



Alabama
Department of Labor

Labor Market Information
James Henry, Division Director

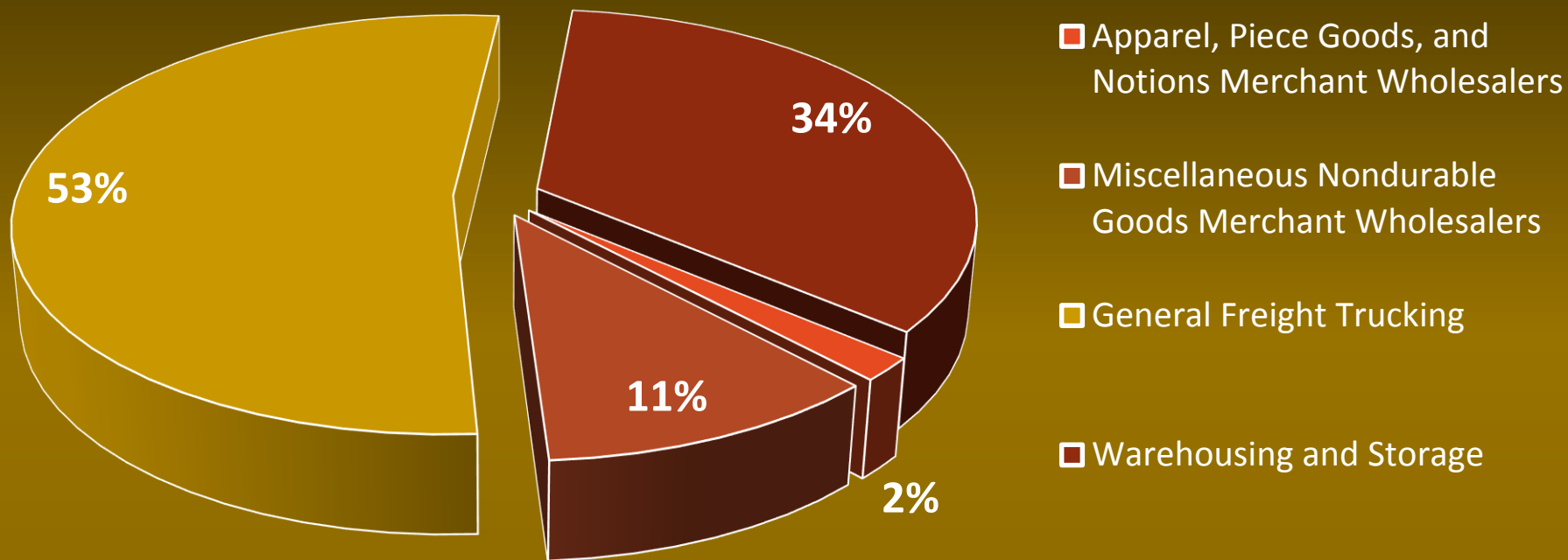


Accelerate Alabama Distribution Centers

Alabama Department of Labor
Labor Market Information Division



Alabama Distribution Center Employment by Industry Sectors





Alabama Distribution Center Industry Overview

Sector	# of Companies	# Employed
Apparel, Piece Goods, and Notions Merchant Wholesalers	31	586
Miscellaneous Nondurable Goods Merchant Wholesalers	254	3,558
General Freight Trucking	1,062	16,911
Warehousing and Storage	255	11,056



Apparel, Piece Goods, and Notions Merchant Wholesalers

4243 Apparel, Piece Goods, and Notions Merchant Wholesalers

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

31 companies; 586 employed;
2% of Distribution Centers Industry Employment

# of Employees	% of Companies
1-49	97%
50-99	0%
100-249	0%
250+	3%

Top 5 Job Categories:

- 29% Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
- 12% Laborers and Freight, Stock, and Material Movers, Hand
- 12% Customer Service Representatives
- 8% Bookkeeping, Accounting, and Auditing Clerks
- 7% General and Operations Managers

Source: Quarterly Census of Employment and Wages, 2013 annual average. *Note: Numbers may not equal 100% due to rounding.*

Source: 2014 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



Apparel, Piece Goods, and Notions Merchant Wholesalers

Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	18	*	*	*
2 – 3 Years	*	\$2,410	\$1,106	*
4 – 5 Years	*	*	*	*
6 – 10 Years	49	\$2,402	\$1,280	23.5%
11+ Years	474	\$3,476	\$2,082	3.9%
All Firm Ages	557	\$3,343	\$2,145	6.3%



Miscellaneous Nondurable Goods Merchant Wholesalers

4249 Miscellaneous Nondurable Goods Merchant Wholesalers

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

254 companies; 3,558 employed;
11% of Distribution Centers Industry Employment

# of Employees	% of Companies
1-49	95%
50-99	3%
100-249	1%
250+	1%

Source: Quarterly Census of Employment and Wages, 2013 annual average. *Note: Numbers may not equal 100% due to rounding.*

Top 5 Job Categories:

