel: 251.434.4992  
Fax: 251.434.5762  
jeff.kennedy@expeditors.com  
www.expeditors.com

GLOVIS AMERICA, INC.  
1110 Montlimar Drive, Suite 630  
Mobile, Alabama 36609  
Tel: 251.342.8292  
Fax: 251.342.8291  
www.america.glovis.net

JENSEN SHIPPING CO. INC.  
244 West Valley Avenue, Suite 205  
Homewood, Alabama 35209  
Tel: 205.328.2343  
Fax: 205.324.4253  
kaj@jensenshipping.com

JOHN M. BRINING CO., INC.  
202 Congress Street  
Mobile, Alabama 36603  
Tel: 251.432.9741  
Fax: 251.432.2029  
brining@mobis.com  
www.jmbrining.com

KUEHNE+NAGEL, INC.  
2101 Clinton Avenue, Suite 403  
Huntsville, Alabama 35805  
Tel: 256.464.0888  
Fax: 256.464.0891  
www.kuehne-nagel.com

N.D. CUNNINGHAM & CO., INC.  
205 St. Louis Street  
Mobile, Alabama 36602  
Tel: 251.432.4636  
Fax: 251.432.8675  
www.ndcunningham.com

PAGE & JONES, INC.  
52 North Jackson Street  
Mobile, Alabama 36602  
Tel: 251.287.8700  
Fax: 251.287.8760  
www.pagejones.com

PAGE & JONES, INC.  
107 39<sup>th</sup> Street North  
Birmingham, Alabama 35222  
Tel: 205.595.8429  
Fax: 205.595.8457  
www.pagejones.com

## FREIGHT FORWARDERS IN ALABAMA

PAGE & JONES, INC.  
2850 Wall Triana Highway, Suite 205  
Huntsville, Alabama 35824  
Tel: 256.772.0231  
Fax: 256.772.7282  
www.pagejones.com

PANALPINA, INC.  
2846 Wall Triana Highway, Suite A  
Huntsville, Alabama 35824  
Tel: 256.774.0120  
Fax: 256.774.0172  
www.panalpina.com

PAUL A. BOULO, INC.  
255 North Joachim Street  
Mobile, Alabama 36603  
Tel: 251.433.5445  
Fax: 251.433.5454

RICHARD MURRAY & CO., INC.  
109 North Conception Street  
Mobile, Alabama 36602  
Tel: 251.432.5549  
Fax: 251.432.2810

SOUTHEASTERN FREIGHT  
FORWARDING, INC.  
6448 Hillcrest Crossing South  
Mobile, Alabama 36695  
Tel: 251.661.7284  
Fax: 251.661.7285  
sff6448@bellsouth.net

STIEGLER SHIPPING CO., INC.  
1151 Hillcrest Road, Suite F  
Mobile, Alabama 36695  
Tel: 251.639.7300  
Fax: 251.639.7306  
www.stiegler.net

TEAM WORLDWIDE  
799 James Record Road, Suite A-12  
Huntsville, Alabama 35824  
Tel: 256.461.7770  
Fax: 256.461.7778  
www.teamww.com

TRADELANES INC.  
61 St. Joseph Street, Suite 1000  
Mobile, Alabama 36602  
Tel: 251.343.8031  
Fax: 251.343.8231  
www.tradelanes.us

TRANSGROUP  
WORLDWIDE LOGISTICS  
105 N. Conception Street, Suite 200  
Mobile, Alabama 36602  
Tel: 251.433.7668  
Fax: 251.433.7669  
www.transgroup.com

UPS SUPPLY CHAIN SOLUTIONS  
174 Old Highway 24  
Decatur, Alabama 35601  
Tel: 205.956.5784  
Fax: 205.956.2862  
www.ups-scs.com

UPS SUPPLY CHAIN SOLUTIONS  
1690 Floyd Bradford Road  
Trussville, Alabama 35173  
Tel: 205.956.5784  
Fax: 205.956.2862  
www.ups-scs.com

## ALABAMA POWER COMPANY ECONOMIC AND COMMUNITY DEVELOPMENT

For over 100 years, Alabama Power has maintained an active economic development department to promote, encourage and support the state of Alabama's economic growth efforts. As a third-party "corporate partner," Alabama Power's aim is to increase our industrial customer base, help create new jobs, strengthen the tax base and help our existing customers grow so that they are as successful as possible. Alabama Power's goal is to educate our existing customers about trade opportunities, resources and initiatives in order to further their growth in Alabama.

