

Alabama's Role in the Global Marketplace

Alabama's exports closed out 2012 at a record-breaking total of \$19.5 billion, an increase of 9.36 percent from the 2011 total. The State moved to 22nd in the nation for total dollar exports during 2012, having ranked 25th in 2011.



Alabama companies shipped products to 188 countries last year with the top five destination markets of Canada (\$3.9 billion), Germany (\$2.5 billion), China (\$2.4 billion), Mexico (\$2 billion) and Japan (\$795 million). Canada and Mexico, our North American Free Trade Agreement (NAFTA), partners accounted for some \$5.9 billion or 31 percent of

Alabama's total exports. Goods shipped to Germany increased over 30 percent, from \$1.9 million to \$2.5 billion, between 2011 and 2012. Exports to China saw a growth of 3.5 percent or \$2.3 billion to \$2.4 billion in the same period.

The state's largest merchandise export category, transportation equipment, experienced a growth of 27 percent, rising from \$6 billion to \$7.7 billion between 2011 and 2012. Seventy-six percent of transportation equipment exports were vehicles being shipped to some 80 countries totaling over \$5.8 billion in foreign sales. Other top exports included chemicals (\$2.6 billion), mining (\$1.8 billion), primary metals (\$1.4 billion), and forestry products (\$1 billion). Total receipts for Alabama's top ten export sectors reached \$17.5 billion or 90 percent of total exports. This was an increase of 58% from 2009 to 2012. Demand for Alabama-made goods throughout the world is surging.

Exports from Alabama to the 20 free trade agreement countries increased 18% from 2011 to 2012. Australia and Israel (in the top five exports by dollar value of FTAs) posted strong increases of 14.5% and 619% respectively.

Two-way trade between Alabama and the world totaled over \$46 billion during 2012. During this period Alabama imported some \$26.5 billion worth of goods with top products in the minerals, metals, high-technology, transportation and chemical industries. Top five import markets include Mexico, Brazil, Venezuela, Germany and South Korea.

With more than 70 percent of the world's purchasing power located outside the borders of the U.S., Alabama companies are looking at markets beyond our borders where demand is growing. International trade enhances the quality of life for all Alabamians and contributes to the state's prosperity. Creating jobs for the state's citizens is key in accelerating Alabama globally.

Alabama State Port Authority

Alabama's only deep-water seaport terminals are located at the Port of Mobile, just 32 miles from the Gulf of Mexico. The seaport handles more than 55 million tons annually. The full service, public seaport terminals are owned by the Alabama State Port Authority and are served by major ocean carriers on Asian, European, Mediterranean, and Latin American trade lanes.

In 2012, cargo through the public terminals topped 25 million tons serving container, general cargo, dry and liquid bulk, frozen poultry, and oversized and heavy lift operations. To augment a ten year, \$700 million capital expansion program that established new facilities and Post-Panamax infrastructure at the Port of Mobile, the Port Authority is now constructing an Intermodal Container Transfer Facility (ICTF) to support expanding domestic and international containerized shipper markets.

The ICTF is the first component implemented in a \$356 million capital program, which over the next three to five years, will establish new terminals, steel warehousing and rail improvements. The public terminals are connected to two interstate systems (I-10 and I-65) and five Class I railroads- CSX,

Canadian National, Burlington Northern Santa Fe (Alabama & Gulf Coast Railroad), Norfolk Southern, and Kansas City Southern. The C.G. Railway offers shippers all-water, rail connections into Mexico's national railroad system every four days between Mobile and Coatzacoalcos, Mexico (Veracruz Region). The Authority's terminals also connect to nearly 15,000 miles of inland and intracoastal waterways providing shippers with low-cost water access to ports along the Gulf of Mexico, Tennessee, Ohio, and Upper Mississippi river systems. For more information, visit us at www.asdd.com or on Facebook at www.facebook.com/AlabamaStatePortAuth.

Alabama Port of Huntsville

The Port of Huntsville is an inland port facility that is comprised of three operating entities – Huntsville International Airport, International Intermodal Center, and Jetplex Industrial Park. This provides a multi-modal transportation system to a diverse customer base and stimulates the economic development and growth of the Tennessee Valley Region.