- 23% Laborers and Freight, Stock, and Material Movers, Hand
- 17% Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
- 8% Stock Clerks and Order Fillers
- 6% Light Truck or Delivery Services Drivers
- 4% Secretaries and Administrative Assistants, Except Legal, Medical, and Executive

Source: 2014 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



Miscellaneous Nondurable Goods Merchant Wholesalers

Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	22	\$2,380	\$1,770	*
2 – 3 Years	12	\$3,231	\$1,672	5.8%
4 – 5 Years	20	\$2,527	\$1,868	*
6 – 10 Years	76	\$2,716	\$1,731	18.7%
11+ Years	3,083	\$3,068	\$1,910	6.3%
All Firm Ages	3,213	\$3,050	\$1,905	6.8%



General Freight Trucking

4841 General Freight Trucking

This industry group comprises establishments primarily engaged in providing general freight trucking. General freight establishments handle a wide variety of commodities, generally palletized, and transported in a container or van trailer. The establishments of this industry group provide a combination of the following network activities: local pickup, local sorting and terminal operations, line-haul, destination sorting and terminal operations, and local delivery.

1,062 companies; 16,911 employed;
53% of Distribution Centers Industry Employment

# of Employees	% of Companies
1-49	92%
50-99	4%
100-249	3%
250+	0%

Source: Quarterly Census of Employment and Wages, 2013 annual average. *Note: Numbers may not equal 100% due to rounding.*

Top 5 Job Categories:

- 63% Heavy and Tractor-Trailer Truck Drivers
- 5% Bus and Truck Mechanics and Diesel Engine Specialists
- 3% Light Truck or Delivery Services Drivers
- 3% First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators
- 3% Laborers and Freight, Stock, and Material Movers, Hand

Source: 2014 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.



General Freight Trucking Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	423	\$3,319	\$3,082	*
2 – 3 Years	860	\$2,909	\$2,822	13.4%
4 – 5 Years	273	\$2,824	\$2,467	8.2%
6 – 10 Years	1,195	\$3,048	\$2,638	10.3%
11+ Years	12,333	\$3,814	\$2,984	8.5%
All Firm Ages	15,083	\$3,665	\$2,943	9.2%



Warehousing and Storage

4931 Warehousing and Storage

This industry comprises establishments primarily engaged in operating merchandise warehousing and storage facilities. These establishments generally handle goods in containers, such as boxes, barrels, and/or drums, using equipment, such as forklifts, pallets, and racks. They are not specialized in handling bulk products of any particular type, size, or quantity of goods or products.

255 companies; 11,056 employed;
34% of Distribution Centers Industry Employment

# of Employees	% of Companies
1-49	88%
50-99	6%
100-249	2%
250+	4%

Source: Quarterly Census of Employment and Wages, 2013 annual average. *Note: Numbers may not equal 100% due to rounding.*

Top 5 Job Categories:

- 27% Laborers and Freight, Stock, and Material Movers, Hand
- 10% Industrial Truck and Tractor Operators
- 9% Packers and Packers, Hand
- 8% Stock Clerks and Order Fillers
- 7% Heavy and Tractor-Trailer Truck Drivers

Source: 2014 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Wage data aged using latest Employment Cost Index (ECI) factors.