### International Trade Objectives:

- Link Alabama Power customers to resources and organizations that can provide assistance and guidance on trade opportunities
- Promote growth in existing industries through awareness of and access to international markets
- Provide assistance to international companies looking to invest in Alabama
- Support Export Alabama Alliance trade initiatives and trade-related economic growth opportunities
- Support Alabama trade missions and various trade-related organizations throughout the state

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## CONTACTS

WESLEY BRITT  
Economic & Community  
Development Representative  
Tel: 205.257.2272  
wtbritt@southernco.com

600 North 18th Street  
Birmingham, Alabama 35203  
Fax: 205.257.2898  
www.amazingalabama.com

Mailing Address:  
P.O. Box 2641 17N-0015  
Birmingham, Alabama 35291



## **ALABAMA INDIA BUSINESS PARTNERSHIPS**

Established in 2005, the Alabama India Business Partnerships (AIBP) association is a private, non-profit membership organization. The purpose of the organization is to bring Alabama professionals, entrepreneurs and business owners together, with their counterparts in India, to exchange ideas, network and share experiences to build mutually beneficial business partnerships.

In the global economy, India is a place of significant economic activity, making a compelling business case for Alabama companies and organizations to leverage opportunities arising there. The Indian American community living in Alabama, with its vibrant business, research and scientific activities, is in a strong position to capitalize on those opportunities. The AIBP group can play a role to help facilitate and spur business opportunities between Alabama and India.

The AIBP vision is to expand relationships between Alabama and India. Its meetings and educational programs offer unique opportunities to learn more about India and network with a variety of individuals including government and corporate officials, business executives, scientists, engineers, medical professionals, entrepreneurs, educators, students and Alabama citizens.

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## **CONTACTS**

BRIAN DAVIS  
President  
bdavis@aitc.ua.edu

1500 1st Avenue North, Unit 62  
Birmingham, Alabama 35203  
Tel: 800.747.2482  
www.aibp.us

## **FREIGHT FORWARDERS IN ALABAMA**

UPS SUPPLY CHAIN SOLUTIONS  
2215 Avenue "O," Brookley Complex  
Mobile, Alabama 36615  
Tel: 205.956.5784  
Fax: 205.956.2862  
www.ups-scs.com

W. R. ZANES & COMPANY, INC.  
118 North Royal Street, Suite 507  
Mobile, Alabama 36602  
Tel: 251.438.1597  
Fax: 251.432.3812  
mobile@wrzanes.com  
www.wrzanes.com

## LICENSED STEVEDORING COMPANIES IN ALABAMA

CSA  
118 North Royal Street  
Mobile, Alabama 36602  
Tel: 251.431.6100  
Fax: 251.431.6602  
www.coopertsmith.com

GOLDEN STEVEDORING &  
LOGISTICS  
1901 Alabama State Docks Blvd.,  
Suite 101  
Mobile, Alabama 36603  
Tel: 251.433.3726  
Fax: 251.433.3338  
edgarde@goldenstevedoring.com

PREMIER BULK STEVEDORING  
162 South Lawrence Street  
Mobile, Alabama 36602  
Tel: 251.432.3283  
Fax: 251.433.1195  
mdouglas@premierstevedoring.com

RICHWAY TRANSPORTATION  
SERVICES, INC.  
49 Adams Street  
Mobile, Alabama 36602  
Tel: 251.441.7499  
Fax: 251.405.5799  
richwaytransport@bellsouth.net

SEAONUS STEVEDORING  
1000 Alabama State Docks Blvd.  
Mobile, Alabama 36603  
Tel: 251.433.4198  
Fax: 251.433.6325  
tsirmon@seaonus.com  
www.seaonus.com

TRI-STATE MARITIME SERVICES  
56 St. Joseph Street, Suite 1701  
Mobile, Alabama 36602  
Tel: 251.432.1054  
Fax: 251.432.1056  
tsmsal@tsmsal.com  
www.tsmsal.com

## ALABAMA GERMANY PARTNERSHIP

The Alabama Germany Partnership was founded in 1998 to foster ties and serve as a resource for members and others interested in a strong business and cultural relationship between Alabama and Germany.

