

MADE IN
ALABAMA

Alabama International Trade

2016 Resource Guide



ALABAMA INTERNATIONAL TRADE RESOURCE GUIDE

ALABAMA DEPARTMENT OF COMMERCE
INTERNATIONAL TRADE DIVISION

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*Supporting Alabama Industries
Promoting Products & Services Worldwide*

The Export Alabama Alliance is a seamless network of international trade agencies with the fundamental objective of helping Alabama companies grow their business internationally. This strong alliance of local, state and federal organizations works together to develop and coordinate programs to facilitate the export of Alabama's goods and services overseas.

In addition to jointly promoting sanctioned overseas events, such as trade missions and trade shows, the Export Alabama Alliance counsels and assists companies in all aspects of global commerce, from how to assess a firm's export readiness, to developing a marketing plan, to export financing, credit insurance and documentation, to delivery and payment. Workshops and seminars, as well as individual counseling sessions, are coordinated by the Export Alabama Alliance to help educate and prepare Alabama companies to compete in the global marketplace. The Alabama International Trade Resource Guide provides information on these organizations. Most services are free of charge, while others require a nominal fee.

In addition to the Export Alabama Alliance, there are organizations that provide specific services in the export process. These organizations are found in the Specialized Services category of the Alabama International Trade Resource Guide. The third category of listings contains other resources that support international trade efforts.

We believe that you will find this guide to be a valuable resource and we encourage you to become acquainted with Alabama's trade organizations and the services they offer. If you have not already done so, we invite you to become involved in the state's international trade community.

EXPORT ALABAMA ALLIANCE MEMBERS

Alabama
Department of Commerce

Alabama
Department of Agriculture

Alabama International
Trade Center

Alabama State Port Authority

Alabama World Trade
Association

Birmingham Business Alliance

Madison County Commission
International Trade
Development Center

Mobile Area
Chamber of Commerce

North Alabama
International Trade Association

Port of Huntsville

U.S. Department of Commerce
Birmingham Export
Assistance Center

U.S. Chamber of Commerce

U.S. Small Business
Administration

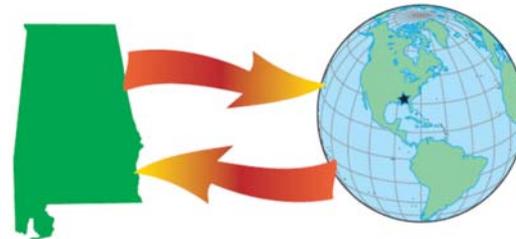
Export Alabama Alliance: Making Trade Work for You

Doing business overseas can be a challenge. Let the Export Alabama Alliance be your export partner. One call can link you to programs and services designed to help you succeed in the global marketplace. Whether you are a first-time exporter or want to expand into new or existing markets, we are here to assist you.

Alabama's team approach to economic development is evident in the state's effective international trade efforts. The Export Alabama Alliance is a statewide network of export assistance professionals with the fundamental objective of helping Alabama companies to increase their business internationally. Our team provides comprehensive international trade services, all on a confidential basis.

- Overseas Marketing Solutions
- Customized Research
- Locate Distributors/Representatives
- Export Financing
- Trade Missions & Shows
- Trade Regulations
- Export Seminars & Workshops
- Foreign Buyer Delegations
- Diplomacy
- Trade Leads

TRADE comes full circle for **Alabama**
Alabama **EXPORTS** billions of dollars to the world



International **TRADE** is critical to Alabama's **ECONOMY**

TRADE Means REVENUE ▪ **TRADE Means PROSPERITY** ▪ **TRADE Means JOBS**

Alabama Department of Commerce
International Trade Division
trade.info@commerce.alabama.gov
www.madeinalabama.com

**STATE OF ALABAMA
ALABAMA DEPARTMENT OF COMMERCE
INTERNATIONAL TRADE DIVISION**

- Brings overseas and/or foreign buyers together with Alabama suppliers through the organization, promotion and recruitment of Alabama companies to participate in:
 - International trade missions
 - Trade shows and exhibitions
 - Incoming trade missions
- Serves as a clearinghouse within Alabama for various federal, state and local agencies, academia and the business community to bring together international buyers and Alabama suppliers
- Provides individual counseling and sponsors international trade workshops, seminars and conferences on relevant international business topics
- Maintains a statewide international trade database and publishes the *Alabama Exporters Directory*, *Alabama International Trade Resource Guide* and *The Year In Trade*, which provide a statistical overview of Alabama's exports and imports

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STATE OF ALABAMA DEPARTMENT OF AGRICULTURE AND INDUSTRIES

The Alabama Department of Agriculture and Industries provides timely, fair and expert regulatory control over product, business entities, movement and application of goods and services for which applicable state and federal law exists and strives to protect and provide service to Alabama consumers. Department personnel actively work to initiate and support economic development activities and promote domestic and international consumption of Alabama products. It is the department's goal to be recognized for its employees' integrity and professional performance.

The Alabama Department of Agriculture and Industries is a member state of the Southern U.S. Trade Association (SUSTA), which promotes the export of value-added agricultural products in foreign markets. The Department partners with the Alabama International Trade Center to promote SUSTA programs and provide assistance to Alabama agricultural firms. The Department is a member of the Export Alabama Alliance and collaborates with the Alabama Department of Commerce on its trade programs.

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ALABAMA DISTRICT EXPORT COUNCIL U.S. DEPARTMENT OF COMMERCE INTERNATIONAL TRADE ADMINISTRATION

The Alabama District Export Council (DEC) is a volunteer organization drawn from Alabama businesses, governmental agencies, and non-profits. Appointed by the Secretary of Commerce, members of the DEC have in-depth knowledge and experience in international business. They are available as a unique source of professional advice to help Alabama firms compete and win business in the international marketplace. The Alabama DEC works closely with the Birmingham U.S. Export Assistance Center of the U.S. Department of Commerce's Commercial Service to accomplish its mission through:

- Counseling, educating and mentoring local businesses
- Identifying key issues affecting U.S. industry competitiveness in the global marketplace
- Enhancing the efforts of the Birmingham U.S. Export Assistance Center

For more than 30 years, DEC's have served the United States by assisting in the export activity of companies in their local communities, thus promoting our country's economic growth and creating new and higher-paying jobs for their communities.

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**ALABAMA FORESTRY COMMISSION
MANAGEMENT DIVISION
MARKETING & ECONOMIC DEVELOPMENT**

- Publishes an online directory of forest industries in Alabama, in cooperation with the USDA Forest Service
- Collects information from primary and secondary forest product industries, in cooperation with the USDA Forest Service, to publish a Timber Product Output Survey
- Sources wood products to potential customers
- Provides data on the species, volumes, size class and growth versus drain, for a given radius within Alabama for potential manufacturers
- Works with the Alabama International Trade Center to provide export assistance to forest product companies on a case-by-case basis
- Works with the Alabama Department of Commerce to provide resource information used to recruit new forest industry and assist in the expansion of existing industries
- Produces the annual *Forest Resource Report* which contains economic status indicators of the forest industry and forest resources for Alabama for the previous year

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ALABAMA INTERNATIONAL TRADE CENTER

The Alabama International Trade Center (AITC) operates as a federal-state partnership program between the University of Alabama and the U.S. Small Business Administration (SBA), promoting the official SBA trade programs and export financing programs in Alabama. The AITC is an institutional member of the Alabama Small Business Development Center Network, a statewide network of ten management and technical assistance centers.