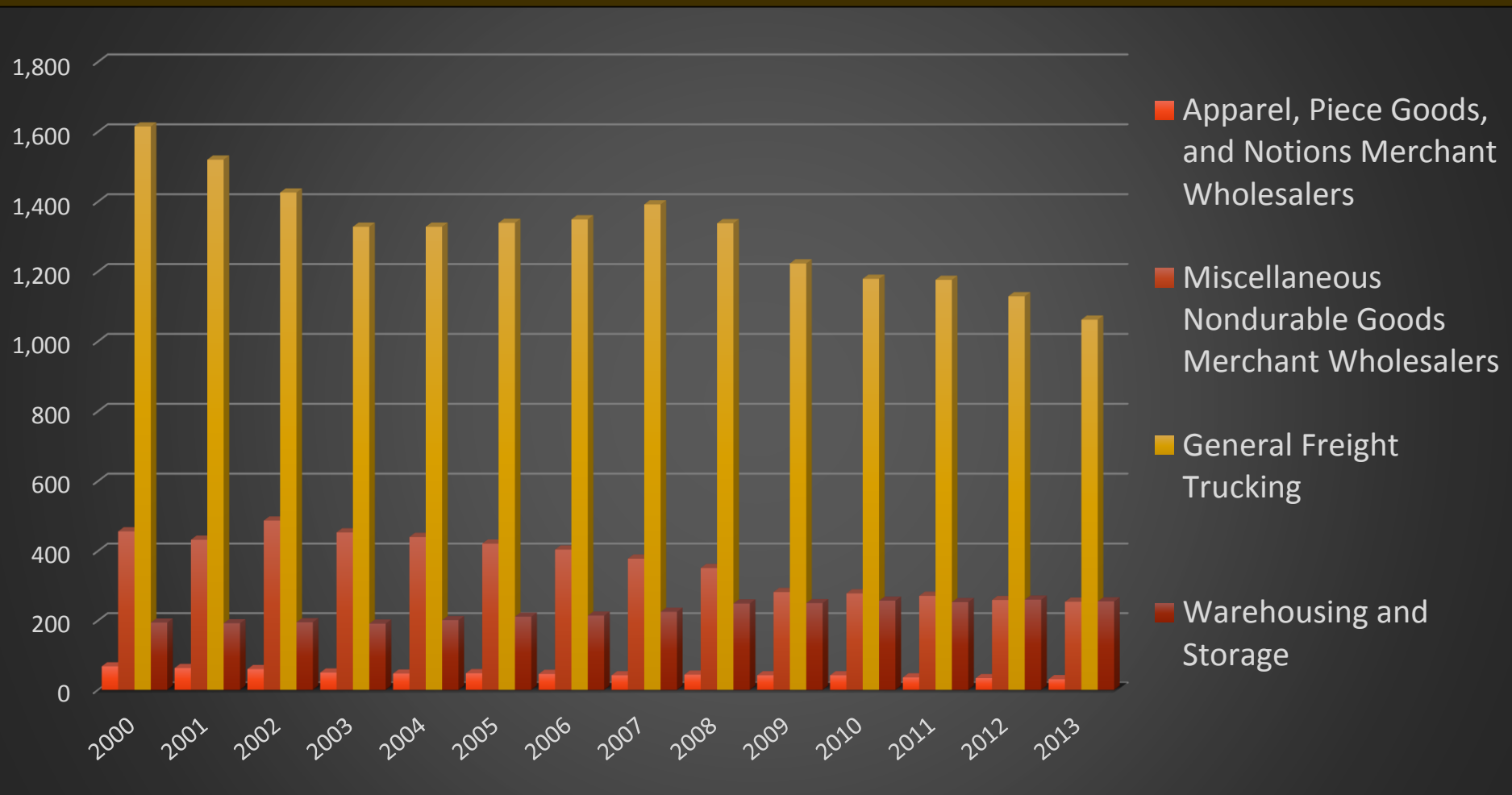


Warehousing and Storage Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	65	*	*	*
2 – 3 Years	313	\$2,521	\$2,302	13.2%
4 – 5 Years	124	\$2,717	\$2,201	8.6%