Huntsville International Airport serves an 18-county region, which encompasses 12 counties in North Alabama and six counties in South- Central Tennessee. Passenger service is provided by four commercial airlines with more than 70 flights per day and 9 non-stop destinations. Over 1.2 million customers are served annually. Huntsville International Airport just completed a \$92 million capital improvement program that included a new checkpoint security area, public waiting area, flight information display systems, concessions, 1,300 space parking deck expansion, and a new baggage claim area.

The International Intermodal Center provides a single-hub location that delivers world-class multi-modal (rail, air and highway) services and facilities. Nationwide rail service is provided by Norfolk Southern. Air cargo, the other half of operations at the Intermodal Center, provides the only non-stop 747-800 freighter international air cargo service, in the State of Alabama to Europe, Mexico, Asia and South America. 2-hour turnaround time for wide-body freighters Located on site is nearly 300,000 square feet of airside cargo tenant warehouse facilities with 5,250 square feet of cold storage and 11,000 square feet of temperature control storage. As well, U.S. Customs & Border Protection Port inspectors and USDA inspectors are on site 24/7.

The 4,000 acre Jetplex Industrial Park surrounds the airport complex with public use Foreign Trade Zone No. 83.

For more information, contact:



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Alabama Year-in-Trade

2013

MADE IN
ALABAMA

Alabama's Top Trading Partners for Selected Exports: 2012

Transportation Equipment

1. Canada	\$2,548,282,045
2. Germany	2,004,649,142
3. China (Mainland)	1,203,803,018
4. Mexico	419,438,773
5. France	209,615,481

All Countries \$7,654,036,832

Chemicals

1. China (Mainland)	\$648,191,146
2. Canada	197,873,866
3. Japan	184,066,233
4. South Korea	180,361,564
5. Mexico	159,604,255

All Countries \$2,577,128,604

Mining

1. Brazil	\$356,904,115
2. Germany	229,250,508
3. Japan	158,310,329
4. Turkey	135,869,575
5. United Kingdom	121,760,514

All Countries \$1,763,946,575

Primary Metal Manufacturing

1. Mexico	\$536,445,868
2. Canada	264,561,985
3. China (Mainland)	76,518,271
4. Saudi Arabia	74,378,822
5. Japan	69,993,908

All Countries \$1,403,146,889

Forestry Products

1. Mexico	\$178,666,646
2. Canada	148,122,683
3. Netherlands	76,972,442
4. China (Mainland)	58,642,988
5. Spain	56,406,957

All Countries \$1,088,255,549

Alabama Trade With Asia

Rank	Exports	Imports	Two-Way
1. China	\$2,389,200,07	\$965,985,402	\$3,355,185,47
2. South Korea	466,078,065	1,958,854,757	2,424,932,822
3. Japan	795,056,220	737,682,661	1,532,738,881
4. Saudi Ara-	164,900,269	1,087,889,896	1,252,790,165
5. Israel	242,202,918	23,262,330	265,465,248
6. India	227,356,270	33,995,932	261,352,202
7. Taiwan	221,341,042	26,216,656	247,557,698
8. Kuwait	43,988,300	199,059,220	243,047,520
9. Singapore	196,061,685	26,026,505	222,088,190
10. Thailand	183,759,051	34,881,497	218,640,548
11. Turkey	187,684,570	25,360,243	213,044,813
12. Hong Kong	206,228,962	5,625,616	211,854,578
13. UAE	132,660,449	5,655,517	138,315,966
14. Iraq	120,317,160	12,269,701	132,586,861
15. Malaysia	82,643,141	41,068,170	123,711,311
16. Vietnam	20,350,110	89,012,545	109,362,655
17. Jordan	63,932,359	0	63,932,359
18. Bangla-	12,368,495	45,445,831	57,814,326
19. Indonesia	32,473,151	18,066,929	50,540,080
20. Cambodia	55,572	43,795,779	43,851,351
Others	141,015,690	12,591,121	153,606,811