In cooperation with the Alabama Department of Commerce, International Trade Division, the AITC was designated as the City State Partner for the U.S. Export-Import Bank for the State of Alabama.

- Works on a one-on-one, confidential basis to help small businesses enter and sell in export markets
- Services include:
 - Customized international research
 - In-house training
 - Export financing and capital access
 - Online research and training resources
- Focuses on:
 - New-to-export firms
 - State industries with export potential
 - Tracks export results

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ALABAMA STATE PORT AUTHORITY

- 45 ft. ship channel on the lower harbor serving post-Panamax carriers serving containers, coal and steel
- 40 ft. ship channel on the upper harbor serving general, bulk, refrigerated, Ro/Ro and project cargoes
- Regularly scheduled ocean vessel carriage on most global trade lanes, including Asia, Europe, the Mediterranean, the Caribbean and Latin America
- Weekly container carrier-service to destinations worldwide: China Shipping Container Lines (CSCL), CMA-CGM, Maersk, Mediterranean Shipping Co. (MSC), Zim Lines
- Intermodal Container Transfer Facility (Rail Intermodal) Terminal under construction. Accessible to all Class I Railroads and TASD.
Operational mid-year 2016
- Over 2.4-8 million square feet of warehouses and 2.4 million square feet of open storage, including a steel coil terminal and freezer/cold storage terminal
- Planned Automotive-RO/RO Terminal
- Adjacent to I-10 and I-165
- Five Class I Railroads (on port): CSX, Canadian National, Alabama Gulf Coast Railroad - BNSF, Norfolk Southern and Kansas City Southern
- Rail ferry service every 4 days to Coatzacoalcos, Mexico (Veracruz Region) via the CG Railway (on-port)
- Authority-owned terminal railroad (TASD) and switch yard for all Class I and rail ferry railroads (on port)
- Access to 15,000 miles of inland waterways, including the Tennessee Tombigbee Waterway, Great Lakes, Upper Mississippi, Ohio and Missouri River Systems and the Gulf Intracoastal Waterway
- State highway frontage tracts in industrial areas

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APM TERMINALS MOBILE, LLC

A new 140+ acre container and multi-user intermodal terminal at Choctaw Point in the Port of Mobile.

- Marine Terminal is wholly operated by APM Terminals
- Two 100-gauge post-panama ship-to-shore cranes (six planned)
- Currently served by steamship carriers CMA CGM, MSC, Zim Integrated Shipping Services, Maersk Line and China Shipping Container Line
- Intermodal Container Transfer Facility, being constructed by the Alabama State Port Authority, is scheduled to open in the second quarter of 2016
- Lands available for value-added industries and distribution
- Adjacent to I-10, three miles from I-65 and adjacent to air cargo terminal
- Annual capacity 1,000,000 TEUs at full build-out

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BIRMINGHAM BUSINESS ALLIANCE

The Birmingham Business Alliance (BBA) is the lead regional economic development agency for the seven-county Birmingham metropolitan region (Bibb, Blount, Chilton, Jefferson, St. Clair, Shelby and Walker counties). The BBA's international trade program encourages and assists companies throughout Central Alabama to take advantage of significant global business opportunities, which complements the BBA's programs to market and promote the region and state as a destination for foreign direct investment.

In addition to its own international business programs, the BBA works closely with federal, state and local trade partners in the planning and facilitation of seminars and group training sessions highlighting the mechanics of exporting to foreign countries as well as industry specific export opportunities.

The BBA takes a leadership role in international trade by promoting the region's economic development and business opportunities by:

- Working in conjunction with the Alabama Department of Commerce to diversify Alabama's export base concentration on small and medium-sized businesses within the energy, bioscience, advanced manufacturing and information technology industry sectors
- Presenting trade seminars in cooperation with the Export Alabama Alliance
- Hosting and coordinating activities for international officials and business prospects
- Sponsoring and co-sponsoring information sessions on state-led trade missions
- Conducting marketing outreach to selected international trade multipliers, including foreign consulates and other trade organizations
- Work with individual companies to address their export opportunities and challenges
- Processing Certificates of Origin for local manufacturers

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FOREIGN TRADE ZONES

Foreign Trade Zones (FTZs) are designated sites licensed by the U.S. Foreign Trade Zones (FTZ) Board. While within Zones, all goods (both foreign and domestic) are treated as if they are outside U.S. Customs territory. FTZs are supervised by U.S. Customs through occasional audits and site visits.

The purpose of the U.S. Foreign Trade Zones program is to stimulate economic growth and development in the United States. In many instances, the duty on foreign parts incorporated into a product manufactured in an FTZ and subsequently entered into the U.S. commerce is assessed at the rate that applies to the finished product, rather than on its foreign parts and components. No duty is assessed on the value of U.S. parts, labor, overhead or profit. Thus, the U.S. Foreign Trade Zones program serves as a remedy for U.S.-based manufacturers who find themselves at a disadvantage when they are assessed duties on parts that are imported as part of their manufacturing process that serves the U.S. market.

Foreign Trade Zones are sponsored by qualified public or private corporations, which may operate the facilities themselves or contract for the operation with public and private firms. Many FTZ projects include an industrial park site with lots on which zone users can construct their own facilities. U.S. Foreign Trade Zones offer a number of benefits to zone users. These include:

- Deferral of customs duties on imports, not yet processed, shipped into the domestic market
- Availability of leasable storage/distribution space to users in general warehouse-type buildings, with access to various modes of transportation
- Operational flexibility, including storage, exhibition, assembly, manufacture and processing of merchandise
- Exemption from state/local inventory taxes on foreign/domestic goods held for export
- Elimination of duties on goods re-exported from FTZs
- Elimination of duty on waste, scrap and yield loss
- Relief from irrational duty rate relationships
- Substantial savings on merchandise processing fees with weekly entry procedure

FOREIGN TRADE ZONES CONTACTS

ZONE NO. 82

MOBILE, ALABAMA

Grantee: City of Mobile
Zone Project Administrator:
Mobile Foreign Trade Zone Corporation
2062 Old Shell Road
Mobile, Alabama 36607
Contact: Greg Jones
Tel: 251.445.1372
Fax: 251.471.6727
gregjones@ftzc.com
www.ftzc.com