6 – 10 Years	878	\$2,816	\$2,387	11.7%
11+ Years	7,945	\$2,959	\$1,997	8.5%
All Firm Ages	9,325	\$2,916	\$2,057	9.1%



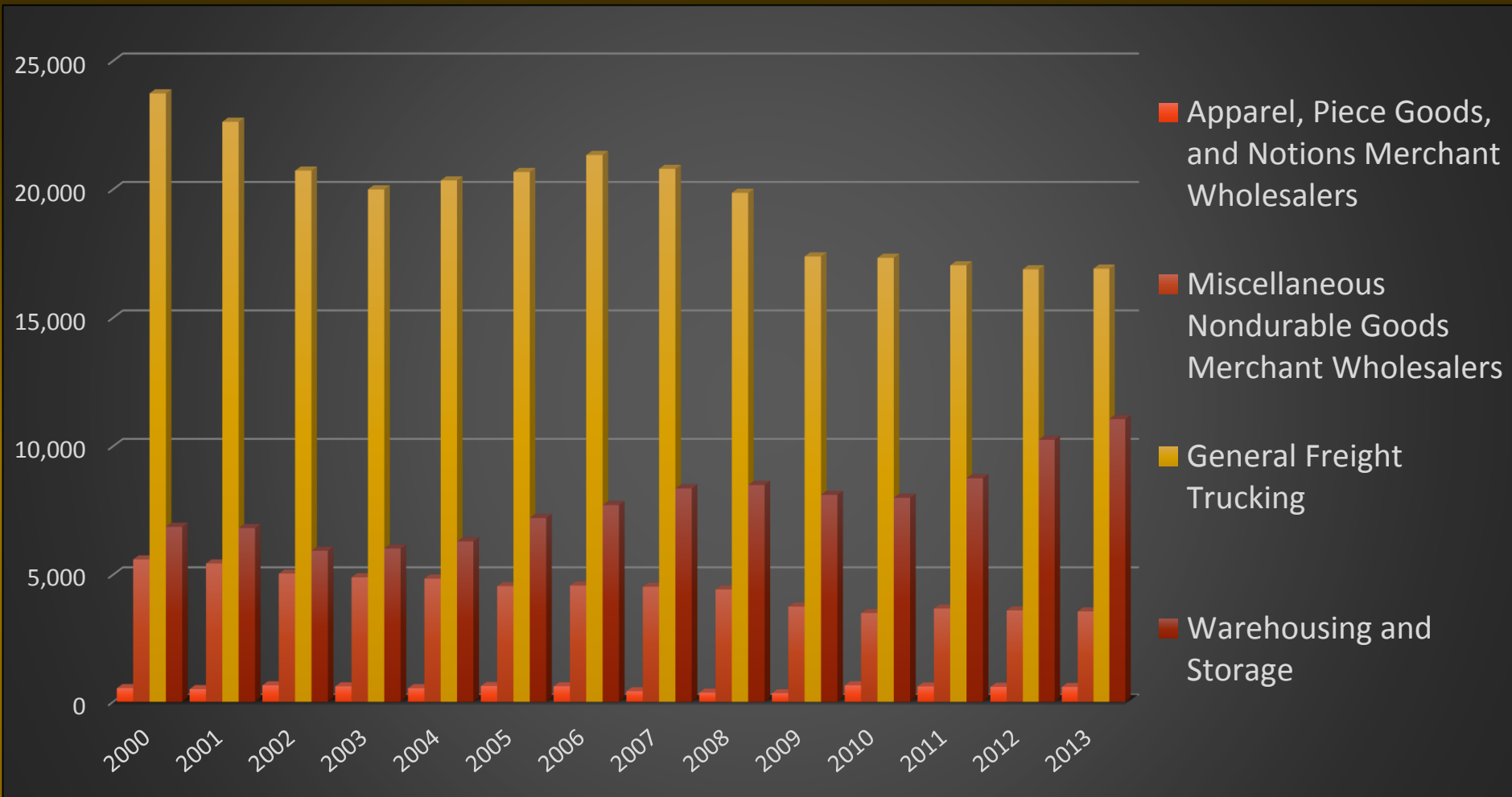
Development of Alabama's Distribution Center Industry by Company