- To encourage understanding and relationships between Alabamians and Germans
- To support business development by encouraging areas such as direct investment, trade and tourism
- To stimulate and pursue educational opportunities through language, cultural and exchange programs
- To serve as an information network for existing and new organizations and relationships in Alabama and Germany
- To regularly communicate to the public and our membership (Alabamians and Germans) through meetings and appropriate media

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## CONTACTS

Tine Hoffmeister  
Executive Director  
Tel: 205.943.4772  
director@alabamagermany.org

500 Beacon Parkway West  
Birmingham, Alabama 35209  
www.alabamagermany.org

## ALABAMA FARMERS FEDERATION INTERNATIONAL TRADE DIVISION

A non-profit organization, Alabama Farmers Federation International Trade Division focuses on making Alabama agricultural products accessible to world markets.

- Works as close to the source of production as possible
- Refers product information requests and trade inquiries to qualified suppliers
- Offers export assistance
- Coordinates sources of products to aid buyers to purchase from a single source
- Assists in customized on-site tours of Alabama producers' and processors' facilities by inbound trade missions and buying teams

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### CONTACTS

BRIAN HARDIN  
Director  
Tel: 334.613.4217  
Fax: 334.284.3957  
bhardin@alfafarmers.org

GOVERNMENTAL &  
AGRICULTURAL PROGRAMS  
2108 East South Boulevard  
Montgomery, Alabama 36116  
www.alfafarmers.org

Mailing Address:  
P.O. Box 11000  
Montgomery, Alabama 36191

## LICENSED STEAMSHIP AGENCIES AND LINES IN ALABAMA

AZTEC MARITIME SERVICES, INC.  
303 St. Louis Street  
Mobile, Alabama 36602  
Tel: 251.432.7273  
Fax: 251.432.7274  
ops@aztecmaritime.com  
www.aztecmaritime.com

BIEHL & COMPANY  
118 North Royal Street, Suite 705  
Mobile, Alabama 36602  
Tel: 251.432.1605  
Fax: 251.432.1608  
ops.mobile@biehlco.com

BULK SHIPPING, INC.  
118 North Royal Street, Suite 705  
Mobile, Alabama 36602  
Tel: 251.433.1585  
Fax: 251.432.2454  
mursteve@zebra.net

LBH dba CELTIC INTERNATIONAL  
SHIPPING AGENCY, LLC  
Alabama State Docks Blvd.,  
Building 50  
Mobile, Alabama 36602  
Tel: 251.694.7001  
ops@celtic-international.com

CG RAILWAY  
11 North Water Street, Suite 18290  
Mobile, Alabama 36602  
Tel: 251.243.9228  
wildkm@intship.com  
www.cgrailway.com

CRIMSON SHIPPING  
150 Viaduct Road  
Chickasaw, Alabama 36611  
Tel: 251.457.9551  
Fax: 251.457.9597  
alan.weatherford@crimsonshipping.com  
www.crimsonshipping.com

FILLETTE GREEN SHIPPING SVC.  
(USA) CORP.  
261 North Conception Street  
Mobile, Alabama 36603  
Tel: 251.375.2224  
Fax: 251.432.6813  
mob@fillettegreen.com

GENERAL STEAMSHIP CORP.  
118 North Royal Street, Suite 509  
Mobile, Alabama 36602  
Tel: 251.438.5071  
Fax: 251.438.5072  
mobops@gensteam.com  
www.gensteam.com

GRIEG STAR SHIPPING, INC.  
182 St. Francis Street, Suite 201  
Mobile, Alabama 36602  
Tel: 251.433.3800  
Fax: 251.434.6552  
atlanta@griegstar.com  
www.griegstar.com