ZONE NO. 83

HUNTSVILLE, ALABAMA

Grantee: Huntsville-Madison County
Airport Authority
Zone Project Administrator:
Huntsville Foreign Trade Zone Corporation
2062 Old Shell Road
Mobile, Alabama 36607
Contact: Craig Pool
Tel: 251.471.6725
Fax: 251.471.6727
craigpool@ftzc.com
www.ftzcorp.com

ZONE NO. 98

BIRMINGHAM, ALABAMA

Grantee: City of Birmingham
Office of Economic Development
City Hall/Third Floor
710 20th Street North
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Contact: Andrew J. Mayo
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Fax: 205.254.7741
andy.mayo@birminghamal.gov
www.birminghamal.gov/oed/index.aspx

ZONE NO. 222

MONTGOMERY, ALABAMA

Grantee: Montgomery Area
Chamber of Commerce
Zone Project Administrator:
Mobile Foreign Trade Zone Corporation
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ZONE NO. 233

DOTHAN, ALABAMA

Grantee: Dothan-Houston County
Foreign Trade Zone, Inc.
Zone Project Administrator:
Mobile Foreign Trade Zone Corporation
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Mobile, Alabama 36607
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MADISON COUNTY COMMISSION INTERNATIONAL TRADE DEVELOPMENT CENTER

- Export consultation
- Assistance with U.S. export licensing regulations
- Online international resources through the North Alabama International Trade Association (NAITA) – www.naita.org
- Information clearinghouse for referrals and specialized export requirements
- Seminars and group training – mechanics of exporting and country and industry-specific topics
- Market outreach via overseas trade shows and missions
- Market outreach and follow-up via European representative in Brussels, Belgium
- Partnership with Open Worldwide Innovation Network (OWIN) for the Wallonia Region of Belgium for collaboration and market outreach. Target sectors include aerospace and biotechnology.

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MOBILE AREA CHAMBER OF COMMERCE

The Mobile Area Chamber of Commerce is charged with promoting the Mobile area through business and commerce, serving as a progressive advocate for business needs to promote the Mobile area's economic well-being.

The Chamber's international trade team works to connect Mobile companies to the world. The division promotes exports to expand the local economy through educating companies and the public on the exportation process and the importance of trade; assisting companies in promoting their products and services in the international marketplace through trade missions and trade shows; identifying new market opportunities and building global networks; and fostering cooperation with local, state and regional trade entities to ensure a healthy climate for trade.

The Mobile Area Chamber of Commerce is the winner of the "Going International Award" by the American Chamber of Commerce Executives, a recipient of the President's "E" Award for Export Service, the President's "E" Star Award for Export Service and the Governor's Trade Excellence Award.

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NORTH ALABAMA INTERNATIONAL TRADE ASSOCIATION

The North Alabama International Trade Association (NAITA) is a business-driven organization with the mission to promote economic growth through international trade education, training and networking. NAITA, a non-profit membership organization, provides an international networking forum, education on trade issues and prepares businesses for global success. NAITA began in 1983 and has grown to become the regional resource for international trade development. NAITA is managed by the Madison County Commission International Trade Development Center—Your Partner in the Global Marketplace.

Membership benefits include:

- Programs and meetings covering current international trade topics
- Seminars and conferences designed to address specific needs of members
- *NAITA eNews*, a periodic email newsletter to inform members of association activities, introduce new international resources and provide information on current international issues and trade policy
- Website (www.naita.org) provides comprehensive information on NAITA events, international trade resource links and members, including an online membership directory
- Networking with U.S. businesses involved in international trade, foreign trading partners, U.S. government and foreign officials

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PORT OF HUNTSVILLE

The Port of Huntsville is an inland port facility that is comprised of three operating entities – Huntsville International Airport (HSV), International Intermodal Center and Jetplex Industrial Park. This provides a multi-modal transportation system to a diverse customer base and stimulates the economic development and growth of the Tennessee Valley Region.

Huntsville International Airport

- Over 70 passenger flights daily and Alabama's only non-stop international air cargo service
- Two parallel runways - 12,600 foot runway (second-longest runway in the Southeast U.S.) and 10,000 foot runway; runways with 5,000 foot separation for simultaneous takeoff/landing
- Instrument Landing System (ILS) on all four runway approaches
- Group VI aircraft capable

International Intermodal Center (Air & Rail Cargo)

- HSV is the 14th largest international air cargo airport in the U.S.
- Existing non-stop freighter service using the 747-8 to Europe, Mexico, Asia & South America
- Two-hour turnaround time for wide-body freighters
- Nearly 300,000 square feet of airside cargo tenant warehouse facilities with 5,250 square feet of cold storage and 11,000 square feet of temperature control storage
- U.S. Customs & Border Protection Port Inspectors and USDA Inspectors on site 24/7
- Freight forwarders and customs brokers on site
- Direct access to interstate highway system
- Container depot service
- Rail terminal with one 45 ton and one 40 ton overhead Gantry cranes and dedicated stack train service via Norfolk Southern RR serving East & West Coast ports; also, domestic rail service to West Coast and Northeast
- 9,000 feet unit train capacity and annual capacity for 114,000 container lifts
- Investment of \$145.9M for air cargo growth

Jetplex Industrial Park

- 4,000 acres available in tracts of 4 to 300 acres with utilities and direct interstate access
- Public use Foreign-Trade Zone No. 83; some sites have direct runway access
- Warehouse & distribution space available
- Alabama Industrial Development Training (AIDT) on site
- Regional workforce of 1.4 million people, plus excellent utilities and telecommunications

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**U.S. DEPARTMENT OF COMMERCE
U.S. COMMERCIAL SERVICE
BIRMINGHAM EXPORT ASSISTANCE CENTER**

Designed to support U.S. exporters, the Commercial Service maintains a worldwide service delivery network with offices in more than 100 cities in the United States and in 80 countries overseas. Services include:

- International Partner Search: identifies the most suitable overseas licensees, distributors, agents and strategic partners for U.S. exporters
- Comprehensive and customized market research
- Trade events:
 - International catalog exhibitions
 - Exhibit opportunities in attractive, high-traffic U.S. pavilions at major international trade shows worldwide and through virtual trade shows
 - Assistance before, during and following major trade shows
- Exposure to nearly a half million buyers in 140 countries through *Export USA*, an international magazine and virtual trade show
- International Company Profiles provide credit checks and detailed background information on prospective partners
- Gold Key Service provides tailor-made business appointments
- Platinum Key Service offers comprehensive, market-entry procedures with sustained support (typically six months to one year) for individual companies
- Advocacy through accredited diplomats and other U.S. officials regarding

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U.S. DEPARTMENT OF HOMELAND SECURITY CUSTOMS AND BORDER PROTECTION PORTS OF ENTRY

Ports of entry are under the jurisdiction of the Office of Field Operations.

