

## Alabama's Role in the Global Marketplace

Alabama exports reached \$19.37 billion (a near-record level) in 2015, powered by shipments of Alabama-made automobiles to over 100 countries, in addition to rising overseas sales of products such as industrial machines, plastics, and pulp and paper products. The state ranked 25th in the nation for dollar value of exports in 2015.



Alabama companies shipped products to 188 countries in 2015, with the top five destination markets including Canada (\$4.06 billion, with a decrease of 4.7%), China (\$3.15 billion, with nearly 1% growth), Mexico (\$2.89 billion, with 23.8% growth), Germany (\$2.48 billion, with 14.6% growth) and the United Kingdom (\$609.8 million, with 1.59% growth). Canada and Mexico, our North American Free Trade Agreement (NAFTA) partners, accounted for some \$6.95 billion or nearly 36 percent of Alabama's total exports. Exports to China grew from \$3.13 billion to \$3.15 billion, or .79 percent, during the same period, allowing China to hold its second place spot in the state's top export destinations.

The state's largest product export category remained transportation equipment, which rose from \$8.69 billion to \$9.35 billion between 2014 and 2015, representing a growth of 7.52 percent. Other top exports included chemicals (\$2.13 billion), primary metals (\$1.59 billion), forestry products (\$1.12 billion) and machinery – except electrical (\$1.07 billion). Total receipts for Alabama's top ten export sectors reached \$18.03 billion, or 93.1 percent of total exports.

Exports from Alabama to the 20 free trade agreement countries rose to \$8.62 billion in 2015, showing a growth of .93 percent. Strong increases were seen in Alabama exports to the Dominican Republic (23.3%), Mexico (23.8%) and Oman (43.5%) in particular.

Two-way trade between Alabama and the world totaled over \$41.2 billion during 2015. During this period, Alabama imported some \$21.88 billion worth of goods with top products in the transportation, machinery, mining, high technology and chemical industries. The top five import markets included South Korea, Germany, Mexico, China and Canada.

With more than 70 percent of the world's purchasing power located outside the U.S., Alabama companies are looking at markets beyond our borders, where demand is growing. International trade enhances the quality of life for all Alabamians and contributes to the state's prosperity. Creating jobs through exports for the state's citizens is key in accelerating Alabama globally.

### Alabama State Port Authority

Alabama's only deep-water seaport terminals are located at the Port of Mobile, just 32 miles from the Gulf of Mexico. The seaport handles more than 55 million tons annually. The full service, public seaport terminals are owned by the Alabama State Port Authority and are served by major ocean carriers on Asian, European, Mediterranean, and Latin American trade lanes.

In 2015, cargo through the public terminals topped 25 million tons serving container, general cargo, dry and liquid bulk, frozen poultry, and oversized and heavy lift operations. Since 2008, the Port Authority invested in new facilities and Post-Panamax infrastructure at the Port of Mobile to serve coal, steel and containerized cargoes. In 2015, APM Terminals announced a \$40 million expansion at the container terminal and the Port Authority continued construction of its \$50 million Intermodal Container Transfer Facility (ICTF) to

serve domestic and international containerized shipper markets.

Both the steel terminal and container intermodal developments are the first components in a three to five year, \$467 million capital program to expand facilities and services at the port. Other planned projects include a new Ro/Ro Automotive Terminal, a logistics park at the container intermodal complex, and the rail interchange expansion. The public terminals are connected to two interstate systems (I-10 and I-65) and five Class I railroads- CSX, Canadian National, Burlington Northern Santa Fe (Alabama & Gulf Coast Railroad), Norfolk Southern, and Kansas City Southern. The C.G. Railway offers shippers all-water, rail connections into Mexico's national railroad system every four days between Mobile and Coatzacoalcos, Mexico (Veracruz Region). The Authority's terminals also connect to nearly 15,000 miles of inland and intracoastal waterways providing shippers with low-cost water access to ports along the Gulf of Mexico, Tennessee, Ohio, and Upper Mississippi river systems. For more information, visit us at [www.asdd.com](http://www.asdd.com) or on Facebook at [www.facebook.com/AlabamaStatePortAuth](http://www.facebook.com/AlabamaStatePortAuth)

### Port of Huntsville

The Port of Huntsville is an inland port facility that is comprised of three operating entities – Huntsville International Airport (HSV), International Intermodal Center and Jetplex Industrial Park. This provides a multi-modal transportation system to a diverse customer base and stimulates the economic development and growth of the Tennessee Valley Region. HSV ranks 16th, among U.S. airports, in international air cargo volume.