Total \$5,929,673,55 \$5,392,746,30 \$11,322,419,8

Alabama Trade With EU25

Rank	Exports	Imports	Two-Way
1. Germany	\$2,547,219,62	\$2,620,490,01	\$5,167,709,63
2. United King.	692,608,803	68,974,127	761,582,930
3. Italy	178,903,233	511,603,383	690,506,616
4. France	411,364,955	278,318,452	689,683,407
5. Belgium	254,100,508	108,122,652	362,223,160
6. Netherlands	242,316,581	68,996,533	311,313,114
7. Ireland	25,836,491	275,229,479	301,065,970
8. Poland	89,099,401	144,228,747	233,328,148
9. Sweden	170,676,074	60,694,786	231,370,860
10. Czech Rep	20,271,300	174,596,089	194,867,389
11. Spain	115,010,625	54,378,896	169,389,521
12. Austria	87,854,996	58,644,824	146,499,820
13. Slovenia	54,164,063	2,014,247	56,178,310
14. Hungary	1,749,583	45,334,403	47,083,986
15. Luxembourg	2,364,753	38,137,186	40,501,939
16. Greece	2,815,075	24,168,869	26,983,944
17. Denmark	7,352,730	15,262,356	22,615,086
18. Finland	7,587,773	7,861,993	15,449,766
19. Lithuania	12,751,437	135,263	12,886,700
20. Slovakia	2,703,914	7,013,495	9,717,409
21. Estonia	1,156,508	8,454,192	9,610,700
22. Portugal	6,189,091	212,921	6,402,012
23. Cyprus	2,457,491	0	2,457,491
24. Latvia	657,418	1,518,398	2,175,816
25. Malta and	121,951	63,807	185,758

Total \$4,937,334,37 \$4,574,455,11 \$9,511,789,48

Alabama Trade With North & Latin America

Rank	Exports	Imports	Two-Way
1. Mexico	\$2,031,067,40	\$4,375,522,31	\$6,406,589,72
2. Canada	3,932,499,913	258,241,324	4,190,741,237
Total	\$5,963,567,32	\$4,633,763,64	\$10,597,330,9
1. Brazil	\$640,843,056	\$3,741,709,51	\$4,382,552,56
2. Venezuela	46,020,347	2,654,818,295	2,700,838,642
3. Colombia	189,649,088	1,286,190,487	1,475,839,575
4. Honduras	219,175,350	526,853,329	746,028,679
5. Trinidad	15,821,810	531,873,335	547,695,145
6. El Salvador	26,454,353	477,439,524	503,893,877
7. Guatemala	35,024,924	214,249,015	249,273,939
8. Nicaragua	3,163,368	135,187,485	138,350,853
9. Argentina	115,618,923	14,664,036	130,282,959
10. Peru	70,482,082	41,451,174	111,933,256
11. DR	107,830,371	110,352	107,940,723
12. Chile	107,362,768	412,273	107,775,041
13. Costa	45,119,538	29,085,607	74,205,145
14. Cuba	41,861,494	0	41,861,494
15. Jamaica	29,283,381	896,691	30,180,072
16. Ecuador	19,891,217	8,285,754	28,176,971
17. Haiti	23,894,847	230,427	24,125,274
18. Panama	17,203,865	6,142,752	23,346,617
19. Belize	12,118,498	1,133,646	13,252,144
20. Uruguay	11,778,505	0	11,778,505
Others	54,031,279	4,175,227	58,206,506

Total \$1,832,629,06 \$9,674,908,92 \$11,507,537,9

Top Ten Exports & Imports

Rank	Exports	Annual 2012
1.	Transportation Equipment	\$7,654,036,832
2.	Chemicals	2,577,128,604
3.	Mining	1,763,946,575
4.	Primary Metal Manufacturing	1,403,146,889
5.	Forestry Products	1,088,255,549
6.	Machinery, Except Electrical	1,034,686,684
7.	Agriculture	806,095,468
8.	High Tech	589,106,304
9.	Fabricated Metal Products	571,659,541
10.	Plastics and Rubber Products	425,930,538
	All Others	1,611,683,371
	Total Exports	\$19,525,676,355

Rank	Imports	Annual 2012
1.	Minerals	\$13,141,210,371
2.	Metals	3,619,568,348
3.	High Tech	3,457,288,297
4.	Transportation	1,508,960,280
5.	Chemicals	1,450,886,217
6.	Textile and Apparel	1,427,532,322
7.	Agriculture	389,060,556
8.	Forestry	387,814,683
9.	Plastics and Rubber Products	314,305,622
10.	Optical	273,720,825
	All Others	517,091,489
	Total Imports	\$26,487,439,010