- Processes conveyances, passengers and all goods entering and exiting the United States
- Enforces customs and border protection laws
- Enforces over 400 laws for 40 other agencies involved in international commerce
- Provides information on related importing and exporting issues
 - Duty rates
 - Harmonized Tariff Schedule (HTS)
 - Rulings and regulations
 - Small importer
 - Publications and forms

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U.S. SMALL BUSINESS ADMINISTRATION ALABAMA DISTRICT OFFICE

- Counseling, advice and information on starting and/or expanding a business through:
 - Small Business Development Centers (SBDC)
 - Service Corps of Retired Executives Association (SCORE)
 - Women's Business Centers (WBC)
- Financial assistance through the 7(a) and 504 loan programs
- Minority enterprise development
- Special emphasis areas
 - Women
 - Minorities
 - Veterans
 - Businesses involved in international trade

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ALABAMA BANKS WITH INTERNATIONAL DEPARTMENTS

International banking departments offer services to assist exporters in financing an international sale, helping to structure competitive payment terms and advise of market risks and other export-related considerations and conditions.

Corporate export banking services include:

- Foreign exchange trading and hedging
- Letters of credit and bankers' acceptances
- Documentary collections and funds transfers
- Eurodollar market access
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NORTON LILLY INTERNATIONAL
One St. Louis Center, Suite 5000
Mobile, Alabama 36602
Tel: 251.431.6335
Fax: 251.431.6795
mob-ops@nortonlilly.com
www.nortonlilly.com

PAGE & JONES, INC.
52 North Jackson Street
Mobile, Alabama 36602
Tel: 251.287.8700
Fax: 251.287.8760
mlee@pagejones.com
mleejr@pagejones.com

ROSS MARITIME, INC.
Alabama State Docks Blvd.,
Building 50, Suite 226
Mobile, Alabama 36602
Tel: 251.432.1611
Fax: 251.432.1613
agency@rossmaritimeusa.com

SEACLIFF AGENCY, LLC
162 South Lawrence Street
Mobile, Alabama 36602
Tel: 251.433.1196
Fax: 251.433.1195
rmacpherson@seacliffagency.com

SEAGATE STEAMSHIP LINES, INC.
244 West Valley Avenue, Suite 205
Birmingham, Alabama 35209
Tel: 205.328.2343
Fax: 205-324-4253
info@seagatesteam.com

LICENSED STEAMSHIP AGENCIES AND LINES IN ALABAMA

T. PARKER HOST, INC.
200 South Royal Street
Mobile, Alabama 36602
Tel: 251.433.1536
Fax: 251.433.7622
mobileops@tparkerhost.com
www.tparkerhost.com

WILHELMSSEN SHIPS SERVICE
2614 Halls Mill Road
Mobile, Alabama 36606
Tel: 251.471.2661
Fax: 251.471.2662
wss.mobile@wilhelmsen.com
www.wilhelmsen.com

TRANSMARINE ALABAMA, INC.
209 St. Louis Street
Mobile, Alabama 36602
Tel: 251.432.8486
Fax: 251.432.8487
luis@tmcnewyork.com

LICENSED STEVEDORING COMPANIES IN ALABAMA

CSA
118 North Royal Street
Mobile, Alabama 36602
Tel: 251.415.3038
Fax: 251.431.6602
www.coopertsmith.com

GOLDEN STEVEDORING &
LOGISTICS
1901 Alabama State Docks Boulevard,
Suite 101
Mobile, Alabama 36603
Tel: 251.433.3726
Fax: 251.433.3338
edgarde@goldenstevedoring.com

PREMIER BULK STEVEDORING
162 South Lawrence Street
Mobile, Alabama 36602
Tel: 251.432.3283
Fax: 251.433.1195
mdouglas@premierstevedoring.com

RICHWAY TRANSPORTATION
SERVICES, INC.
49 Adams Street
Mobile, Alabama 36602
Tel: 251.441.7499
Fax: 251.405.5799
richwaytransport@bellsouth.net

SEAONUS STEVEDORING
1000 Alabama State Docks Boulevard
Mobile, Alabama 36602
Tel: 251.433.7399
Fax: 251.433.0136
www.seaonus.com

TRI-STATE MARITIME SERVICES
107 Saint Francis Street, Suite 2470
Mobile, Alabama 36602
Tel: 251.432.1054
tsmsal@tsmsal.com
www.tsmsal.com

THIRD PARTY LOGISTICS PROVIDERS IN ALABAMA

ASF LOGISTICS
3812 Springhill Avenue
Mobile, Alabama 36608
Tel: 251.445.0551
Fax: 251.460.4432
www.asflogistics.com

BLG LOGISTICS INC.
10077 Brose Drive, Suite 100
Vance, Alabama 35490
Tel: 205.633.4337
www.blg-logistics.com

CORPORATE WAREHOUSE
SERVICES, INC.
2301 Commerce Drive NW
Decatur, Alabama 35601
Tel: 256.353.8897
Fax: 256.353.8938
www.corpwarehousing.com

CUSTOM MARKETING SERVICES, INC
3280 Highway 31 North
Calera, Alabama 35040
Tel: 205.668.3720
Fax: 205.668.3733
www.custom3pl.com

DIVERSIFIED CONTRACTORS, INC.
3654 Industrial Parkway
Birmingham, Alabama 35217
Tel: 205.322.2868
Fax: 205.322.2831
www.dcial.com

DIVERSIFIED CONTRACTORS, INC.
9310 Madison Boulevard, Suite 1
Madison, Alabama 35758
Tel: 256.772.4091
Fax: 256.772.4499
www.dcial.com

DOTHAN WAREHOUSE
980 Murray Road
Dothan, Alabama 36303
Tel: 334.793.6003
Fax: 334.793.6938
www.dothanwarehouse.com

HODGES WAREHOUSE
1065 North Eastern Boulevard
Montgomery, Alabama 36117
Tel: 334.280.9074
Fax: 334.288.4233
www.hodgeswarehouse.com

JACOBSON COMPANIES
301 James Record Road, SW
Huntsville, Alabama 35824
Tel: 256.464.5261
Fax: 256.464.5264
www.jacobsonco.com

JIT SERVICES, LLC
125 Electronics Boulevard
Huntsville, Alabama 35824
Tel: 256.461.7064
Fax: 256.461.7187
www.jitllc.com

THIRD PARTY LOGISTICS PROVIDERS IN ALABAMA

LSC: ALABAMA LOGISTICS
PROVIDER
P.O. Box 1071
Fairhope, Alabama 36532
Tel: 251.458.3231
www.lsclogisticsonline.com

MEADOR WAREHOUSING
AND DISTRIBUTION
1750 North Dr. Martin L. King, Jr. Drive
Mobile, Alabama 36610
Tel: 251.380.7091
Fax: 251.456.9684
www.meadorwarehouse.com

OEC GROUP MOBILE
52 North Jackson Street
Mobile, Alabama 36602
Tel: 251.802.1106
Fax: 305.463.7010
bj.mob@oecgroup.com
www.oecgroup.com

S AND M TRANSPORTATION INC.
dba S/M WAREHOUSE
245 Jacintoport Boulevard
Saraland, Alabama 36571
Tel: 251.679.3344
Fax: 251.679.3347
www.smtrans.com

TRANSGROUP
WORLDWIDE LOGISTICS
105 North Conception Street, Suite 200
Mobile, Alabama 36602
Tel: 251.433.7668
Fax: 251.433.7669
www.transgroup.com

ALABAMA AEROSPACE INDUSTRY ASSOCIATION

The Alabama Aerospace Industry Association (AAIA) provides a unified voice in the state on issues of mutual interest, especially education, workforce development and economic development.