Source: Alabama Department of Labor, Quarterly Census of Employment and Wages.



Development of Alabama's Distribution Center Industry by Employment



Source: Alabama Department of Labor, Quarterly Census of Employment and Wages.



Top Occupations for Distribution Centers by Rounded Employment

Occupations	# of Jobs	% of Total
Heavy and Tractor-Trailer Truck Drivers	12,240	30%
Laborers and Freight, Stock, and Material Movers, Hand	6,810	16%
Industrial Truck and Tractor Operators	2,400	6%
Stock Clerks and Order Fillers	1,990	5%
Packers and Packagers, Hand	1,810	4%
Shipping, Receiving, and Traffic Clerks	1,130	3%
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,120	3%
Light Truck or Delivery Services Drivers	1,030	2%
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	950	2%
Remaining Occupations	11,980	29%



Wage Information

Top 10 by Rounded Occupational Employment

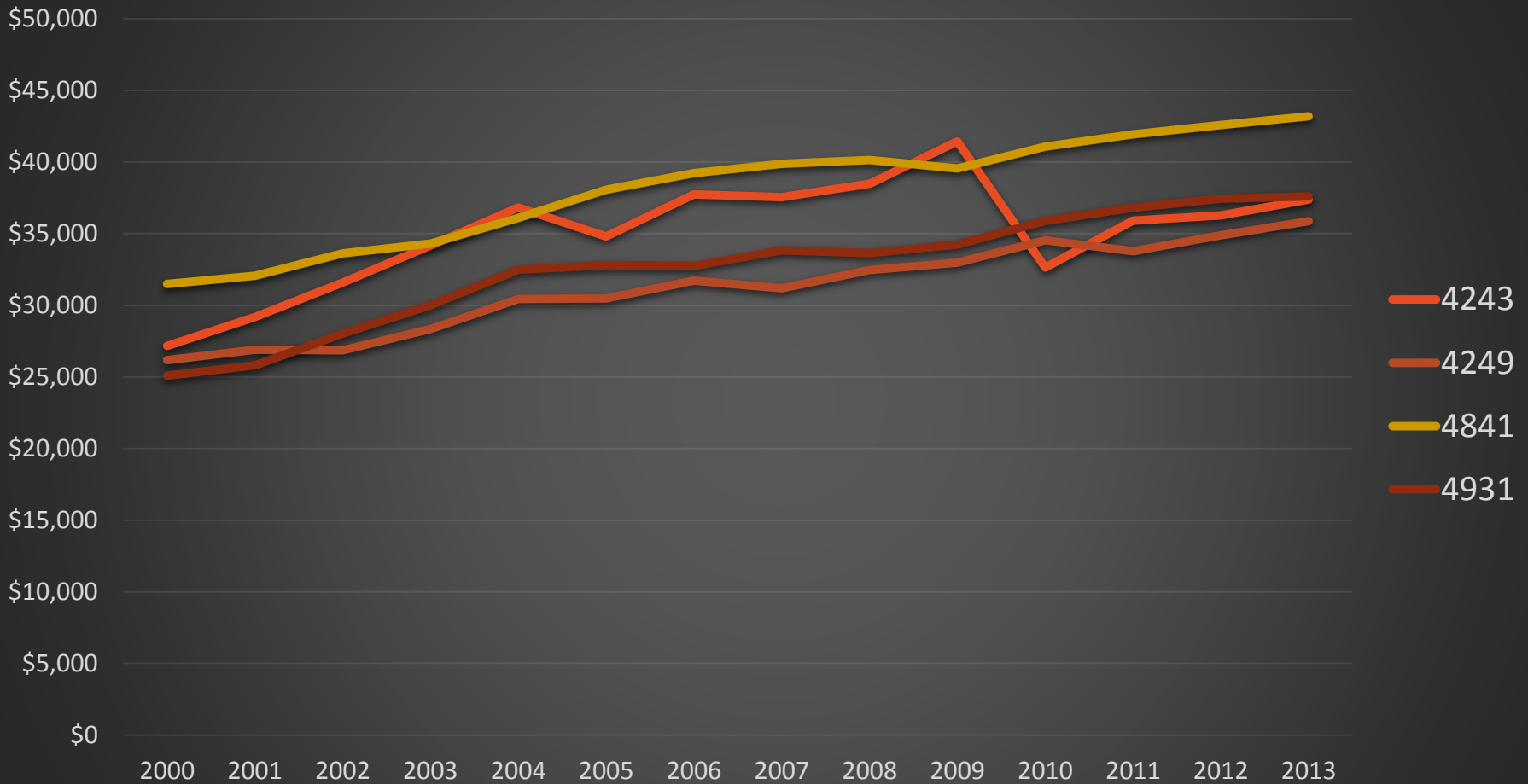
Occupation	Rounded Emp.	Mean Hourly	Mean Annual	Entry Hourly	Entry Annual	Experience Hourly	Experience Annual
Heavy and Tractor-Trailer Truck Drivers	12,240	\$19.74	\$41,070	\$12.31	\$25,622	\$23.45	\$48,794
Laborers and Freight, Stock, and Material Movers, Hand	6,810	\$11.67	\$24,261	\$8.33	\$17,313	\$13.33	\$27,739
Industrial Truck and Tractor Operators	2,400	\$14.49	\$30,139	\$10.06	\$20,943	\$16.71	\$34,747
Stock Clerks and Order Fillers	1,990	\$11.35	\$23,603	\$8.24	\$17,120	\$12.91	\$26,839
Packers and Packagers, Hand	1,810	\$10.17	\$21,165	\$8.27	\$17,202	\$11.13	\$23,141
Shipping, Receiving, and Traffic Clerks	1,130	\$14.46	\$30,065	\$9.80	\$20,386	\$16.78	\$34,905
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,120	\$31.17	\$64,839	\$15.53	\$32,302	\$38.99	\$81,102
Light Truck or Delivery Services Drivers	1,030	\$14.34	\$29,817	\$8.85	\$18,412	\$17.08	\$35,514
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	950	\$26.19	\$54,481	\$17.89	\$37,208	\$30.34	\$63,112
First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	860	\$22.48	\$46,757	\$15.35	\$31,924	\$26.05	\$54,178

Source: 2014 release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics; wage data aged using the most current Employment Cost Index (ECI) factors. Annual wage information rounded to the nearest whole dollar. *Note: Data reflects wages across all industries, not specifically to respective industry cluster.*