Huntsville International Airport: over 70 passenger flights daily and Alabama's only non-stop international air cargo service; two parallel runways - 12,600-foot runway (second-longest runway in the Southeast U.S.) and 10,000-foot runway; instrument Landing System (ILS) on all four runway approaches; and equipped for CAT II operations.

International Intermodal Center (Air & Rail Cargo): existing non-stop freighter service using the 747-8 to Europe, Mexico, Hong Kong and Sao Paulo, Brazil; nearly 300,000 square feet of airside cargo tenant warehouse facilities; U.S. Customs & Border Protection Port Inspectors and USDA Inspectors on site 24/7; freight forwarders and customs brokers on site; direct access to interstate highway system; container depot service; rail terminal with two 45-ton overhead gantry cranes and dedicated stack train service via Norfolk Southern RR serving east & west coast ports. Also, domestic rail service to west coast and Northeast U.S.; parking for 1,700 wheeled units and stacking capability of over 800 loads; and investment of \$145,900,000 for air cargo growth.

Jetplex Industrial Park: more than 2,882 acres, warehouse and distribution space available; public use Foreign-Trade Zone No. 83; and Alabama Industrial Development Training (AIDT) on site.

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Alabama Year in Trade

2016 Edition

# Alabama's Top Trading Partners for Selected Exports: 2015

Transportation Equipment		Chemicals		Primary Metal Manufacturing		Forestry Products		Machinery, Except Electrical	
1. Canada	\$2,682,396,187	1. China (Mainland)	\$556,557,912	1. Mexico	\$1,130,490,029	1. Mexico	\$165,361,541	1. Mexico	\$314,618,076
2. Germany	2,042,752,562	2. Canada	198,152,671	2. Canada	171,928,586	2. China (Mainland)	159,621,832	2. Canada	260,010,606
3. China (Mainland)	2,018,911,580	3. Japan	137,168,811	3. Japan	70,734,085	3. Canada	145,206,287	3. Italy	54,237,751
4. Mexico	707,185,736	4. South Korea	129,350,387	4. Germany	31,350,460	4. United Kingdom	79,958,653	4. India	43,987,546
5. United Kingdom	290,200,137	5. Brazil	101,976,252	5. UAE	24,093,673	5. Dominican Rep	60,227,841	5. United Kingdom	43,114,256
<b>Total all Countries</b>	<b>\$9,348,016,143</b>	<b>Total all Countries</b>	<b>\$2,129,896,947</b>	<b>Total all Countries</b>	<b>\$1,588,866,392</b>	<b>Total all Countries</b>	<b>\$1,117,206,641</b>	<b>Total all Countries</b>	<b>\$1,069,442,496</b>