Objectives of the association include:

- Focus of efforts to leverage already substantial industry, government and academic resources in the state to support economic growth and high-tech job creation
- Improve networking, communication, coordination and collaboration among aerospace/aviation and defense industries in Alabama
- Conduct programs for members to share information and become better informed on manufacturing, management and government issues that significantly impact the industry
- Sponsor seminars, workshops and plant tours and disseminate information on technology and continuous improvement

CONTACTS

JEFF THOMPSON
Executive Director
Tel: 256.361.9065
jefft@alabamaaerospace.org

500 Beacon Parkway West
Birmingham, Alabama 35209
www.alabamaaerospace.org

ALABAMA AUTOMOTIVE MANUFACTURERS ASSOCIATION

The Alabama Automotive Manufacturers Association (AAMA) was formed in 2001 to provide a forum for interaction among automotive companies in Alabama, to share information among its members and to provide an awareness of manufacturing trends, techniques and concerns.

Mission:

Promote growth and continuous improvement of automotive manufacturing in Alabama.

Objectives:

- Provide strategic direction for Workforce Development by strengthening the Business and Education alliances in Alabama
- Improve automotive manufacturing processes and systems in Alabama
- Conduct programs to share knowledge on issues impacting the automotive industry in Alabama

CONTACTS

LEW DRUMMOND
Executive Director
Tel: 205.391.2347

500 Beacon Parkway West
Birmingham, Alabama 35209
Tel: 256.824.2792
Fax: 256.824.6970
www.alautoindustry.org/

ALABAMA FARMERS FEDERATION INTERNATIONAL TRADE DIVISION

A non-profit organization, Alabama Farmers Federation International Trade Division focuses on making Alabama agricultural products accessible to world markets.

- Works as close to the source of production as possible
- Refers product information requests and trade inquiries to qualified suppliers
- Offers export assistance
- Coordinates sources of products to aid buyers to purchase from a single source
- Assists in customized on-site tours of Alabama producers' and processors' facilities by inbound trade missions and buying teams

CONTACTS

MITT WALKER
Director
Tel: 334.613.4757
mwalker@alfafarmers.org

NATIONAL LEGISLATIVE PROGRAMS
2108 East South Boulevard
Montgomery, Alabama 36116
Fax: 334.284.3957
www.alfafarmers.org

Mailing Address:
P.O. Box 11000
Montgomery, Alabama 36191

ALABAMA GERMANY PARTNERSHIP

The Alabama Germany Partnership was founded in 1998 to foster ties and serve as a resource for members and others interested in a strong business and cultural relationship between Alabama and Germany.

- To encourage understanding and relationships between Alabamians and Germans
- To support business development by encouraging areas such as direct investment, trade and tourism
- To stimulate and pursue educational opportunities through language, cultural and exchange programs
- To serve as an information network for existing and new organizations and relationships in Alabama and Germany
- To regularly communicate to the public and our membership (Alabamians and Germans) through meetings and appropriate media

CONTACTS

TINE HOFFMEISTER
Executive Director
Tel: 205.943.4772
director@alabamagermany.org

500 Beacon Parkway West
Birmingham, Alabama 35209
www.alabamagermany.org

ALABAMA INDIA BUSINESS PARTNERSHIPS

Established in 2005, the Alabama India Business Partnerships (AIBP) association is a private, non-profit membership organization. The purpose of the organization is to bring Alabama professionals, entrepreneurs and business owners together, with their counterparts in India, to exchange ideas, network and share experiences to build mutually beneficial business partnerships.

In the global economy, India is a place of significant economic activity, making a compelling business case for Alabama companies and organizations to leverage opportunities arising there. The Indian American community living in Alabama, with its vibrant business, research and scientific activities, is in a strong position to capitalize on those opportunities. The AIBP group can play a role to help facilitate and spur business opportunities between Alabama and India.

The AIBP vision is to expand relationships between Alabama and India. Its meetings and educational programs offer unique opportunities to learn more about India and network with a variety of individuals including government and corporate officials, business executives, scientists, engineers, medical professionals, entrepreneurs, educators, students and Alabama citizens.

CONTACTS

BRIAN DAVIS
Treasurer
bdavis@aitc.ua.edu

1500 1st Avenue North, Unit 62
Birmingham, Alabama 35203
Tel: 800.747.2482

HILDA LOCKHART
Secretary
hilda.lockhart@commerce.alabama.gov

ALABAMA POWER COMPANY ECONOMIC AND COMMUNITY DEVELOPMENT

For over 100 years, Alabama Power has maintained an active economic development department to promote, encourage and support the state of Alabama's economic growth efforts. As a third-party "corporate partner," Alabama Power's aim is to increase our industrial customer base, help create new jobs, strengthen the tax base and help our existing customers grow so that they are as successful as possible. Alabama Power's goal is to educate our existing customers about trade opportunities, resources and initiatives in order to further their growth in Alabama.

International Trade Objectives:

- Link Alabama Power customers to resources and organizations that can provide assistance and guidance on trade opportunities
- Promote growth in existing industries through awareness of and access to international markets
- Provide assistance to international companies looking to invest in Alabama
- Support Export Alabama Alliance trade initiatives and trade-related economic growth opportunities
- Support Alabama trade missions and various trade-related organizations throughout the state

CONTACTS

PATRICK MURPHY
Manager, Economic & Community
Development
Tel: 205.257.2989
ptmurphy@southernco.com

600 North 18th Street
Birmingham, Alabama 35203
Fax: 205.257.2898
www.amazingalabama.com

Mailing Address:
P.O. Box 2641 17N-0015
Birmingham, Alabama 35291

ALABAMA WORLD TRADE ASSOCIATION

The Alabama World Trade Association (AWTA) is the only statewide trade association focused on positively affecting trade policies on a local, state and federal level. The AWTA also provides a forum for exporters across the state to communicate the value of international trade policy to decision makers.