Wage Information

Total Wages by NAICS Code 2000-2013





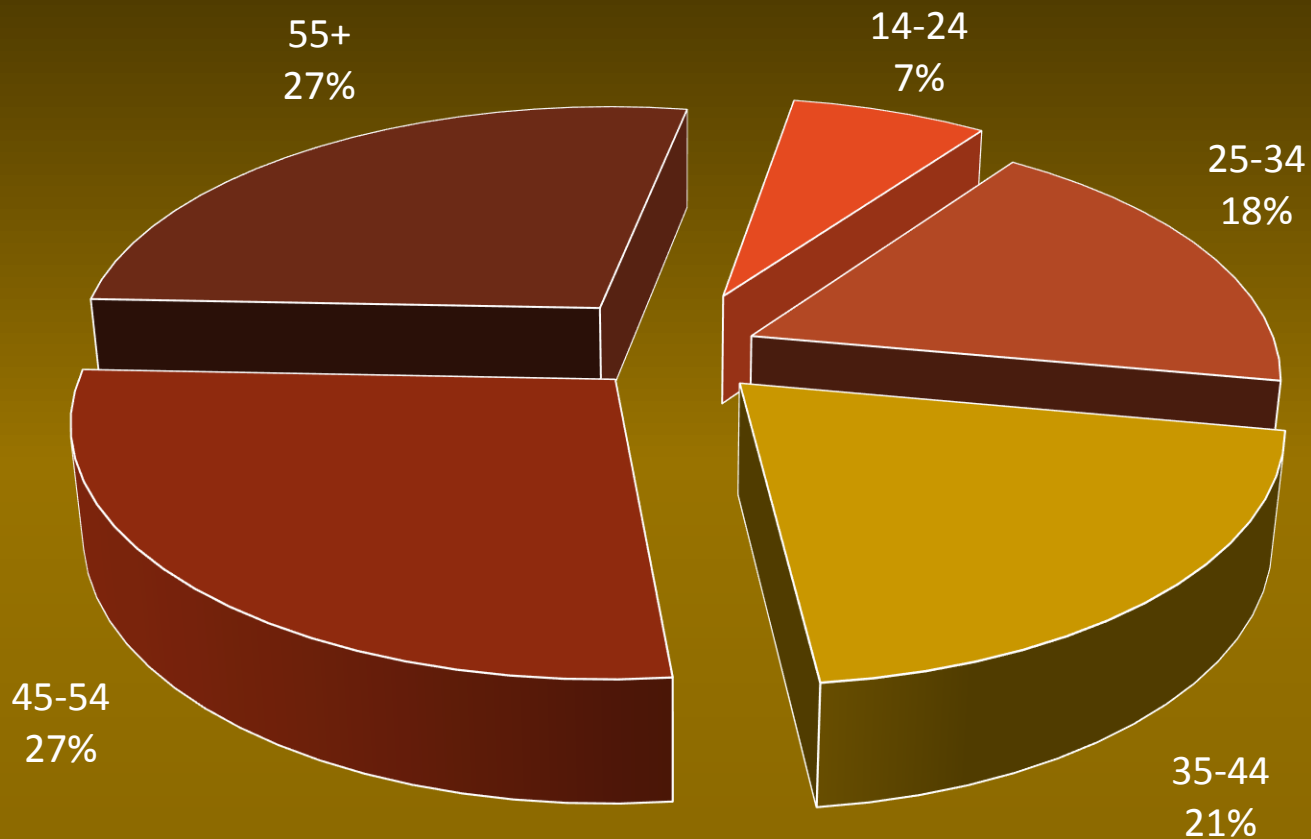
2013 Quarterly Workforce Indicators

NAICS	Industry	Average Turnover Rate	Average Job Gains	Average Net Job Flows	Average Monthly Earnings	Average Monthly Earnings – New Hires
4243	Apparel, Piece Goods, and Notions Merchant Wholesalers	6.4%	17	-8	\$3,337	\$2,134
4249	Miscellaneous Nondurable Goods Merchant Wholesalers	6.8%	110	-9	\$3,052	\$1,925
4841	General Freight Trucking	9.2%	530	16	\$3,662	\$2,944
4931	Warehousing and Storage	9.1%	339	-17	\$2,907	\$2,057



4243 Apparel, Piece Goods, and Notions Merchant Wholesalers

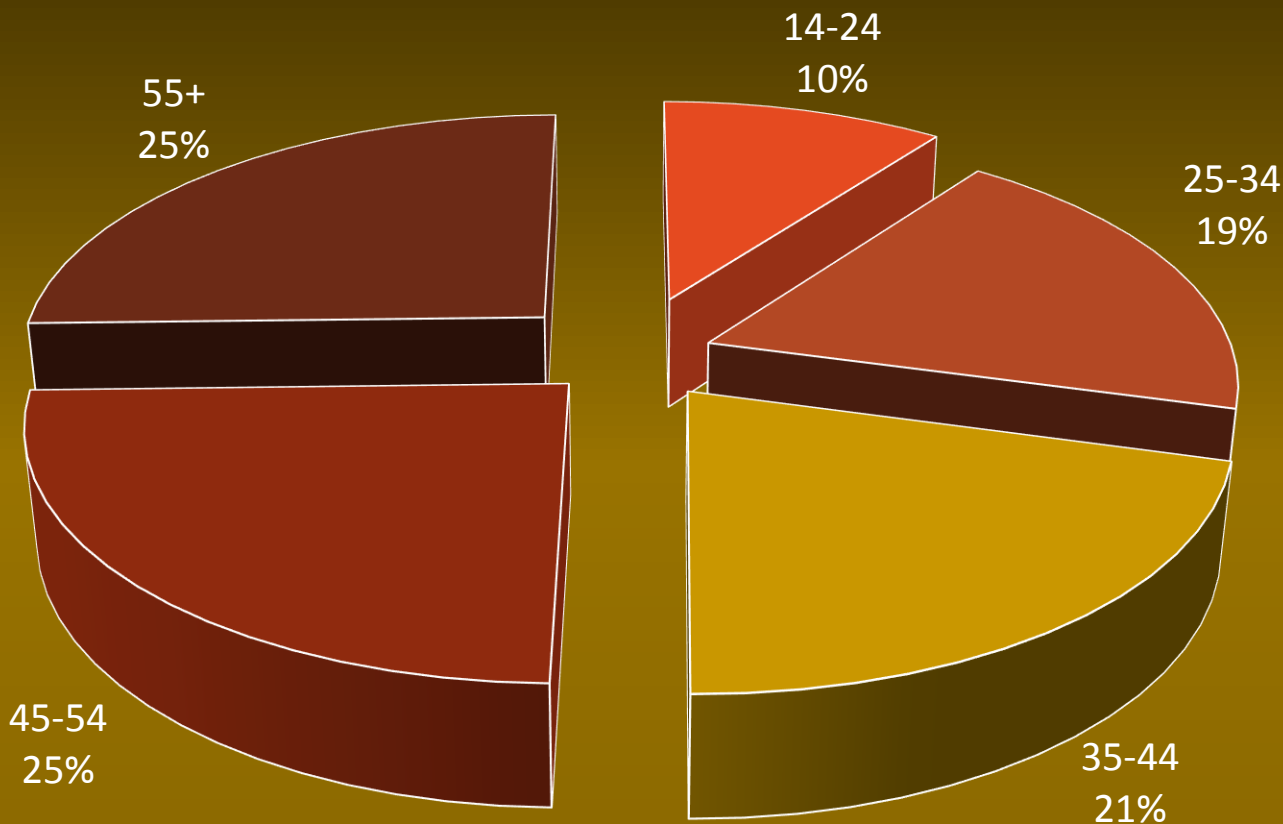
2013 Average Annual Employment by Age Group