INCHCAPE SHIPPING SERVICES  
11 North Water Street, Suite 9290  
Mobile, Alabama 36602  
Tel: 251.461.2747  
Fax: 251.461.2748  
iss.mobile@iss-shipping.com  
www.iss-shipping.com

## LICENSED STEAMSHIP AGENCIES AND LINES IN ALABAMA

INTERNATIONAL SHIPHOLDING  
CORPORATION  
11 North Water Street  
Suite 18290  
Mobile, Alabama 36602  
Tel: 251.243.9100  
Fax: 251.706.6938  
www.intship.com

LOTT SHIP AGENCY, INC.  
259 North Conception Street  
Mobile, Alabama 36603  
Tel: 251.433.1621  
Fax: 251.433.1658  
operations@lottship.com

MARITIME ENDEAVORS SHIPPING  
1901 Alabama State Docks Blvd.,  
Building 50  
Mobile, Alabama 36602  
Tel: 251.434.9600  
Fax: 251.441.7171  
ops-mobile@mescltd.com

NORD-SUD SHIPPING, INC.  
605 St. Francis Street  
Mobile, Alabama 36602  
Tel: 251.431.7274  
Fax: 404.348.4380  
nordsudmobile@nordsudshipping.com  
www.nordsudshipping.com

NORTON LILLY INTERNATIONAL  
One St. Louis Center, Suite 5000  
Mobile, Alabama 36602  
Tel: 251.431.6335  
Fax: 251.431.6795  
mob-ops@nortonlilly.com  
www.nortonlilly.com

PAGE & JONES, INC.  
52 North Jackson Street  
Mobile, Alabama 36602  
Tel: 251.287.8700  
Fax: 251.287.8760  
mlee@pagejones.com  
mleejr@pagejones.com

ROSS MARITIME, INC.  
Alabama State Docks Blvd.,  
Building 50, Suite 226  
Mobile, Alabama 36602  
Tel: 251.432.1611  
Fax: 251.432.1613  
agency@rossmaritimeusa.com

SEACLIFF AGENCY, LLC  
162 South Lawrence Street  
Mobile, Alabama 36602  
Tel: 251.433.1196  
Fax: 251.433.1195  
rmacpherson@seacliffagency.com

SEAGATE STEAMSHIP LINES, INC.  
244 West Valley Avenue, Suite 205  
Birmingham, Alabama 35209  
Tel: 205.328.2343  
Fax: 205-324-4253  
kaj@seagatesteam.com

T. PARKER HOST, INC.  
200 South Royal Street  
Mobile, Alabama 36602  
Tel: 251.433.1536  
Fax: 251.433.7622  
mobileops@tparkerhost.com  
www.tparkerhost.com

## ALABAMA AUTOMOTIVE MANUFACTURERS ASSOCIATION

The Alabama Automotive Manufacturers Association (AAMA) provides a forum for interaction among automotive companies in Alabama, to share information among its members and to provide an awareness of manufacturing trends, techniques and concerns.

Mission:

Promote growth and continuous improvement of automotive manufacturing in Alabama.

Objectives:

- Improve automotive manufacturing processes and systems in Alabama
- Provide strategic direction for workforce development in Alabama
- Conduct programs to share knowledge on issues impacting the automotive industry in Alabama

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## CONTACTS

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Birmingham, Alabama 35209  
Tel: 256.824.2792  
Fax: 256.824.6970  
www.aama.to

## **ALABAMA AEROSPACE INDUSTRY ASSOCIATION**

The Alabama Aerospace Industry Association (AAIA) provides a unified voice in the state on issues of mutual interest, especially education, workforce development and economic development.