Membership is comprised of businesses, manufacturers, chambers of commerce and agricultural groups committed to the promotion of Alabama products through increased exports. Activities and benefits include:

- Actively serves as an advocate of fair trade to government leaders
- Provides the opportunity to join other Alabama exporters in meetings with members of the Alabama Congressional Delegation to share concerns and suggestions about trade issues
- Organizes an annual AWTA meeting and works closely with trade allies/organizations to sponsor seminars, workshops and conferences focusing on trade

CONTACTS

HILDA LOCKHART
President
Tel: 334.242.0442
hilda.lockhart@commerce.alabama.gov

401 Adams Avenue, Suite 630
Montgomery, Alabama 36130

BIOTECHNOLOGY ASSOCIATION OF ALABAMA

The Biotechnology Association of Alabama (BioAlabama) is a statewide organization representing Alabama's bio-related industries, research scientists, clinicians and business professionals who are working together to foster, develop and support the life sciences in Alabama. The programs and member benefits are designed to enhance the progress of the industry and its members.

Mission Statement:

The Biotechnology Association of Alabama exists to help its members through building a favorable environment where bio-related businesses and academics can flourish and grow together.

Vision Statement:

The Biotechnology Association of Alabama sees great opportunity in taking advantage of Alabama's strong bio assets to build a future that puts the state in a national and global leadership position in diagnosing, treating and curing human and animal diseases while keeping our environment clean and safe.

CONTACTS

CARTER WELLS
President
Tel: 205.410.7506
president@bioalabama.com
administrator@bioalabama.com

1500 1st Avenue North, Unit 4
Birmingham, Alabama 35203
www.bioalabama.com

CHAMBER OF COMMERCE OF HUNTSVILLE/MADISON COUNTY

- Serves as the lead economic development organization for Huntsville/Madison County and provides assistance to companies looking to locate in the area
- Publishes a comprehensive industrial directory, which includes companies that indicate export activity
- Provides assistance to companies considering direct investment in Huntsville/Madison County
- Hosts and coordinates visits of foreign diplomats and international delegations
- Supports the growth and expansion of Huntsville/Madison County's 46 foreign companies from 15 different countries

CONTACTS

CHIP CHERRY
President & CEO
ccherry@hsvchamber.org

LUCIA CAPE
Vice President, Economic Development
lcape@hsvchamber.org

KENNETH SMITH
Director, Research & Information Services
ksmith@hsvchamber.org

225 Church Street
Huntsville, Alabama 35801
Tel: 256.535.2000
www.hsvchamber.org

Mailing Address:
P.O. Box 408
Huntsville, Alabama 35804

THE JAPAN-AMERICA SOCIETY OF ALABAMA

The Japan-America Society of Alabama (JASA) was incorporated in September 1989 as a private, non-profit association to encourage and develop ties of friendship and understanding between individuals and organizations in Japan and Alabama.

- Provides an avenue for the people of Alabama and resident Japanese citizens to promote friendly, personal and professional relationships
- Offers a comprehensive program responsive to social, economic, and political needs through which to examine and learn from experiences and achievements of both Japan and Alabama
- Publishes *The Alabama Guide*, a publication in Japanese, to provide Japanese nationals residing in the state with pertinent information on living in Alabama

CONTACTS

TAMARA MORIYA
Executive Director
Tel: 205.910.3876
tamara@jasaweb.org

The Samuel Ullman Museum
2150 15th Ave. S.
Birmingham, Alabama 35209
www.jasaweb.org

FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

Foreign governments maintain diplomatic/consular and trade offices throughout the world to represent their governments. They are there to assist citizens traveling or residing in their consular district. In addition to promoting their country to the rest of the world, these offices also assist with trade and maintain positive relations at both the political and personal levels. Duties traditionally include issuing and renewing passports and other official documents, helping travelers in distress, signing death certificates, legalizing or delivering official documents, and assisting travelers who have trouble with local law enforcement or immigration authorities.

Selected offices having jurisdiction over the state of Alabama are shown below. For countries not listed, please contact the Alabama Department of Commerce's International Trade Division.

AFGHANISTAN

Embassy of the Islamic
Republic of Afghanistan
2341 Wyoming Avenue NW
Washington, DC 20008
Tel: 202.483.6410
Fax: 202.483.6488
info@embassyofafghanistan.org
www.embassyofafghanistan.org

ALBANIA

Embassy of the Republic of Albania
2100 S Street NW
Washington, DC 20008
Tel: 202.223.4942
Fax: 202.628.7342
embassy.washington@mfa.gov.al
www.embassyofalbania.org

ALGERIA

Embassy of the People's
Democratic Republic of Algeria
2118 Kalorama Road NW
Washington, DC 20008
Tel: 202.265.2800
Fax: 202.986.5906
mail@algerianembassy.org
www.algerianembassy.org

ANGOLA

Consulate General of the
Republic of Angola
3040 Post Oak Blvd., Suite 780
Houston, Texas 77056
Tel: 713.212.3840
Fax: 713.212.3841
sector-consular@angolaconsulate-tx.org
www.angolaconsulate-tx.org

FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

ARGENTINA

Consulate General of the
Argentine Republic
245 Peachtree Center Avenue NE,
Suite 2101
Atlanta, Georgia 30303
Tel: 404.880.0805
Fax: 404.880.0806
catla@mrecic.gov.ar
www.catla.mrecic.gov.ar

Argentine-American
Chamber of Commerce
245 Peachtree Center Avenue NE,
Suite 2101
Atlanta, Georgia 30303
Tel: 770.401.2915
Contact: Luigi Perez, President
luigiperez@outlandcuisine.com

ARMENIA

Embassy of the Republic of Armenia
2225 R Street NW
Washington, DC 20008
Tel: 202.319.1976
Fax: 202.319.2982
armembassyusa@mfa.am
www.usa.mfa.am

AUSTRALIA

Embassy of the
Commonwealth of Australia
1601 Massachusetts Avenue NW
Washington, DC 20036
Tel: 202.797.3000
Fax: 202.797.3168
www.usa.embassy.gov.au

AUSTRIA

Embassy of the Republic of Austria
3524 International Court NW
Washington, DC 20008
Tel: 202.895.6700
Fax: 202.895.6750
austroinfo@austria.org
www.austria.org

Austrian Trade Commission
3333 Riverwood Parkway SE, Suite 200
Atlanta, Georgia 30339
Tel: 678.401.2870
Fax: 678.403.1343
atlanta@advantageaustria.org
www.advantageaustria.org/us

AZERBAIJAN

Embassy of the Republic of Azerbaijan
2741 34th Street NW
Washington, DC 20008
Tel: 202.337.3500
Fax: 202.337.5911
azerbaijan@azembassy.us
www.azembassy.us

BAHAMAS

Consulate General of the
Commonwealth of the Bahamas
2970 Clairmont Road NE, Suite 290
Atlanta, Georgia 30329
Tel: 404.214.0492
bahamasconsulatega@bahconga.com
www.bahconga.com

FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

BAHRAIN

Embassy of the Kingdom of Bahrain
3502 International Drive NW
Washington, DC 20008
Tel: 202.342.1111
Fax: 202.362.2192
ambsecretary@bahrainembassy.org
www.bahrainembassy.org