4249 Miscellaneous Nondurable Goods Merchant Wholesalers

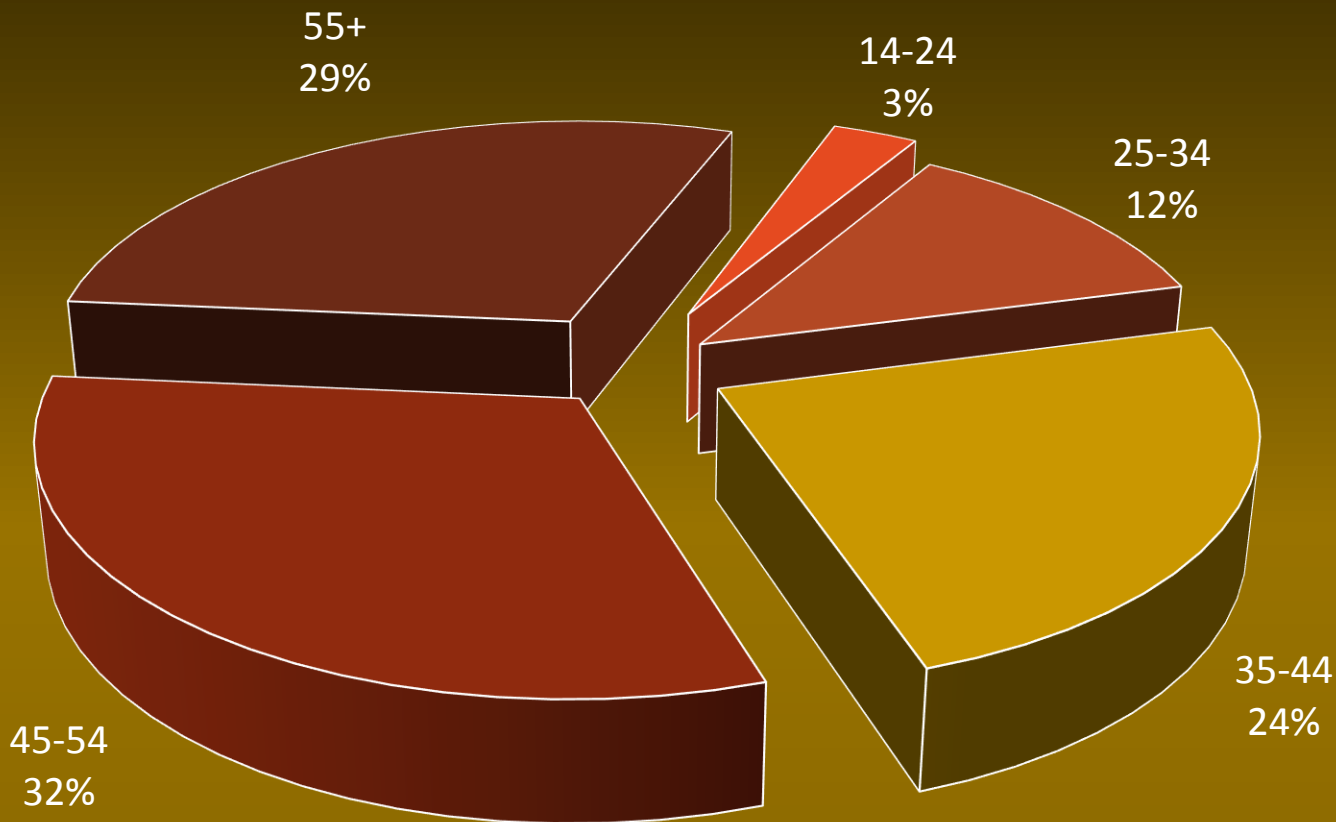
2013 Average Annual Employment by Age Group