Objectives of the association include:

- Focus of efforts to leverage already substantial industry, government and academic resources in the state to support economic growth and high-tech job creation
- Improve networking, communication, coordination and collaboration among aerospace/aviation and defense industries in Alabama
- Conduct activities and programs for members to share information and become better informed on manufacturing, management and government issues that significantly impact the industry
- Sponsor seminars, workshops and plant tours and disseminate information on technology and continuous improvement

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## **CONTACTS**

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500 Beacon Parkway West  
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www.alabamaaerospace.org

## **LICENSED STEAMSHIP AGENCIES AND LINES IN ALABAMA**

**TRANSMARINE ALABAMA, INC.**  
209 St. Louis Street  
Mobile, Alabama 36602  
Tel: 251.432.8486  
Fax: 251.432.8487  
luis@tmcnewyork.com

**WILHELMSSEN SHIPS SERVICE**  
2614 Halls Mill Road  
Mobile, Alabama 36606  
Tel: 251.471.2661  
Fax: 251.471.2662  
wss.mobile@wilhelmsen.com

## **THIRD PARTY LOGISTICS PROVIDERS IN ALABAMA**

ASF LOGISTICS  
3812 Springhill Avenue  
Mobile, Alabama 36608  
Tel: 251.445.6793  
Fax: 251.460.4432  
www.asflogistics.com

BLG LOGISTICS INC.  
569 Colonial Brookwood Center,  
Suite 901  
Birmingham, Alabama 35209  
Tel: 205.458.9472  
Fax: 205.623.3043  
kirk.atkinson@blg-logistics.com  
www.blg-logistics.com

CORPORATE WAREHOUSE  
SERVICES, INC.  
2301 Commerce Drive NW  
Decatur, Alabama 35601  
Tel: 256.353.8897  
Fax: 256.353.8938  
www.corpwarehousing.com

CUSTOM MARKETING SERVICES, INC  
3280 Highway 31 North  
Calera, Alabama 35040  
Tel: 205.668.3720  
Fax: 205.668.3733  
www.custom3pl.com

DIVERSIFIED CONTRACTORS, INC.  
510 35th Street North  
Birmingham, Alabama 35222  
Tel: 205.322.2868  
Fax: 205.322.2831  
www.dcial.com

DIVERSIFIED CONTRACTORS, INC.  
9310 Madison Boulevard, Suite 1  
Madison, Alabama 35758  
Tel: 256.772.4091  
Fax: 256.772.4499  
www.dcial.com

DOTHAN WAREHOUSE  
980 Murray Road  
Dothan, Alabama 36303  
Tel: 334.793.6003  
Fax: 334.793.6938  
www.dothanwarehouse.com

HODGES WAREHOUSE  
1065 North Eastern Boulevard  
Montgomery, Alabama 36117  
Tel: 334.280.9074  
Fax: 334.288.4233  
www.hodgeswarehouse.com

INXPRESS USA  
1151 Hillcrest Road, Suite F  
Mobile, Alabama 36695  
Tel: 251.650.4100  
Fax: 251.650.1365  
bryant.robertson@inxpress.com  
www.inxpress.com

JACOBSON COMPANIES  
301 James Record Road  
Huntsville, Alabama 35824  
Tel: 256.464.5261  
Fax: 256.464.5264  
www.jacobsonco.com

## **THIRD PARTY LOGISTICS PROVIDERS IN ALABAMA**

JIT SERVICES, LLC  
125 Electronics Boulevard  
Huntsville, Alabama 35824  
Tel: 256.461.7064  
Fax: 256.461.7187  
www.jitllc.com

LSC: ALABAMA LOGISTICS  
PROVIDER  
P.O. Box 1071  
Fairhope, Alabama 36532  
Tel: 251.458.3231  
www.lsclogisticsonline.com

MEADOR WAREHOUSING  
AND DISTRIBUTION  
1750 North Craft Highway  
Mobile, Alabama 36610  
Tel: 251.457.4376  
Fax: 251.456.9684  
www.meadorwarehouse.com

MERCHANTS TRANSFER COMPANY  
1201 Paper Mill Road  
Mobile, Alabama 36610  
Tel: 251.457.8691  
Fax: 251.457.6707  
www.merchantstransfer.com

S AND M TRANSPORTATION INC.  
dba S/M WAREHOUSE  
245 Jacintoport Boulevard  
Saraland, Alabama 36571  
Tel: 251.679.3344  
Fax: 251.679.3347  
www.smtrans.com

TRANSGROUP  
WORLDWIDE LOGISTICS  
105 North Conception Street, Suite 200  
Mobile, Alabama 36602  
Tel: 251.433.7668  
Fax: 251.433.7669  
www.transgroup.com