BANGLADESH

Embassy of the People's
Republic of Bangladesh
3510 International Drive NW
Washington, DC 20008
Tel: 202.244.0183
Fax: 202.244.2771
www.bdembassyusa.org

BARBADOS

Consulate General of Barbados
2121 Ponce de Leon Boulevard,
Suite 1300 (PH)
Coral Gables, Florida 33134
Tel: 786.515.1201
Fax: 305.455.7975
miami@foreign.gov.bb
www.foreign.gov.bb

BELARUS

Embassy of the Republic of Belarus
1619 New Hampshire Avenue NW
Washington, DC 20009
Tel: 202.986.1606
Fax: 202.986.1805
usa@mfa.gov.by
www.usa.mfa.gov.by

BELGIUM

Consulate General of the
Kingdom of Belgium
230 Peachtree Street NW, Suite 2710
Atlanta, Georgia 30303
Tel: 404.659.2150
Fax: 404.659.8474
atlanta@diplobel.fed.be
www.belgiumintheusa.be

Belgian American
Chamber of the South
171 17th Street NW, Suite 1100
Atlanta, Georgia 30363
Tel: 678-650.7804
Contact: Ellen Bronckaerts,
Chamber Coordinator
ellen.bronckaerts@belgian-american-
chamber.org
www.belgian-american-chamber.org

Flanders Investment & Trade (FIT)
235 Peachtree Street NE, Suite 1730
Atlanta, Georgia 30303
Tel: 404.659.9611
Fax: 404.659.9461
atlanta@fitagency.com
www.flandersinvestmentandtrade.com

Wallonia Export & Investment
235 Peachtree Street NE
North Tower, Suite 1710
Atlanta, Georgia 30303
Tel: 404.584.2002
Fax: 404.584.2004
atlanta@awex-wallonia.com
www.awex.be

FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

BELIZE

Embassy of Belize
2535 Massachusetts Avenue NW
Washington, DC 20008
Tel: 202.332.9636
Fax: 202.332.6888
www.embassyofbelize.org

BENIN

Embassy of the Republic of Benin
2124 Kalorama Road NW
Washington, DC 20008
Tel: 202.232.6656
Fax: 202.265.1996
info@beninembassy.us
www.beninembassy.us

BOLIVIA

Consulate General of the
Plurinational State of Bolivia
Doral Corporate Center
3750 NW 87th Avenue
Suite 240
Doral, Florida 33178
Tel: 786.536.9326
Fax: 305.358.6305
info@boliviamiami.com
www.boliviamiami.com

BOSNIA & HERZEGOVINA

Embassy of Bosnia & Herzegovina
2109 E Street NW
Washington, DC 20037
Tel: 202.337.1500
Fax: 202.337.1502
info@bhembassy.org
www.bhembassy.org

BOTSWANA

Embassy of the Republic of Botswana
1531-1533 New Hampshire Avenue NW
Washington, DC 20036
Tel: 202.244.4990
Fax: 202.244.4164
casa@botswanaembassy.org
www.botswanaembassy.org

BRAZIL

Consulate General of the
Federative Republic of Brazil
One Alliance Center
3500 Lenox Road NE, Suite 800
Atlanta, Georgia 30326
Tel: 404.949.2400
Fax: 404.949.2402
agendamento.atlanta@itamaraty.gov.br
www.atlanta.itamaraty.gov.br/en-us/

Brazilian-American Chamber of
Commerce of the Southeast, Inc.
P.O. Box 93411
Atlanta, Georgia 30377
Tel: 404.880.1551
Contact: Fabiana Di Pietro Xavier,
Executive Director
fabiana.xavier@bacc-ga.com
www.bacc-ga.com

BRUNEI

Embassy of Brunei Darussalam
3520 International Court NW
Washington, DC 20008
Tel: 202.237.1838
Fax: 202.885.0560
info@bruneiembassy.org
www.bruneiembassy.org

FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

BULGARIA

Embassy of the Republic of Bulgaria
1621 22nd Street NW
Dimitar Peshev Plaza
Washington, DC 20008
Tel: 202.387.0174
Fax: 202.234.7973
office@bulgaria-embassy.org
www.bulgaria-embassy.org

BURKINA FASO

Embassy of Burkina Faso
2340 Massachusetts Avenue NW
Washington, DC 20008
Tel: 202.332.5577
Fax: 202.667.1882
contact@burkina-usa.org
www.burkina-usa.org

BURUNDI

Embassy of the Republic of Burundi
2233 Wisconsin Avenue NW, Suite 408
Washington, DC 20007
Tel: 202.342.2574
Fax: 202.342.2578
burundiembusadc@gmail.com
www.burundiembassy-usa.org

CAMBODIA

Embassy of the Kingdom of Cambodia
4530 16th Street NW
Washington, DC 20011
Tel: 202.726.7742
Fax: 202.726.8381
camemb.usa@mfa.gov.kh
www.embassyofcambodia.org

CAMEROON

Embassy of the Republic of Cameroon
3400 International Drive NW
Washington, DC 20008
Tel: 202.265.8790
Fax: 202.387.3826
mail@cameroonembassyusa.org
www.cameroonembassyusa.org

CANADA

Consulate General of Canada
1175 Peachtree Street NE
100 Colony Square, Suite 1700
Atlanta, Georgia 30361
Tel: 404.532.2000
Fax: 404.532.2050
atnta@international.gc.ca
www.can-am.gc.ca/atlanta

Quebec Trade Office in Atlanta
191 Peachtree Street NE, Suite 3240
Atlanta, Georgia 30303
Tel: 404.584.2995
Fax: 404.584.2089
qc.atlanta@mri.gouv.qc.ca
www.quebec-atlanta.org

CHAD

Embassy of the Republic of Chad
2401 Massachusetts Avenue NW
Washington, DC 20008
Tel: 202.652.1312
info@chadembassy.us
www.chadembassy.us

FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

CHILE

Consulate General of the
Republic of Chile
800 Brickell Avenue, Suite 1200
Miami, Florida 33131
Tel: 305.373.8623
Fax: 305.379.6613
cgchile.miami@minrel.gov.cl
www.chileabroad.gov.cl/miami/en

CHINA

Consulate General of the
People's Republic of China
3417 Montrose Boulevard
Houston, Texas 77006
Tel: 713.520.1462
Fax: 713.521.3064
[http://houston.china-consulate.org/
eng/](http://houston.china-consulate.org/eng/)

U.S.-China Peoples Friendship
Association (USCPFA)
18 Fairfield Drive
Avondale Estates, Georgia 30002
Tel: 404.292.0714
Contact: Peggy Roney, President
of the Southern Region
p309@bellsouth.net
www.uscpfa-atl.org

COLOMBIA

Consulate General of the
Republic of Colombia
270 Carpenter Drive NE, Suite 110
Sandy Springs, Georgia 30328
Tel: 404.254.3206
Fax: 404.343.4906
catlanta@cancilleria.gov.co
<http://atlanta.consulado.gov.co>