Alabama Trade With Asia				Alabama Trade With EU25				Alabama Trade With North & Latin America				Top Ten Exports & Imports		
Rank	Exports	Imports	Two-Way	Rank	Exports	Imports	Two-Way	Rank	Exports	Imports	Two-Way	Rank	Exports	Annual 2015
1. China	\$3,151,294,069	\$1,144,985,942	\$4,296,280,011	1. Germany	\$2,478,342,768	\$3,834,718,915	\$6,313,061,683	1. Mexico	\$2,889,081,632	\$1,554,692,934	\$4,443,774,566	1.	Transportation Equipment	\$9,348,016,143
2. South Korea	464,034,024	2,251,528,334	2,715,562,358	2. Ireland	19,167,039	1,794,915,724	1,814,082,763	2. Canada	4,057,893,097	175,091,730	4,232,984,827	2.	Chemicals	2,129,896,947
3. Japan	519,115,529	617,357,340	1,136,472,869	3. Italy	132,006,340	1,156,098,034	1,288,104,374	<b>Total</b>	<b>\$6,946,974,729</b>	<b>\$1,729,784,664</b>	<b>\$8,676,759,393</b>	3.	Primary Metal Manufacturing	1,588,866,392
4. Singapore	143,077,549	446,845,449	589,922,998	4. UK	609,843,857	209,829,902	819,673,759	1. Brazil	\$338,145,019	\$1,730,848,690	\$2,068,993,709	4.	Forestry Products	1,117,206,641
5. Saudi Ara-	194,606,767	271,099,356	465,706,123	5. France	448,003,219	327,594,279	775,597,498	2. Venezuela	10,479,623	1,273,634,579	1,284,114,202	5.	Machinery, Except Electrical	1,069,442,496
6. UAE	283,532,690	824,884	284,357,574	6. Belgium	199,395,715	320,671,785	520,067,500	3. Colombia	187,358,702	586,288,787	773,647,489	6.	Mining	705,870,771
7. India	202,205,541	46,854,221	249,059,762	7. Netherlands	211,672,984	70,750,717	282,423,701	4. El Salvador	6,601,415	514,561,288	521,162,703	7.	Agriculture	688,373,739
8. Iraq	24,304,909	217,066,132	241,371,041	8. Czech Rep.	14,433,587	212,214,158	226,647,745	5. Honduras	129,108,762	371,193,776	500,302,538	8.	High Tech	580,841,594
9. Vietnam	92,176,890	90,547,135	182,724,025	9. Spain	95,139,560	77,211,212	172,350,772	6. Trinidad	17,822,265	281,492,139	299,314,404	9.	Plastics And Rubber Products	422,977,180
10. Thailand	106,638,500	46,380,318	153,018,818	10. Hungary	22,360,667	127,542,866	149,903,533	7. Ecuador	9,805,414	259,171,792	268,977,206	10.	Fabricated Metal Products	378,365,252
11. Malaysia	95,083,369	47,508,425	142,591,794	11. Finland	32,030,045	76,592,334	108,622,379	8. Guatemala	44,211,387	211,598,100	255,809,487	<b>All Others</b>	<b>1,339,662,608</b>	
12. Taiwan	88,271,758	54,138,081	142,409,839	12. Sweden	21,196,405	63,105,186	84,301,591	9. DR	127,566,920	1,393,594	128,960,514	<b>Total Exports</b>	<b>\$19,369,519,763</b>	
13. Hong Kong	136,098,216	3,957,162	140,055,378	13. Austria	49,914,143	34,240,647	84,154,790	10. Nicaragua	3,509,767	101,604,028	105,113,795	<b>Rank</b>	<b>Imports</b>	<b>Annual 2015</b>
14. Kuwait	27,267,377	97,804,005	125,071,382	14. Poland	21,796,074	59,292,883	81,088,957	11. Chile	95,183,556	2,015,978	97,199,534	1.	Transportation Equipment	\$7,448,867,249
15. Indonesia	49,395,859	40,107,752	89,503,611	15. Luxembourg	6,386,541	18,460,803	24,847,344	12. Argentina	79,368,216	10,086,998	89,455,214	2.	Machinery, Except Electrical	2,117,649,078
16. Turkey	49,280,909	18,300,231	67,581,140	16. Denmark	10,076,071	11,066,897	21,142,968	13. Costa Rica	41,985,289	10,188,601	52,173,890	3.	Mining	2,111,726,767
17. Israel	37,229,192	23,700,127	60,929,319	17. Lithuania	13,820,767	701,079	14,521,846	14. Peru	37,670,728	4,241,421	41,912,149	4.	High Tech	1,599,496,861
18. Philippines	35,337,885	14,519,948	49,857,833	18. Portugal	4,417,991	7,050,022	11,468,013	15. Jamaica	37,280,602	1,729,815	39,010,417	5.	Chemicals	1,357,933,796
19. Qatar	35,423,323	0	35,423,323	19. Slovakia	3,308,869	7,690,867	10,999,736	16. Panama	29,156,808	944,917	30,101,725	6.	Fabricated Metal Products	1,314,351,819
20. Jordan	29,334,048	11,859	29,345,907	20. Slovenia	810,189	10,120,294	10,930,483	17. Cuba	26,676,954		26,676,954	7.	Primary Metal Manufacturing	1,293,998,122
Others	84,565,466	19,902,603	104,468,069	21. Greece	2,415,963	6,642,714	9,058,677	18. Antigua	25,970,783	4,859	25,975,642	8.	Electrical Equipment, Appliances,	984,134,723
				22. Estonia	1,092,246	682,746	1,774,992	19. Haiti	17,016,399	72,439	17,088,838	9.	Textiles & Apparel	755,896,867
				23. Latvia	719,043	631,019	1,350,062	20. Barbados	16,217,912	0	16,217,912	10.	Plastics And Rubber Products	707,663,058
				24. Malta&Gozo	131,650	0	131,650	Others	58,640,979	7,990,922	66,631,901	<b>All Others</b>	<b>2,188,278,852</b>	
				25. Cyprus	58,813	0	58,813	<b>TOTAL</b>	<b>\$1,339,777,500</b>	<b>\$5,369,062,723</b>	<b>\$6,708,840,223</b>	<b>Total Imports</b>	<b>\$21,879,997,192</b>	