4841 General Freight Trucking

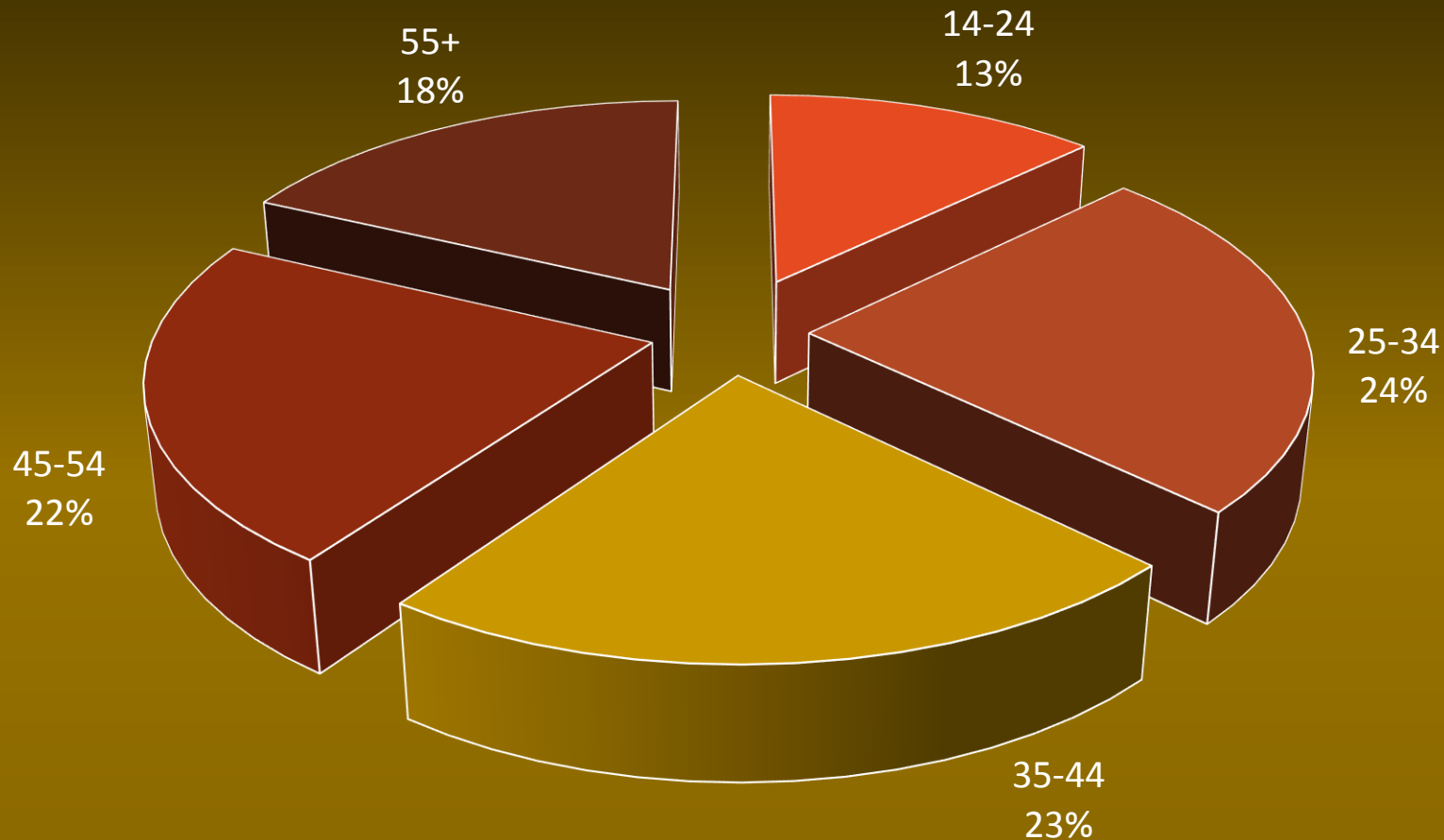
2013 Average Annual Employment by Age Group





4931 Warehousing and Storage

2013 Average Annual Employment by Age Group





Projections Information

2012 – 2022 Industry Projections by NAICS Code

NAICS	Industry	2012	2022	Net Change	Percent Change	Average Annual Growth	U.S. Average Annual Growth	Location Quotient
4243	Apparel, Piece Goods, and Notions Merchant Wholesalers	590	560	-30	-5.08	-0.52	-0.56	0.29
4249	Miscellaneous Nondurable Goods Merchant Wholesalers	3,600	3,270	-330	-9.17	-0.96	-1.17	0.77
4841	General Freight Trucking	16,890	18,090	1,200	7.10	0.69	0.46	1.28
4931	Warehousing and Storage	10,190	12,290	2,100	20.61	1.89	1.56	1.05



Major Distribution Center Regions

Distribution Center Industry Maps:

Statewide

- Workforce Development Region 1
- Workforce Development Region 2
- Workforce Development Region 3
- Workforce Development Region 4
- Workforce Development Region 5
- Workforce Development Region 6
- Workforce Development Region 7
- Workforce Development Region 8
- Workforce Development Region 9
- Workforce Development Region 10