Colombian American
Chamber of Commerce
2305 NW 107 Avenue, Suite 1m14
Box 105
Miami, Florida 33172
Tel: 305.446.2542
info@colombiachamber.com
<http://en.colombiachamber.com/>

DEMOCRATIC REPUBLIC OF CONGO

Embassy of the Democratic
Republic of the Congo
1100 Connecticut Avenue NW, Suite 725
Washington, DC 20036
Tel: 202.234.7690
Fax: 202.234.2609
ambassade@ambardcusa.org
www.ambardcusa.org

REPUBLIC OF CONGO

Embassy of the Republic of the Congo
1720 16th Street NW
Washington, DC 20009
Tel: 202.726.5500
Fax: 202.726.1860
info@ambacongo-us.org
www.ambacongo-us.org

COSTA RICA

Consulate General of the
Republic of Costa Rica
1870 The Exchange, Suite 100
Atlanta, Georgia 30339
Tel: 770.951.7025
Fax: 770.797.7700
consuladocr.atlanta@gmail.com
www.costarica-embassy.org

FOREIGN EMBASSIES, CONSULATES AND TRADE OFFICES

CROATIA

Embassy of the Republic of Croatia
2343 Massachusetts Avenue NW
Washington, DC 20008
Tel: 202.588.5899
Fax: 202.588.8937
washington@mvep.hr
<http://us.mvep.hr>

CUBA

Embassy of the Republic of Cuba
2630 16th Street NW
Washington, DC 20009
Tel: 202.797.8518
repcion@sicuw.org
www.cubadiplomatica.cu/sicw

CYPRUS

Embassy of the Republic of Cyprus
2211 R Street NW
Washington, DC 20008
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LAOS

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info33@zimbabwe-embassy.us
www.zimbabwe-embassy.us

WEBSITES FOR INTERNATIONAL TRADE & POLICY

How to Trade

USDOC International Trade Administration.....www.ita.doc.gov
Global Information Network for SMEs.....www.gin.sme.ne.jp
How to Start an Export/Import Business.....www.entrepreneur.com
FITA's List of Good Websites.....www.fita.org/useful/useful.html
Web Casts for International Marketing.....www.globalspeak.com
Business Cultures.....www.getcustoms.com
World Trade Centers Association online.....www.wtca.org

Trade Finance Information

Market Access and Compliance (MAC).....www.trade.gov/mac
International Finance Corporation.....www.ifc.org
International Trade Resource Center.....www.tradeport.org
U.S. Export-Import Bank.....www.exim.gov
Overseas Private Investment Corporation.....www.opic.gov
U.S. Trade and Development Agency.....www.ustda.gov
Universal Currency Converter.....www.xe.com/ucc/
Foreign Exchange Tools.....www.oanda.com

Country Information & Trade Agreement

Japan External Trade Association.....www.jetro.org
English Language Newspaper Worldwide.....www.world-newspapers.com
Foreign Embassies of the United States.....www.embassy.org
Country Commercial Guides (CCG).....
.....www.export.gov/about/eg_main_016806.asp

Company Research Sites

The U.S. Exporters' Yellow Pages.....www.exportyellowpages.com
Directory of American Firms Operating in Foreign Countries.....
.....www.uniworldbp.com
Owens Online.....www.owens.com

Trade Lead Sites

To Locate Your Nearest Export Assistance Center.....
.....www.export.gov/eac/index.asp
World's Largest Base Supplier.....www.alibaba.com

WEBSITES FOR INTERNATIONAL TRADE & POLICY

Overseas Trade Missions and Trade Shows

USDOC Trade Events.....www.export.gov/eac/trade_events.asp
Reed Exhibitions.....www.reedexpo.com
Exhibitor Networks.....www.exhibitoronline.com
Tradeshaw News Network.....www.tsnn.com
Allworld Exhibitions.....www.allworldexhibitions.com

Regulations, Standards, Tariffs, and Certification of Product Sites

National Center for Standards & Certification Information.....
.....www.nist.gov/director/sco/nsci
International Standards Organization.....www.iso.ch
The American National Standards Institute.....www.ansi.org

Statistics on Trade

United Nations Statistics Division.....www.un.org/depts/unsd
Foreign Trade Division, U.S. Census Bureau.....www.census.gov/foreign-trade
World Trade Organization.....www.wto.org
Search for Survey of Current Business.....www.gpo.gov

Industry Organizations

U.S. Chamber of Commerce.....www.uschamber.org
U.S. Council for International Business.....www.uscib.org
The International Chamber of Commerce.....www.iccwbo.org

Federal Agencies

U.S. Small Business Administration.....www.sba.gov/oit
U.S. Agency for International Development.....www.usaid.gov
U.S. Trade Representativewww.ustr.gov
U.S. State Department.....www.state.gov
Bureau of Labor Statisticswww.bls.gov
Citizenship & Immigration Services.....www.uscis.gov
Office of Travel & Tourism Industries.....www.tinet.ita.doc.gov
U.S. International Trade Commission.....www.usitc.gov
U.S. Customs & Border Protection.....www.cbp.gov
Library of Congress.....www.loc.gov
Overseas Private Investment Corporation.....www.opic.gov

WEBSITES FOR INTERNATIONAL TRADE & POLICY

State and International Government Organizations

Council of State Governments.....www.csg.org
National Association of Secretaries of State.....www.nass.org
State International Development Organizations.....www.sidoamerica.org
National Governors Association.....www.nga.org
Southern Legislative Conference.....www.slcatlanta.org
United Nations.....www.un.org
Access to World Embassy Sites.....www.embassyworld.com
Foreign Embassies in Washington, DC.....www.embassy.org
Organization for Economic Co-Operation & Development.....www.oecd.org
Inter-American Development Bank.....www.iadb.org
U.N. Conference on Trade & Development.....
.....www.unctad.info/en/trade-analysis-branch

Non-Profit Organizations & Advocacy

U.S. Chamber of Commerce's "Trade Supports Jobs" Program.....
.....www.tradesupportsjobs.com
Council on Foreign Relations.....www.cfr.org
Sister Cities International.....www.sister-cities.org
Organization for International Investment (FDI).....www.ofii.org
Federation of International Trade Associations.....www.fita.org
For the Translation Field.....www.gala-global.org
Small Business Exporters Association.....www.sbea.org

Immigration

American Immigration Lawyers Association.....www.aila.org
Citizenship & Immigration Services.....www.uscis.gov
Demographics.....www.census.gov/econ/cbp/

International Education

National Association of International Educators.....www.nafsa.org
National Clearinghouse for English Language Acquisition.....www.ncela.us
American Council on the Teaching of Foreign Languages.....www.actfl.org
Gilman International Scholarship Program.....www.iie.org/gilman
The East Asia Resource Center.....www.jsis.washington.edu/earc
Southern Center for International Studies.....www.southerncenter.org

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